

### Technical & Financial Proposals Evaluation Report

#### Maintenance & Support Services Of Dell Servers

1	Name of Procuring Agency	Sindh Bank Ltd.
2	Tender Reference No.	SNDB/COK/ADMIN/TD/1176/2020
3	Tender Description	Maintenance & Support Services Of Dell Servers
4	Method of Procurement	Single Stage One Envelop Bidding Procedure
5	Tender Published	SPPRA S. No. T00531-20-0005
6	Total Bid Documents Sold	02
7	Total Bids Received	02
8	Technical Bid Opening Date	21/09/2020
9	Financial Bid Opening Date	21/09/2020
10	No of Bid Technically Qualified	02
11	Bid(s) Rejected	00

S. No.	Name of Company	Cost Offered by Bidder	Ranking in Terms of Cost	Comparison with Estimated Cost (Rs.500,000/-)	Reason for Acceptance/ Rejection	Remarks
0	1	2	3	4	5	6
1	M/s Astronotech(Pvt)Ltd	Rs.530,000/- @Rs.106,000/-per server	1 <sup>st</sup> lowest Bidder	Rs.30,000/- Above with the estimated cost	Accepted Being the 1 <sup>st</sup> Lowest Qualified Bidder	
2	M/s Megaplus Pakistan	Rs.539,970/- @Rs.107,994/-per server	2 <sup>nd</sup> lowest Bidder	Rs.39,970/- Above with the estimated cost	2 <sup>nd</sup> Lowest Bidder	

**Note** M/s Astronotech (Pvt)Ltd is selected for the Maintenance & Support Services Of Dell Servers to Sindh Bank Limited being the 1<sup>st</sup> Lowest Qualified Bidder.

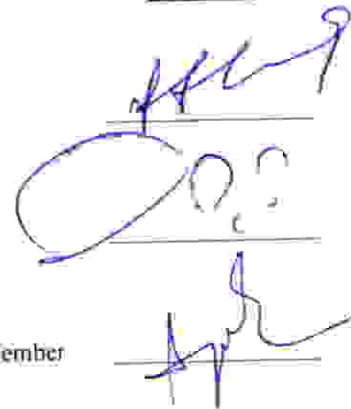
#### Members – Procurement Committee

(Mr. Saeed Jamal) Chief Financial Officer – EVP – Chairperson

(Col. Shahzad Begg) Head of Administration – EVP – Member

(Mr. Syed Muhammad Aqeel) Chief Manager, IDBI, KHI – AVP – Member

Signature



## Eligibility Criteria

ASTRONITECH

S. No.	Requisite	*Evidence required to be attached	Compliance / Proof	
1	Minimum 03 Years in business in the relevant field	Letter of Incorporation / Company Registration Letter / Letter or Declaration of Commencement of Business / NTN. (attach as Annexure "1")	✓ Yes	No
2	Turn Over in last 3 Years should be at least 5 million	Audit Report / Tax Return (attach as Annexure "2")	✓ Yes	No
3	Registration with Income Tax and Sales Tax	NTN & GST Certificates (attach as Annexure "3")	✓ Yes	No
4	Offices in minimum 3 major cities i.e. Karachi, Lahore & Islamabad	Complete address along with PTCL landline numbers (attach as Annexure "4")	✓ Yes	No
5	Company must be Tier 1 partner of the Dell equipment manufacturer	Attach Certificate from Principal (Attach as Annexure "5")	✓ Yes	No
6	Company must provide SLA (Service Level Agreement) of at least one bank (other than Sindh Bank) in Pakistan	Attach Service Level Agreement (Attach as Annexure "6")	✓ Yes	No
<b>Qualified / Disqualified</b>				

### ELIGIBILITY CRITERIA NOTE

- There can be subsequent clarification to this specific tender for which it is advised to keep yourself abreast with the notification being hoisted on Sindh Bank Ltd & SPPRA websites regularly.
- Attachment of relevant evidence in eligibility criteria is mandatory. In case of non-provision of evidence in any of the requisite, bidder will be disqualified.
- The bidder's may participate with joint venture if required.

### MANDATORY

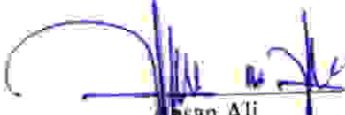
- Attachment of Affidavit (specimen attached as Annexure "H") on stamp paper from the owner of the company.
- Writing of tender reference as given in the NIT on the Envelop, carrying tender document is must or the bank will not be responsible if the documents are not received by the Procurement Committee on time.


### DISQUALIFICATION

The bidder will be considered disqualified prior to/during technical/financial evaluation process or after award of contract if:

- Black listed by SPPRA & Sindh Bank Ltd.
- Issued with two (2) warning letters/emails by the Sindh Bank Ltd in the past to the bidder for unsatisfactory performances.
- Alternate bid is offered.
- Subletting of Contract.** The qualified bidder sublets the contract in any form/stage to any other agency.
- The tender is deposited without Tender Fee.
- Verification from Client.** During verification process of the client list the response by any of the bank is unsatisfactory on account of previous performance.
- Specification of Supplied Items.** After supply, if the specification of supplied items are found different with the items produced in front of committee at the time of technical evaluation.
- Premature Termination.** In the past, if the company agreement has been prematurely been terminated after due qualification in any of the category of the tender.
- Non - Attachment of Annexure "A" (With Financial Proposal) & Annexure "B" of tender document. (With Financial Proposal if Bank Guarantee is going to be submitted as Bid Security).

  
Tajmool Ghausi  
AVP/ Finance Division.

  
Ansan Ali  
VP/ Operations Div

  
7/10/2020  
Syed Zeeshan-ul-Haq  
SVP/ I.T. Division

## Eligibility Criteria

MEGA PLUS

S. No.	Requisite	*Evidence required to be attached	Compliance / Proof	
			Yes	No
1	Minimum 03 Years in business in the relevant field	Letter of Incorporation / Company Registration Letter / Letter or Declaration of Commencement of Business / NTN. (attach as Annexure "1")	✓ Yes	No
2	Turn Over in last 3 Years should be at least 5 million	Audit Report / Tax Return (attach as Annexure "2")	✓ Yes	No
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<b>Qualified / Disqualified</b>				

### ELIGIBILITY CRITERIA NOTE

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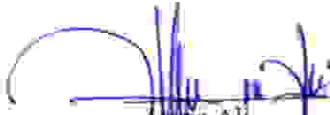
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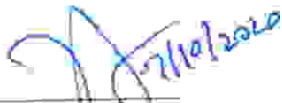
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Taimour Ghausi  
AVP/ Finance Division.

  
Anam Ali  
VP/ Operations Div

  
Syed Zeeshan-ul-Haq  
SVP/ I.T. Division





**FINANCIAL PROPOSAL**

DELL EMC | MEGAPLUS

**SIGNATURE MEMBERS PG-ADMIN MEGAPLUS**

Head - Fin Div. \_\_\_\_\_

Head - Admin Div. \_\_\_\_\_

Member-IDBL \_\_\_\_\_

Date: \_\_\_\_\_

Megaplus Pakistan  
M24, P.E.C.E.S, Block G,  
Main Road Road off  
Shahra-e-Faisal, Karachi  
Dist. (021) 111 003355  
Tel. (+92-21) 3431 0871-3  
Fax. (+92-21) 3431 0874  
Email: [karachi@megaplus.com.pk](mailto:karachi@megaplus.com.pk)

**PRICE SCHEDULE**

(Applicable for the year 2020-2021)

Name of Bidder MEGAPLUS PAKISTAN

S.No	Item	Unit Cost	Quantity	*Total Amount In Pak Rs.
01	Dell PowerEdge R730 Server Service Window "24x7" Part Replacement/NBD after Megaplus engineer diagnosed the faulty part. Payment quarterly.	PKR 107994/-	05	PKR 539970/-
<b>*Total Amount in Pak Rs.</b>				<b>539970/-</b>

\* This amount will be considered as only the "Bid Offered", Whereas be apprised that the successful bidder will be the one whose "Evaluated Bid" is the lowest. (For further clarification refer Note 6, below)

**Note**

- In case of over writing/cutting/use of Blanco is found in the Financial Bid document, the bid will be taken as null & void however if the figures are readable and are also duly signed only then, bid will be accepted.
- The cost must include all applicable taxes, stamp duty (as applicable under Stamp Act 1989) duly stamped on the contract agreement, installation, commissioning, transportation and labour charges.
- No advance payment for the supply of equipment will be made, bills are only be processed for necessary payment on receipt of certificate of delivery/satisfaction from the concerned offices.
- Calculation of bid security: 5% of the \*( Total Amount) will be submitted with the tender document as bid security in shape of Pay Order/Demand Draft /Bank Guarantee in favour of Sindh Bank Ltd.
- Lowest Evaluated Bidder is going to be the criteria for award of contract rather than considering the lowest bid offered, encompassing the lowest whole sum cost which the Procuring Agency has to pay for the services/items during contract period. SPRA Rule 49 may please be referred.
- The tender will be considered cancelled if the contract agreement/performance security after due signature are not submitted with Admin Office after 5 days of completion of bid evaluation report posting period (3 days) on SPRA website.
- In case the lowest bid offered is the same in single stage one envelope procedure between two or more bidders, the successful bidder will be the one who has highest turnover for the last three years.
- Pre Bid Meeting will be conducted at Sindh Bank Ltd, Head Office, Basement - 2, Federation House, Abdullah Shah Ghani Road, Clifton, Karachi within a week time before opening of tender to further clarify the assignment/scope of work given in tender documents and at the same time, queries will be addressed if any by the interested bidder.  
Payment will be made in Pak Rupee.



We hereby accept all the terms and conditions as given above.

MUSIQA ZAFAR CORPORATE ACCOUNT MANAGER  
(Signature of bidder with Name, Designation and Company Seal)

Dated: 24-09-2020



Sindh Bank Limited  
SIGNATURE MEMBERS OF ADMIN

Head - Fin Div.

Head - Admin Div.

Member-IDBL

Date:

#### 4 FINANCIAL PROPOSAL

##### PRICE SCHEDULE

(Applicable for the year 2020-2021)

Name of Bidder \_\_\_\_\_

S.No	Item	Unit Cost	Quantity	*Total Amount In Pak Rs.
01	Dell Servers	106,000	05	530,000/-
* Total Amount in Pak Rs.				

\* This amount will be considered as only the "Bid Offered" Whereas be apprised that the successful bidder will be the one whose "Evaluated Bid" is the lowest (For further clarification refer Note 5 below)

##### Note

1. In case of over writing/cutting/use of Blanco is found in the Financial Bid document, the bid will be taken as null & void however if the figures are readable and are also duly signed only then, bid will be accepted.
2. The cost must include all applicable taxes, stamp duty (as applicable under Stamp Act 1989) duly stamped on the contract agreement, installation, commissioning, transportation and labour charges.
3. No advance payment for the supply of equipment will be made, bills are only be processed for necessary payment on receipt of certificate of delivery/satisfaction from the concerned officer.
4. **Calculation of bid security. 5% of the \*( Total Amount)** will be submitted with the tender document as bid security in shape of Pay Order/Demand Draft /Bank Guarantee in favour of Sindh Bank Ltd.
5. Lowest Evaluated Bidder is going to be the criteria for award of contract rather than considering the lowest bid offered, encompassing the lowest whole sum cost which the Procuring Agency has to pay for the services/items during contract period, SPPRA Rule 49 may please be referred.
6. The tender will be considered cancelled if the contract agreement/performance security after due signature are not submitted with Admin Office after 5 days of completion of bid evaluation report holding period (3 days) on SPPRA website.
7. In case the lowest bid offered is the same in single stage due envelope procedure between two or more bidders, the successful bidder will be the one who has highest turnover for the last three years.
8. Pre Bid Meeting will be conducted at Sindh Bank Ltd, Head Office, Basement - 2, Federation House, Abdullahi Shah Ghazi Road, Clifton, Karachi within a week time before opening of tender to further clarify the assignment/scope of work given in tender documents and at the same time, queries will be addressed if any by the interested bidder.
9. Payment will be made in Pak Rupee.

We, hereby accept all the terms and conditions as given above.

Atanu Das (Entrepreneur Business Manager)

(Signature of bidder with name, Designation and Company Seal)

Dated: 11th Sept 2020



ATTENDANCE SHEET  
 BID OPENING -

FOR SELECTION OF Maintenance & Support Service of Dial Server in KH2 &  
LHR

Date: 21-09-2020

S.No	Company Name	Name of Company Representative	Contact No.	Company Address	Signature
01	Mega plus	Mustafa	0335 9221091	M-44, Block 6 PECHB, P.O. Khas Karachi	M/ =
02	Astro tech	Ather Ali	0309 7770328	Plot # 1-6/17 Sector # 6 Karachi	<u>Ather Ali</u>

Signature - Procurement Committee Members

Head of Administration

Chief Financial Officer

Chief Manager (IDBL)

[Handwritten Signature]  
[Handwritten Signature]  
[Handwritten Signature]

MINUTES OF THE OPENING OF THE TENDER (TECHNICAL / FINANCIAL PHASE)

TYPE OF PROCUREMENT ADMIN / IT / CONSULTANT / MEDIA  
TENDER NAME Maintenance & Support Services of Dell Servers in KHI & LHR  
TYPE OF TENDER SIMPLY STAGE-ONE ENVELOPE / SINGLE STAGE-TWO ENVELOPE / TWO STAGE / TWO STAGE-TWO ENVELOPE  
OPENING DATE 21-09-20  
OPENING TIME 11:50 hours  
ATTENDANCE (MEMBER PC)

	<u>NAME</u>	<u>FIRM</u>
ATTENDANCE (REPS. OF BIDDERS)		
	① <u>Megaplus</u>	
	② <u>Astron Tech</u>	
TOTAL BIDS ACCEPTED FOR EVALUATION	<u>2</u>	
TOTAL BIDS REJECTED		
REMARKS		

SIGNATURE MEMBER PC ADMIN  
Head - IT/In Dir. \_\_\_\_\_  
Head - Admin Dir. \_\_\_\_\_  
Member-IT/In \_\_\_\_\_  
Date: \_\_\_\_\_