

Technical & Financial Proposals Evaluation Report		
Procurement of SIEM/Log Management System		
1	Name of Procuring Agency	Sindh Bank Ltd.
2	Tender Reference No.	SNDB/COK/ADMIN/TD/1173/2020
3	Tender Description	Procurement of SIEM/Log Management System
4	Method of Procurement	Single Stage One Envelop Bidding Procedure
5	Tender Published	SPPRA S. No. T00531-20-0004
6	Total Bid Documents Sold	03
7	Total Bids Received	03
8	Technical Bid Opening Date	18/09/2020
9	Financial Bid Opening Date	18/09/2020
10	No of Bid Technically Qualified	02
11	Bid(s) Rejected	01

S. No.	Name of Company	Cost Offered by Bidder	Ranking in Terms of Cost	Comparison with Estimated Cost (Rs.25,000,000/-)	Reason for Acceptance/ Rejection	Remarks
0	1	2	3	4	5	6
1	M/s Trillium Information Security Systems (Pvt) Ltd	Rs.15,563,510/-	1 st Lowest Bidder	Rs.9,436,490/- Below with the estimated cost	Accepted Being the 1 st Lowest Qualified Bidder	
2	M/s Systems Limited	Rs.22,488,066/-	2 nd Lowest Bidder	Rs.2,511,934/- Below with the estimated cost	2 nd Lowest Qualified Bidder	
3	M/s Silicoast Private Ltd	Rs.41,585,418	Disqualified	Disqualified	Evaluation Criteria Not Fulfilled	

Note: M/s Trillium Information Security Systems (Pvt) Ltd is selected for the Procurement of SIEM/Log Management System to Sindh Bank Limited being the 1st Lowest Qualified Bidder.

Members – Procurement Committee


(Mr. Saeed Jamal) Chief Financial Officer – EVP – Chairperson

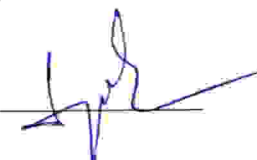
(Col. Shahzad Begg) Head of Administration – EVP – Member

(Mr. Syed Muhammad Aqeel) Chief Manager, IDBL, KHI –AVP – Member

Signature







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Eligibility Criteria

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S. No.	Requisite	*Evidence required to be attached	Compliance / Proof	
1	Minimum 03 Years in business in the relevant field	Letter of Incorporation / Company Registration Letter / Letter or Declaration of Commencement of Business / NTN (attach as Annexure "1")	Yes	No
2	Turn Over in last 3 Years should be at least 50 million	Audit Report / Tax Return (attach as Annexure "2")	Yes	No
3	Registration with Income Tax, SRB and Sales Tax	NTN, SRB & GST Certificates (attach as Annexure "3")	Yes	No
4	The proposed solution / product in the bid must be currently used by atleast three Bank in Pakistan other than Sindh Bank	Attach Documentary Evidence/Certificate (attach as Annexure "4")	Yes	No
5	The proposed solution / product must be currently deployed by the vendor atleast in two Bank in Pakistan other than Sindh Bank	Attach Documentary Evidence/Certificate (attach as Annexure "5")	Yes	No
Qualified / Disqualified				

ELIGIBILITY CRITERIA NOTE

- There can be subsequent clarification to this specific tender for which it is advised to keep yourself abreast with the notification being hoisted on Sindh Bank Ltd & SPPRA websites regularly.
- Attachment of relevant evidence in eligibility criteria is mandatory. In case of non-provision of evidence in any of the requisite, bidder will be disqualified.

MANDATORY

- GST/Income Tax Registration/Sindh Revenue Board.
- Attachment of Affidavit (specimen attached as Annexure "H") on stamp paper from the owner of the company.
- Attachment of Annexure "A" (With Financial Proposal) & Annexure "B" (With Financial Proposal if Bank Guarantee is going to be submitted as Bid Security).
- Writing of tender reference as given in the NIT on the Envelope, carrying tender document is must or the bank will not be responsible if the documents are not received by the Procurement Committee on time.


DISQUALIFICATION

The bidder will be considered disqualified during technical/financial evaluation process or after award contract if:

- On black list of SPPRA & Sindh Bank Ltd.
- Issued with two (2) warning letters/emails by the Sindh Bank Ltd in the past to the bidder for unsatisfactory performances.
- Not GST/Income Tax Registered.
- Alternate bid is offered.
- Non - Attachment of Annexure "A" (With Financial Proposal) & Annexure "B" (With Financial Proposal if Bank Guarantee is going to be submitted as Bid Security).
- The qualified bidder sublets the contract in any form/stage to any other agency.
- The tender is deposited without Tender Fee.
- Warranty of supplied items is less than 1 year.
- In Eligibility Criteria, a single non-compliance of a requisite will make the bidder disqualify. (Single Stage-One Envelope Procedure).
- If during verification process of the client list the response by any of the bank is unsatisfactory/on account on account of previous performance.


Taimoor Ghousi
AVP/ Finance Division.


Absar Ali
VP/ Operations Div


Syed Zeeshan-ul-Haq
SVP/ IT Division

Eligibility Criteria

System Ltd

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Taimoor Ghausi
AVP/ Finance Division..

Ahmad Ali
VP/ Operations Div

Syed Zeeshan-ul-Haq
SVP/ IT Division

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Eligibility Criteria

Silicon

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[Signature]
Taimoor Ghousi
AVP/ Finance Division.

[Signature]
Anwar Ali
VP/ Operations Div.

[Signature]
Syed Zeeshan-ul-Haq
SVP/ J.T. Division

SIGNATURE MEMBERS PC-ADMIN

FINANCIAL PROPOSAL**PRICE SCHEDULE**

(Applicable for the year 2020-21)

Fin Div. _____

Head - Admin Div. _____

Member-IDBL _____

Name of Bidder Trillium Information Security Systems

Date: _____

Serial #	Description	One Time Cost (A)- Year1	Recurring Charges- Year 2 & Year 3 (B)
1	Procurement of SIEM/Log Management System	PKR 10,712,117	PKR 4,851,393
*Total Amount = One Time Cost-Year 1 (A) + Recurring Charges(B) - Year 2 & Year 3			PKR 15,563,510

Note: The lowest bid will be calculated as per the formula above. However initial contract will be given for one year only, which may be extended mutually as per SPPRA Rule.

Terms & Conditions

- Prices quoted above valid for 90 days after date of bid opening i.e. 18 September 2020.
- Detailed BOQ and price breakup is also attached with the financial proposal. Payment milestone proposed on detailed BOQ/price breakup.
- Prices do not include any taxes that may become applicable after the date of submission of proposal
- Project Timelines (Delivery/Implementation/Operational Acceptance): 6 months or earlier line with tender requirements.
- Pre-required software (if applicable) necessary to operate the quoted solution shall be provided by Sindh Bank
- The support/subscription/warranty period of IBM Software shall commence from the date of order processed in IBM systems and not after Operational Acceptance in line with IBM policy.
- Payment Term – Initial One Year:**
 - IBM Software: 100% to be made on delivery of IBM Proof of Entitlement
 - Hardware: 100% to be made on Delivery
 - Implementation: 100% to be made on implementation completion
 - Resident Engineer/Local Support: 100% to be made on start of resident engineer services
 - Training (If Applicable): 100% to be made on completion of training
- Payment Term – Subsequent Year SLA:**
 - IBM Software: 100% to be made on delivery of renewal Proof of Entitlement
 - Resident Engineer/Local Support: 100% on delivery renewal Proof of Entitlement



SIGNATURE MEMBERS PC-ADMIN

Head - Fin Div.

Head - Admin Div.

Member-IDBL

4 FINANCIAL PROPOSAL

PRICE SCHEDULE

(Applicable for the year 2020-21) Date: _____

Name of Bidder SILICONST PVT LTD

S #	Description	One Time Cost (in Pak Rupee) (A)	Monthly Recurring Charges (in Pak Rupee) (B)
1	Procurement of SIEM/Log Management System	-	1,155,151.00
	*Total Amount = One Time Cost (A) + Monthly Recurring Charges (B) x 36 (in Pak Rupee)	41,585,418.00	

Note: The lowest bid will be calculated as per formula above. However initial contract will be given for one year only, which may be extended mutually as per SPPRA Rule.

*This Total Amount will be taken as price offered by the vendor.

Note

- In case of over writing/cutting/use of Blanco is found in the Financial Bid document, the bid will be taken as null & void however if the figures are readable and are also duly signed only then, bid will be accepted.
- If the item is not provide/installed on due date (date given on supply order) a fine of Rs.500/-per day will be deducted from the bill.
- The cost must include all taxes, stamp duty (as applicable under Stamp Act 1989) duly stamped on the contract agreement, installation, commissioning, transportation and labour charges.
- No advance payment for the supply of equipment will be made, bills are only be processed for necessary payment on receipt of certificate of delivery/satisfaction from the concerned officer.
- Calculation of bid security: 5% of the (Total Amount) will be submitted with the tender document as bid security in shape of Pay Order/Demand Draft /Bank Guarantee in favour of Sindh Bank Ltd.
- The successful bidder will be the one whose total sum of cost is the lowest. As it is package tender so no partial lowest cost will be considered for award of any work.
- The tender will be considered cancelled if the contract agreement/performance security after due signature are not submitted with Admin Office after 5 days of completion of bid evaluation report hoisting period (7 days) on SPPRA website.
- The Tender will stand cancelled if the item are not supply/installed within 8 weeks of issue of supply order.
- In case financial bids are the same, the successful bidder will be the one who has highest turnover of the two.
- If the obligation of warranty period are not met or delayed, the repair etc. requirement on this account will be carried out by the bank & the billed amount will be deducted from the performance security/ upcoming payment due to supplier. Risk & subsequent cost to this effect if any will be liability of the vendor and any subsequent expenses on the equipment will also be borne by the supplier.
- Qualified company will also be bound to sign a bond/undertaking that in case of any observation arising in respect of quality of the equipment within the warranty period, the company will be liable to address it at his own cost, non-compliance of the same will result into initiation of a case against the company for non-commitment.
- All terms & conditions of the Contract Agreement (Annexure "G") are part of tender document.
- The tender will stand cancelled if any of the given condition of the tender is not met in strictly as per the requisite of the tender document.
- Pre Bid Meeting: Within one week (For Any Clarification)
- Note: There can be subsequent clarification to this specific tender for which it is advised to keep yourself abreast with the notification being hoisted on Sindh Bank Ltd. & SPPRA website regularly.
- Payment will be made in Pak Rupee.

Signature & Stamp of Bidder

(Signature)
This document contains 40 pages



SIGNATURE MEMBERS PG-ADMIN
 Head - Fin Div. [Signature] syste
 Head - Admin Div. [Signature]
 Member-IDBL. [Signature]

2 Price Schedule

(Applicable for the Year 2020-2021)

Name of the Bidder: Systems Limited

S #	Description	One Time Cost (in Pak Rupee) (A)	Monthly Recurring Charges (in Pak Rupee) (B)
Procurement of SIEM/Log Management System			
1.	SIEM Software Licenses		
1.1	SIEM Software Licenses (1 st year) – 12 Month Subscription	7,016,215	
1.2	SIEM Software Licenses (2 nd and 3 rd year)		142,840
2.	SIEM Implementation Cost	1,617,075	
3.	01 Certified and skilled resident engineer/SLA – 01 Year Cost **	3,293,143	
4.	OEM accredited training for 5 resources (system/solution operation management, security analyst and Cyber SOC management) – Virtual Learning	Free of Cost (FOC)	
5.	Hardware Cost with 3 Year Standard Warranty	7,133,473	
	Sum of Respective One time & recurring cost (2 nd and 3 rd year)	19,059,906	142,840 X 24 Months = 3,428,160
	*Total Amount = One Time Cost (A) + Monthly Recurring Charges(B) x 36 { Calculated as A+ (1.1Bx12)+(1.2Bx24) } (In Pak Rupee)		22,488,066

** - If SLA is preferred and resident engineer is not required then the price for Yearly SLA would be PKR 4,644,000 – Inclusive of Taxes with Quarterly Payment Terms

Circular

SNDB/CO/ADMIN/BIDDING/CIRC/1193/2020

Date: 18-09-2020

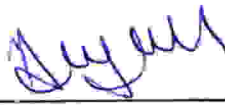
Opening of Tender for Selection of Procurement of SIEM/LOG Management System

Bidders have been called upon to participate for the subject purpose. Members of the procurement committee are requested to attend the event as per the given schedule:

Bid Opening Date: 18-09-2020

Bid Opening Time: 11:00 Hours

Venue : Board Room


Ather Iqbal
Incharge Procurement

Signature –Procurement Committee Members

Head of Administration

Chief Financial Officer

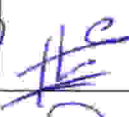

Chief Manager (IDBL)



ATTENDANCE SHEET
 BID OPENING -

FOR SELECTION OF Procurement of SEM/CCM management system

Date: 18-09-2020

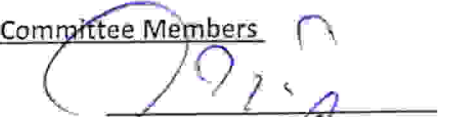
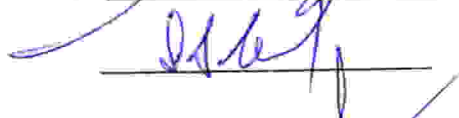
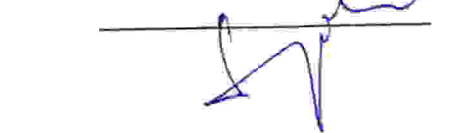
S.No	Company Name	Name of Company Representative	Contact No.	Company Address	Signature
01	System Limited				
02	Trillium	Hameed Sharabi	0331-2623799	10th Floor - AWT PLAZA, Mall Road Rawalpindi	
03	Silicon Systems DANISH Global International KHAAN (Pvt) Ltd		0313-2415393	77-D/2, Lahore Centre, Lahore	

Signature - Procurement Committee Members

Head of Administration

Chief Financial Officer

Chief Manager (IDBL)

OPENING OF BID
 FINANCIAL PROPOSALS

FOR SELECTION OF Procurement of SEM/COB Management System

Date: 18-09-2020

S.No	Company Name	Total Bid Offered		Signature of Company Representative	Remarks
		Announced	Evaluated		
01	System Limited	Rs. 22,488,066/-			
02	Tridium	Rs. 15,533,570/-		<i>[Signature]</i>	
03	Siliconix Rayn Centel International (Pvt) Ltd	Rs. 41,585,418/-		<i>[Signature]</i>	

Signature –Procurement Committee Members

Head of Administration

Chief Financial Officer

Chief Manager (IDBL)

[Signature]
[Signature]
[Signature]

MINUTES OF THE OPENING OF THE TENDER (TECHNICAL /FINANCIAL PHASE)

TYPE OF PROCUREMENT

ADMIN / IT / CONSULTANT / MEDIA

TENDER NAME

Procurement of SIEM / Log Management System

TYPE OF TENDER

SINGLE STAGE-ONE ENVELOPE / SINGLE STAGE-TWO ENVELOPE / TWO STAGE / TWO STAGE-TWO ENVELOPE

OPENING DATE

18-09-2020

OPENING TIME

11:00 Hours

ATTENDANCE (MEMBER PC)

NAME

FIRM

ATTENDANCE (REPS. OF BIDDERS)

①	<u>System Limited</u>	
②	<u>Tritium</u>	
③	<u>Global Datacenter (Pvt) Ltd</u>	
	<u>Siliconist Pvt. Ltd</u>	

TOTAL BIDS ACCEPTED FOR EVALUATION

#03

TOTAL BIDS REJECTED

REMARKS

SIGNATURE MEMBERS PC-ADMIN

Head - Fin Div.

Head - Admin Div.

Member-IDEL

Date: