

Bid Evaluation Report

Supply and Installation of Data Center Core Switch

1	Name of Procuring Agency	Sindh Bank Ltd.
2	Tender Reference No.	SNDB/COK/ADMIN/TD/1198/2021
3	Tender Description	Supply and Installation of Data Center Core Switch
4	Method of Procurement	Single Stage One Envelop Bidding Procedure
5	Tender Published & SPPRA S. No.	SPPRA S No.T00531-20-0028 Date:05-05-2021(The Express Tribune, Daily Express, Daily Sindh Express)
6	Total Bid Documents Sold	03
7	Total Bids Received	03
8	Technical Bid Opening Date	28/05/2021 Time:1200 Hours
9	Financial Bid Opening Date	28/05/2021 Time:1200 Hours
10	No of Bid Technically Qualified	04
11	Bid(s) Rejected	0

S. No.	Name of Company	Cost Offered by Bidder	Ranking in Terms of Cost	Comparison with Estimated Cost (Rs.35,040,000/-)	Reason for Acceptance/ Rejection	Remarks
0	1	2	3	4	5	6
1	M/s Wateen Solutions (Pvt) Ltd	Rs. 7,570,781/- @ Rs.2,523,594/-per unit	1 st Lowest Bidder	Rs.27,469,219/- Below with the estimated cost	Accepted Being the 1 st Lowest Qualified Bidder	
2	M/s Allied Business Machines (Pvt) Ltd	Rs. 8,123,040/- @Rs. 2,707,680/-per unit	2 nd Lowest Bidder	Rs. 26,916,960/- Below with the estimated cost	2 nd Lowest Bidder	
3	M/s CNS Engineering (Pvt) Limited	Rs.8,574,249 /- @ Rs.2,858,083/-per unit	3 rd Lowest Bidder	Rs.26,465,751/- Below with the estimated cost	3 rd Lowest Bidder	

Note: M/s Wateen Solutions is selected for Supply and Installation of Data Center Core Switch to Sindh Bank Ltd being the 1st lowest qualified bidder.

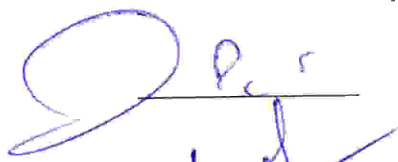
Members – Procurement Committee

(Mr. Saeed Jamal) Chief Financial Officer – EVP – Chairperson

(Col. Shahzad Begg) Head of Administration – EVP – Member

(Mr. Syed Muhammad Aqeel) Chief Manager, IDBL, KHI –AVP – Member

Signature


M/s Wateen Solutions (Pvt) Ltd


Tender No. SN 203/COB/Admin/ITD/1170/2021


Eligibility Criteria

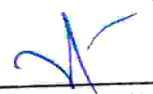
1. Bidder must be registered with Income Tax and Sales Tax Department and must appear on Active Taxpayer List of FBR. ✓
 2. Bidder must either be a Manufacturer (OEM) or an authorized Partner of the OEM in Pakistan. ✓
 3. Bidder must have Annual Turnover of at least PKR 100 Million in last Three (03) financial years. Audited Financial reports or Tax Statements to be submitted with the proposal. ✓
 4. Bidder/OEM proposed solution must be deployed in at least One (01) commercial Banks during last three years. ✓
 5. OEM must have presence in Pakistan since last Ten (10) years. ✓
 6. Bidder must have successfully done One (01) deployments of Core Switch in commercial Banks last three years. ✓
 7. Bidder must have service and support office in at least three (03) major cities of Pakistan including Karachi. ✓
 8. Bidder must not be blacklisted by any government, semi-government, or private organization. ✓
 9. Bidder must submit OEM authorization letter for this specific procurement. ✓
 10. Quoted hardware solution must have end of life beyond five (05) year at the time of submission. ✓
 11. Bidder must be in relevant IT business since last Five (05) years. ✓
 12. Bidder must have at least two professional level certified resource on proposed OEM. ✓
 13. The proposed product must be recognized as a "Leader/Challenger" at-least once in last three (03) years of Gartner Magic Quadrant for Data center Networking. ✓
 14. Bidder must provide technology roadmap of the quoted solution for migration to Software defined Data Center with the proposed hardware/switches. ✓
 15. Required quantities of Core Switch is three (03). Two (02) will be deployed in Primary data center in High Availability (HA) and a One (01) will be deployed in DR. ✓
- Qualified

ELIGIBILITY CRITERIA NOTE

1. If company not active Tax payer it will consider as a disqualified (Attached Proof as Annexure-6).
2. There can be a subsequent clarification to this specific tender for which it is advised to keep yourself abreast with the notification being hoisted on Sindh Bank Ltd & SPPRA websites regularly.
3. Attachment of relevant evidence in eligibility criteria is mandatory. In case of non-provision of evidence in any of the requisite, bidder will be disqualified.
4. Bank reserves the right to verify all or any documents from the source, submitted in the bid as per SPPRA rule # 30(1).
5. Bank reserves the right to verify the equipment from the principle at any time to ensure that the supply of equipment is genuine, original, new and that its specification are the same as described in the bid. In case of any fake/refurbished equipment, the company may be subject to legal proceeding as per SPPRA rule # 30(1).
6. Company will be considered disqualified if specification of the Network Equipment quoted does not meet the specification given in the tender document.
7. Company shall supply Goods as per specifications and upon the recommendations of the Technical/Standardized Committee appointed by the Bank within 8 to 10 weeks from the date of receipt of purchase order. In addition to that Rs. 500/- per day will be fined after 10 days and Rs. 1,000/- per day will be fined after 20 days.


Taimoor Ghausi
AVP/ Finance Division.


Ahsan Ali
VP/ Operations Div


S. Zeeshan-ul-Haq
SVP/ I.T. Division

MANDATORY

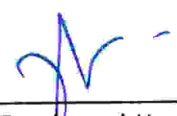
1. GST/Income Tax Registration/Registration With Sindh Revenue Board
2. Attachment of Affidavit (specimen attached as Annexure "H") on stamp paper from the owner of the company.
3. Attachment of Annexure "A" (With Financial Proposal) & Annexure "B" (With Financial Proposal if Bank Guarantee is going to be submitted as Bid Security).
4. Writing of tender reference as given in the NIT on the Envelop, carrying tender document is must or the bank will not be responsible if the documents are not received by the Procurement Committee at the time of opening of bids.
5. The bidders are required to submit bids only in prescribed financial proforma given in Tender Document.
6. The representative present at the time of opening of tender shall be in possession of authority letter on the company's letter head, duly signed by the CEO of the company.
7. The Company must be in I.T. Business for Preferably 05 Years in Pakistan. (Attach documentary proof as Annexure-7)
8. Company must provide a valid & latest Manufacturer Authorization Certificate (MAF) from the Manufacturer/Principal for supply of required equipment. (Attach documentary/certificate proof as Annexure-8)

Note: Attachment of relevant evidence in eligibility criteria is mandatory. In case of non-provision of evidence in any of the requisite, bidder will be disqualified.

Taimoor Ghausi
AVP/ Finance Division.

on leave

Ahsan Ali
VP/ Operations Div



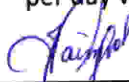
S. Zeeshan-ul-Haq
SVP/ I.T. Division


Eligibility Criteria

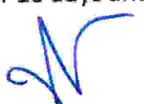
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Taimoor Ghausi
AVP/ Finance Division.

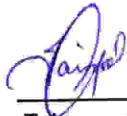

Ahsan Ali
VP/ Operations Div


S. Zeeshan-ul-Haq
SVP/ I.T. Division

MANDATORY

1. GST/Income Tax Registration/Registration With Sindh Revenue Board
2. Attachment of Affidavit (specimen attached as Annexure "H") on stamp paper from the owner of the company.
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M/s Allied Business Machines

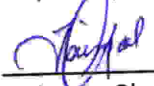
Tender No. SPPRA/COE/Admin/ID/1190/2021


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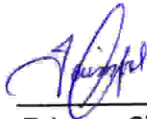

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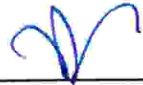
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AVP/ Finance Division.



Ahsan Ali
VP/ Operations Div



S. Zeeshan-ul-Haq
SVP/ I.T. Division

PRICE SCHEDULE
(Applicable for the year 2021-2022)

Name of Bidder : **CNS Engineering**

Date: _____

S.NO	Item	Unit Price	Quantity	Amount (PKR)
1	Data Centre Core Switch	2,858,083	3	8,574,249
	*Total Amount (In PKR)			Eight million five hundred seventy-four thousand two hundred forty-nine

* This amount will be considered as only the "Bid Offered". Whereas be apprised that the successful bidder will be the one whose "Evaluated Bid" is the lowest. (For further clarification refer Note. 6 below).

Note

- The total cost must include all applicable taxes, duties and other charges as mentioned in the description column, Stamp duty (as applicable under Stamp Act 1989), delivery charges upto Sindh Bank Limited branches on Countrywide Basis.
- No advance payment for supply of goods will be made, bills are only be processed for necessary payment on receipt of certificate of delivery/satisfaction from the branch manager.
- Calculation of Bid Security.** 5% of the Grand Total Amount of the Financial Proposal will be submitted along with tender as Bid Security.
- In case it is reviled at any stage after supply of the goods/items that the asked specification of the tender have not been met, the amount of the supply of that specific goods will be fined to the vendor with appropriate action as deem necessary by the procurement committee.
- Qualified company will also be bound to sign a bond/undertaking that in case of any observation arising in respect of quality of the goods within the warranty period, the company will be liable to address it at his own cost, noncompliance of the same will result into initiation of a case against the company for non-commitment or cancellation of tender as will be decided by the Procurement Committee.
- Lowest evaluated bid is going to be the criteria for award of contract rather than considering the lowest offered bid, encompassing the lowest whole sum cost which the procuring agency has to pay for the duration of the contract. SPPRA Rule 49 may please be referred.
- All conditions in the contract agreement attached as Annexure G are part of this tender document.
- The tender will be considered cancelled if the contract agreement after due signature is not submitted with Admin Office after 5 days of completion of bid evaluation report hoisting period 3 days) on SPPRA website.
- In case financial bids are the same, the successful bidder will be the one who has acquired more marks in the technical evaluation.
- In case of over writing/cutting/use of Blanco is found in the Financial Bid document, the bid will be taken as null & void however if the figures are readable and are also duly signed only then, bid will be accepted.
- Contract agreement will be executed after deposit of 5% performance security of the total tender amount in shape of Pay Order/Bank Guarantee in favor of Sindh Bank Limited.
- Quality is ensured. In case it is revealed at any stage after supply of the items that the asked specifications of the tender have not been met, the performance security will be forfeited.
- Free backup facility in case the item is reported defective.
- Goods to be delivered have to be packed in such a way that no damage is reported by the branch on delivery. In case of any such complaint is received the bidder will replace that item at his own cost.
- If the obligation of warranty period are not met or delayed, the repair etc. requirement on this account will be deducted from the performance security / upcoming payment due to supplier
- Payment will be made in Pak Rupee.

Note. There can be subsequent modification or amendment to this specific tender for which it is advised to keep yourself abreast with the notification being hoisted on Sindh Bank Ltd. & SPPRA website regularly.

Signature & Stamp of Bidder _____



CNS ENGINEERING

70-A, XX Commercial Area, Phase III
Defence Housing Authority, Lahore - Pakistan
Tel.: +92 42 32560257
Fax: +92 42 32560258
Web: www.cns-e.com

Building No. 40, Northern Strip
Sector E-11/2 Islamabad - Pakistan.
Tel.: +92 51 2706630, 2706631
Fax: +92 51 2706632
Web: www.cns-e.com

House 43/16-D, Block-6
P.E.C.H.S Karachi - Pakistan
Tel.: +92 21 34313977
Fax: +92 21 34380899
Web: www.cns-e.com

SIGNATURE MEMBERS PC-ADMIN

Head - Fin Div.

Head - Admin Div.

Member-IDBL.

Date:

4 FINANCIAL PROPOSAL

PRICE SCHEDULE

(Applicable for the year 2021-2022)

Name of Bidder

S.NO	Item	Unit Price	Quantity	Amount (PKR)
1	Data Centre Core Switch	2,523,594	3	7,570,781/2
*Total Amount (In PKR)				

* This amount will be considered as only the "Bid Offered". Whereas be apprised that the successful bidder will be the one whose "Evaluated Bid" is the lowest. (For further clarification refer Note. 6 below).

Note

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- Qualified company will also be bound to sign a bond/undertaking that in case of any observation arising in respect of quality of the goods within the warranty period, the company will be liable to address it at his own cost, non-compliance of the same will result into initiation of a case against the company for non-commitment or cancellation of tender as will be decided by the Procurement Committee.
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Signature & Stamp of Bidder

Annexure "G"

12. AGREEMENT

This Agreement is made on this 28th day of May' 2021,

Between Sindh Bank Limited having its head office at 3rd Floor, Federation House, Clifton,
Karachi (hereinafter called the Purchaser)

And

M/S. Allied Business Machines PVT Limited having its registered office at Plot No.SB-20, Block-1 KDA Scheme 36,
Karachi East Gulshan Town.

(Here in after called the Vendor).

WHEREAS the Vendor is the dealer/supplier/manufacturer of Huawei International
(Goods).

AND WHEREAS the Bank is inclined to purchase the Goods as detailed below on
the terms and conditions laid down hereinafter for the supply of Supply and Installation of Data Center Core Switch for
the BANK of total sum Amounting **PKR 8,123,040.00 (Eight Million One Hundred Twenty-Three
Thousand and Forty Rupees)**

Detail of items are as follows.

S.No	Product	Quantity	Unit Price – PKR	Total Price - PKR
1	Huawei CloudEngine 16800 Core Switch	03	2,331,680	6,995,040.00
2	Support & Services	03	376,000	1,128,000.00
Total Price Inclusive of All Taxes				PKR 8,123,040.00

Terms & Conditions:

1. The vendor will provide the performance security in the form acceptable to the Bank. for the 10% of the order value for the period of 90 days from the date of Submission of performance security. In case Vendor does not fulfil its commitments, the bank reserves the right to enforce the performance security. All terms & condition of the tender documents are part of this agreement
2. The vendor shall supply Goods as per specifications and upon the recommendations of the Technical / Standardized Committee appointed by the Bank within **8-10** weeks from the date of receipt of Purchase Order.
3. The bank will have the option to enforce the performance bond on happening of any one or all the following events.
 - a. If the vendor fails to deliver the Goods as per agreed Schedule.
 - b. If the vendor fails to get the Goods inspected by the Technical Committee.
 - c. If the Goods supplied by the vendor fails to perform as per Banks requirement.

SIGNATURE MEMBERS PC-ADMIN

Head - Fin Div.

Head - Admin Div.

Member-IDBL.




Date:



ATTENDANCE SHEET
BID OPENING -

FOR SELECTION OF Supply & Installation of Data Center Core Switch

Date: 28.05.2021

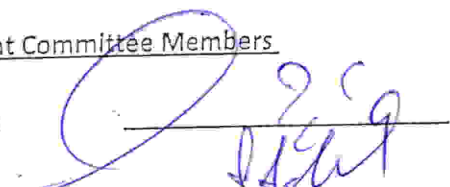
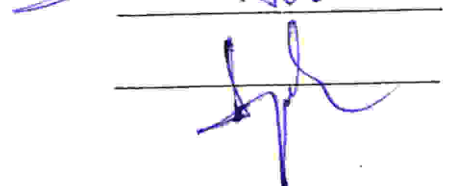

S.No	Company Name	Name of Company Representative	Contact No.	Company Address	Signature
1	CNS Engineering	Yaseen Zubair	0321 9392426	45-141D Pechs Kam.	
2	ALLIED BUSINESS MACHINERY	(AJJAF) MAQBBOOL	800300 9345522	1B20, GULSHAN IQBAL	
3	WATEEN	ASIF HUSSAIN	0322-3902667	6th Floor, PARSA TOWER	

Signature -Procurement Committee Members

Head of Administration

Chief Financial Officer

Chief Manager (IDBL)

MINUTES OF THE OPENING OF THE TENDER (TECHNICAL /FINANCIAL PHASE)

TYPE OF PROCUREMENT

ADMIN / IT / CONSULTANT / MEDIA

TENDER NAME

Supply & Installation of Data Center Core Switch.

TYPE OF TENDER

SINGLE STAGE-ONE ENVELOPE / SINGLE STAGE-TWO ENVELOPE / TWO STAGE / TWO STAGE-TWO ENVELOPE

OPENING DATE

28-05-21

OPENING TIME

1200 Hours.

ATTENDANCE (MEMBER PC)

ATTENDANCE (REPS. OF BIDDERS)

NAME

FIRM

L BIDS ACCEPTED FOR EVALUATION

TOTAL BIDS REJECTED

REMARKS

SIGNATURE MEMBERS PC-ADMIN

Head - Fin Div. [Signature]

Head - Admin Div. [Signature]

Member-IOBL [Signature]

Date: [Signature]