

Bid Evaluation Report

Supply of Union Pay & PayPak Dual Interface EMV Co-Badge Debit Cards

1	Name of Procuring Agency	Sindh Bank Ltd.
2	Tender Reference No.	SNDB/COK/ADMIN/TD/1209/2021
3	Tender Description	Supply of Union Pay & PayPak Dual Interface EMV Co-Badge Debit Cards
4	Method of Procurement	Single Stage One Envelop Bidding Procedure
5	Tender Published & SPPRA S. No.	SPPRA S No. T00531-20-0036 Date:13-07-2021(The Express Tribune, Daily Express, Daily Sindh Express)
6	Total Bid Documents Sold	01
7	Total Bids Received	01
8	Technical Bid Opening Date	03/08/2021 Time:1130 Hours
9	Financial Bid Opening Date	03/08/2021 Time:1130 Hours
10	No of Bid Technically Qualified	1
11	Bid(s) Rejected	0

S. No.	Name of Company	Cost Offered by Bidder	Ranking in Terms of Cost	Comparison with Estimated Cost (Rs.20,000,000/-)	Reason for Acceptance/ Rejection	Remarks
0	1	2	3	4	5	6
1	M/s Rayyanco Business Systems	Rs.16,750,000/-	Qualified Bidder	Rs. 3,250,000/- Below with the estimated cost	Accepted Being the	Qualified Bidder

Note: M/s Rayyanco Business System is selected for Supply of Union Pay & PayPak Dual Interface EMV Co-Badge Debit Cards to Sindh Bank Ltd being the Qualified Bidder.

Members – Procurement Committee

(Mr. Saeed Jamal) Chief Financial Officer – EVP – Chairperson

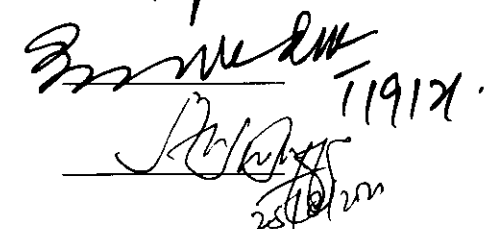
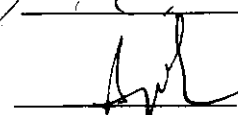
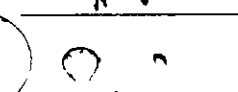
(Col. Shahzad Begg) Head of Administration – EVP – Member

(Mr. Syed Muhammad Aqeel) Chief Manager, IDBL, KHI –AVP – Member

(Mr. Syed Assad Ali Shah) GBH Sindh (R) – EVP – Co-opted Member

(Mr. Syed Ata Hussain) Head of I.T – EVP – Co-opted Member

Signature



11912
25/08/2021

M/S Rayyanco Business Systems

Tender Document – Supply of Union Pay & PayPak Dual Interface EMV Co-Badge Debit Cards

Eligibility Criteria

S.No.	Requisite	Evidence Attached	Compliance / Proof	
1	Minimum 03 Years in business in the relevant field	Letter of Incorporation / Company Registration Letter / Letter or Declaration of Commencement of Business / NTN. (attach as Annexure "1")	Yes ✓	No
2	Turnover in last 3 Years should be at least 40 Million	Audit Report / Tax Return (attach as Annexure "2")	Yes ✓	No
3	Registration with Income Tax and Sales Tax	NTN & GST Certificates (attach as Annexure "3")	Yes ✓	No
4	Office in Karachi is mandatory	Complete address along with PTCL landline numbers (attach as Annexure "4")	Yes ✓	No
5	Bidder should provide valid Manufacturing Authorization Certificate for Manufacturing of DEBIT CARDS	Certificates from Manufacturer & Provide at least 5 Sample DEBIT Cards (attach as Annexure "5")	Yes ✓	No
6	The DEBIT CARD manufacturing facility must be in compliance with EMV Standards	Chip Manufacturing & Personalization Certificates (attach as Annexure "6")	Yes ✓	No
7	Manufacturer of DEBIT CARDS should be ISO Certified	Attach ISO Certificate) (attach as Annexure-"7")	Yes ✓	No
8	Bidder must had Supplied Co-badge DEBIT CARDS to at least One (01) commercial Banks in Pakistan other than Sindh Bank	Attached Purchase Order (attach as Annexure "8")	Yes ✓	No
9	Debit Card must be manufactured by UPI & PayPak approved debit card manufacturer	UPI & PayPak Certificates from Manufacturer (attach as Annexure "9")	Yes ✓	No
Qualified / Disqualified				

ELIGIBILITY CRITERIA NOTE

- There can be subsequent clarification to this specific tender for which it is advised to keep yourself abreast with the notification being hoisted on Sindh Bank Ltd & SPPRA websites regularly.
- Attachment of relevant evidence in eligibility criteria is mandatory. In case [REDACTED] in any of the requisite, bidder will be disqualified.
- The bidder's may participate with joint venture if required.


MANDATORY


- Attachment of Affidavit (specimen attached as Annexure "H") on stamp paper from the owner of the company.
- Writing of tender reference as given in the NIT on the Envelop, carrying tender document is must or the bank will not be responsible if the documents are not received by the Procurement Committee on time.

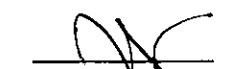
DISQUALIFICATION

The bidder will be considered disqualified prior to/during technical/financial evaluation process or after award of contract if:

- Black listed by SPPRA & Sindh Bank Ltd.
- Issued with two (2) warning letters/emails by the Sindh Bank Ltd in the past to the bidder for unsatisfactory performances.
- Alternate bid is offered.
- Subletting of Contract.** The qualified bidder sublets the contract in any form/stage to any other agency.
- The tender is deposited without Tender Fee.
- Verification from Client.** During verification process of the client list the response by any of the bank is unsatisfactory on account of previous performance.
- Specification of Supplied Items.** After supply, if the specification of supplied items are found different with the items produced in front of committee at the time of technical evaluation.
- Premature Termination.** In the past, if the company agreement has been prematurely been terminated after due qualification in any of the category of the tender.
- Non - Attachment of Annexure "A" (With Financial Proposal) & Annexure "B" of tender document (With Financial Proposal if Bank Guarantee is going to be submitted as Bid Security).


Taimoor Ghausi
AVP/ Finance Division.


Ansan Ali
VP/ Operations Div


Syed Zeeshan-ul-Haq
SVP/ I.T. Division


Date: 13-08-2021


Subject:

Certificate
Compliance of SPPRA Rule 48
TENDER REF NO. SNDB/ADMIN/TD/1209/2021

This is to certify that as only one bid was received against the tender, so Rule 48 has been complied with detail as follows.

Market Price	Current Tender Price
Rs. 28,875,000/- (Quotation Attached)	Rs. 16,750,000/- (BER Attached)


 S. Khurram Waheed
 OG-I/I.T. Division


 M. Rashid Memon
 VP-I/I.T. Division

Members - Procurement Committee

(Mr. Saeed Jamal) Chief Financial Officer – EVP – Chairperson

(Col. Shahzad Begg) Head of Administration – EVP – Member

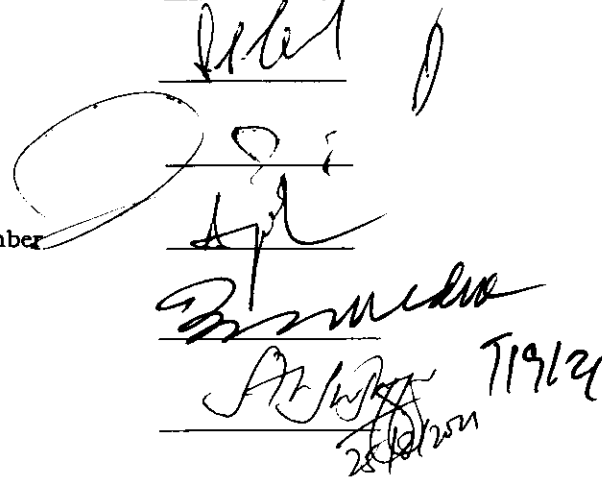
(Mr. Syed Muhammad Aqeel) Chief Manager, IDBL, KHI –AVP – Member

(Mr. Syed Assad Ali Shah) GBH Sindh (R) – EVP – Co-opted Member

(Mr. Syed Ata Hussain) Head of I.T – EVP – Co-opted Member



Signature



ATTENDANCE SHEET
BID OPENING -

FOR SELECTION OF Supply of Union Pay & Paypak Dual Interface CE -
Badk Debt Cont.

Date: 03-08-21

S.No	Company Name	Name of Company Representative	Contact No.	Company Address	Signature
①	Rayyance Business System	Mudassir Shah	0322 2002315	84-A SMCHS Karachi.	<i>Mudassir</i>

Signature - Procurement Committee Members

Head of Administration

Chief Financial Officer

Chief Manager (IDBL)

[Handwritten signatures for Head of Administration, Chief Financial Officer, and Chief Manager (IDBL)]



MINUTES OF THE OPENING OF THE TENDER (TECHNICAL / FINANCIAL PHASE)

TYPE OF PROCUREMENT ADMIN / IT / CONSULTANT / MEDIA

TENDER NAME Supply of Union Pay & Paypak Dnt Interface Co Badge

TYPE OF TENDER SINGLE STAGE-ONE ENVELOPE / SINGLE STAGE-TWO ENVELOPE / TWO STAGE / TWO STAGE-TWO ENVELOPE Debit Cards

OPENING DATE 03-08-21

OPENING TIME 1130 hrs.

ATTENDANCE (MEMBER PC)

ATTENDANCE (REPS. OF BIDDERS)	NAME	FIRM
<input checked="" type="checkbox"/>	<u>Ragyanca Business Systems</u>	
	/	/
	/	/
	/	/
	/	/
TOTAL BIDS ACCEPTED FOR EVALUATION	<u>1</u>	
AL BIDS REJECTED		
REMARKS		

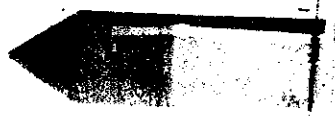
SIGNATURE MEMBERS EC-ADMIN

Head - Fin Div. [Signature]

Head - Admin Div. [Signature]

Member-IDBL. [Signature]

Date: _____



4 FINANCIAL PROPOSAL

SIGNATURE MEMBERS PC-ADMIN

Head - Fin Div. [Signature]

Head Admin Div. [Signature]

Member-IDBL [Signature]

Date: _____

PRICE SCHEDULE

(Applicable for the year 2021)

Name of Bidder Rayyanco Business System

S.NO	Item	Unit Price	Quantity	Amount (PKR)
1	Union Pay EMV Debit Cards	Rs. 157/-	50,000	Rs. 7,850,000/-
2	Union Pay & PayPak Dual Interface EMV Co-Badge Debit Cards	Rs. 178/-	50,000	Rs. 8,900,000/-
	*Total Amount (In PKR)		100,000	Rs 16,750,000/-

* This amount will be considered as only the "Bid Offered". Whereas be apprised that the successful bidder will be the one whose "Evaluated Bid" is the lowest. (For further clarification refer Note. 6 below).

Note

1. The total cost must include all applicable taxes, duties and other charges like script development charges or any other charges related to card readiness as mentioned in the description column, Stamp duty (as applicable under Stamp Act 1989), delivery charges upto Sindh Bank Limited branches on Countrywide basis
2. No advance payment for supply of goods will be made, bills are only be processed for necessary payment on receipt of certificate of delivery/satisfaction from the branch manager.
3. Calculation of Bid Security, 5% of the Grand Total Amount of the Financial Proposal will be submitted along with tender as Bid Security
4. In case it is reviled at any stage after supply of the goods/items that the asked specification of the tender have not been met, the amount of the supply of that specific goods will be fined to the vendor with appropriate action as deem necessary by the procurement committee.
5. Qualified company will also be bound to sign a bond/undertaking that in case of any observation arising in respect of quality of the goods within the warranty period, the company will be liable to address it at his own cost, non-compliance of the same will result into initiation of a case against the company for non-commitment or cancellation of tender as will be decided by the Procurement Committee.
6. Lowest evaluated bid is going to be the criteria for award of contract rather than considering the lowest offered bid, encompassing the lowest whole sum cost which the procuring agency has to pay for the duration of the contract. SPPRA Rule 49 may please be referred.
7. All conditions in the contract agreement attached as Annexure G are part of this tender document.
8. The tender will be considered cancelled if the contract agreement after due signature is not submitted with Admin Office after 5 days of completion of bid evaluation report hoisting period 3 days) on SPPRA website.
9. In case financial bids are the same, the successful bidder will be the one who has acquired more marks in the technical evaluation.
10. In case of over writing/cutting/use of Blanco is found in the Financial Bid document, the bid will be taken as null & void however if the figures are readable and are also duly signed only then, bid will be accepted.
11. Contract agreement will be executed after deposit of 5% performance security of the total tender amount in shape of Pay Order/Bank Guarantee in favor of Sindh Bank Limited.
12. Quality is ensured. In case it is revealed at any stage after supply of the items that the asked specifications of the tender have not been met, the performance security will be forfeited.
13. Free backup facility in case the item is reported defective.
14. Goods to be delivered have to be packed in such a way that no damage is reported by the branch on delivery. In case of any such complaint is received the bidder will replace that item at his own cost.
15. If the obligation of warranty period are not met or delayed, the repair etc. requirement on this account will be deducted from the performance security / upcoming payment due to supplier
16. Payment will be made in Pak Rupee.

Note. There can be subsequent modification or amendment to this specific tender for which it is advised to keep yourself abreast with the notification being hoisted on Sindh Bank Ltd. & SPPRA website regularly.

Signature & Stamp of Bidder _____

