

# SINDH PUBLIC PROCUREMENT REGULATORY AUTHORITY

## CONTRACT EVALUATION FORM

### TO BE FILLED IN BY ALL PROCURING AGENCIES FOR PUBLIC CONTRACTS OF WORKS, SERVICES & GOODS

1) NAME OF THE ORGANIZATION / DEPTT.	SINDH BANK LIMITED/ADMINISTRATION
2) PROVINCIAL / LOCAL GOVT. / OTHER	SCHEDULED BANK
3) TITLE OF CONTRACT	Supply & Installation of Communication Links
4) TENDER NUMBER	SNDB/COK/ADMIN/TD/1206/2021
5) BRIEF DESCRIPTION OF CONTRACT	Same as above
6) FORUM THAT APPROVED THE SCHEME	Competent Authority
7) TENDER ESTIMATED VALUE	Rs.300,000/-
8) ENGINEER'S ESTIMATE (For civil works only)	
9) ESTIMATED COMPLETION PERIOD (AS PER CONTRACT)	1 Year
10) TENDER OPENED ON (DATE & TIME)	14/07/2021 at 1100 Hrs
11) NUMBER OF TENDER DOCUMENTS SOLD <sup>1</sup> (Attach list of buyers)	
12) NUMBER OF BIDS RECEIVED	1
13) NUMBER OF BIDDERS PRESENT AT THE TIME OF OPENING OF BIDS <sup>1</sup>	
14) BID EVALUATION REPORT (Enclose a copy)	08/08/2021
15) NAME AND ADDRESS OF THE SUCCESSFUL BIDDER	M/s. Wateen Telecom
16) CONTRACT AWARD PRICE	Rs 141 960/-
17) RANKING OF SUCCESSFUL BIDDER IN EVALUATION REPORT (i.e. 1 <sup>st</sup> , 2 <sup>nd</sup> , 3 <sup>rd</sup> EVALUATION BID).	1 M/s Wateen Telecom

18) METHOD OF PROCUREMENT USED :- (Tick one):

- a) SINGLE STAGE - ONE ENVELOPE PROCEDURE   Domestic/ Local
- b) SINGLE STAGE - TWO ENVELOPE PROCEDURE
- c) TWO STAGE BIDDING PROCEDURE
- d) TWO STAGE - TWO ENVELOPE BIDDING PROCEDURE

PLEASE SPECIFY IF ANY OTHER METHOD OF PROCUREMENT WAS ADOPTED i.e. EMERGENCY, DIRECT CONTRACTING, ETC WITH BRIEF REASONS

Competent Authority:

19) APPROVING AUTHORITY FOR AWARD OF CONTRACT \_\_\_\_\_

20) WHETHER THE PROCUREMENT WAS INCLUDED IN ANNUAL PROCUREMENT PLAN?

Yes	<input checked="" type="checkbox"/>	No	<input type="checkbox"/>
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21) ADVERTISEMENT :

i) SPPRA Website  
(If yes, give date and SPPRA Identification No.)

Yes	SPPRA NIT ID:T00531-20-0034
No.	

ii) News Papers  
(If yes, give names of newspapers and dates)

Yes	Express Tribune, Daily Express & Sindh Express (25/06/2021)
No.	

22) NATURE OF CONTRACT

Transno Local	<input checked="" type="checkbox"/>	Int.	<input type="checkbox"/>
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23) WHETHER QUALIFICATION CRITERIA  
WAS INCLUDED IN BIDDING / TENDER DOCUMENTS?  
(If yes, enclose a copy)

Yes	<input checked="" type="checkbox"/>	No	<input type="checkbox"/>
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24) WHETHER BID EVALUATION CRITERIA  
WAS INCLUDED IN BIDDING / TENDER DOCUMENTS?  
(If yes, enclose a copy)

Yes	<input checked="" type="checkbox"/>	No	<input type="checkbox"/>
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25) WHETHER APPROVAL OF COMPETENT AUTHORITY WAS OBTAINED FOR USING A  
METHOD OTHER THAN OPEN COMPETITIVE BIDDING?

Yes	<input type="checkbox"/>	No	<input checked="" type="checkbox"/>
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26) WAS BID SECURITY OBTAINED FROM ALL THE BIDDERS?

Yes	<input checked="" type="checkbox"/>	No	<input type="checkbox"/>
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27) WHETHER THE SUCCESSFUL BID WAS LOWEST EVALUATED  
BID / BEST EVALUATED BID (in case of Consultancies)

Yes	<input checked="" type="checkbox"/>	No	<input type="checkbox"/>
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28) WHETHER THE SUCCESSFUL BIDDER WAS TECHNICALLY  
COMPLIANT?

Yes	<input checked="" type="checkbox"/>	No	<input type="checkbox"/>
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29) WHETHER NAMES OF THE BIDDERS AND THEIR QUOTED PRICES WERE READ OUT AT  
THE TIME OF OPENING OF BIDS?

Yes	<input checked="" type="checkbox"/>	No	<input type="checkbox"/>
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30) WHETHER EVALUATION REPORT GIVEN TO BIDDERS BEFORE THE AWARD OF  
CONTRACT?  
(Attach copy of the bid evaluation report)

Yes	<input checked="" type="checkbox"/>	No	<input type="checkbox"/>
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31) ANY COMPLAINTS RECEIVED  
(If yes, result thereof)

Yes	
No	No

32) ANY DEVIATION FROM SPECIFICATIONS GIVEN IN THE TENDER NOTICE / DOCUMENTS  
(If yes, give details)

Yes	
No	No

33) WAS THE EXTENSION MADE IN RESPONSE TIME?  
(If yes, give reasons)

Yes	
No	No

34) DEVIATION FROM QUALIFICATION CRITERIA  
(If yes, give detailed reasons.)

Yes	
No	No

35) WAS IT ASSURED BY THE PROCURING AGENCY THAT THE SELECTED FIRM IS NOT  
BLACK LISTED?

Yes	<input checked="" type="checkbox"/>	No	<input type="checkbox"/>
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36) WAS A VISIT MADE BY ANY OFFICER/OFFICIAL OF THE PROCURING AGENCY TO THE  
SUPPLIER'S PREMISES IN CONNECTION WITH THE PROCUREMENT? IF SO, DETAILS TO  
BE ASCERTAINED REGARDING FINANCING OF VISIT, IF ABROAD:  
(If yes, enclose a copy)

Yes	<input type="checkbox"/>	No	<input checked="" type="checkbox"/>
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37) WERE PROPER SAFEGUARDS PROVIDED ON MOBILIZATION ADVANCE PAYMENT IN  
THE CONTRACT (BANK GUARANTEE ETC.)?

Yes	<input type="checkbox"/>	No	<input checked="" type="checkbox"/>
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38) SPECIAL CONDITIONS, IF ANY  
(If yes, give Brief Description)

Yes	
No	no

*Muhammad*  
Signature & Official Stamp of *M. Qasim R. Shahzad Begg*  
Authorized Officer - *EVP/Head of Administration*  
*SINDH BANK LIMITED*  
*28/9/21*

**FOR OFFICE USE ONLY**

***SPPRA, Block. No.8, Sindh Secretariat No.4-A, Court Road, Karachi***  
***Tele: 021-9205356; 021-9205369 & Fax: 021-9206291***

<b>Bid Evaluation Report</b>		
<b>Supply &amp; Installation of Communication Links (265 Branches)</b>		
1	Name of Procuring Agency	Sindh Bank Ltd.
2	Tender Reference No.	SNDB/COK/ADMIN/TD/1206/2021
3	Tender Description	Supply & Installation of Communication Link (265 Branches)
4	Method of Procurement	Single Stage One Envelop Bidding Procedure
5	Tender Published	SPPRA NIT ID: T00531-20-0034 Express Tribune, Sindh Express, Daily Express (25/06/2021)
6	Total Bid Documents Sold	01
7	Total Bids Received	01
8	Technical Bid Opening Date	14/07/2021 Time: 1100 Hours
9	Financial Bid Opening Date	14/07/2021 Time:1100 Hours
10	No of Bid Technically Qualified	01
11	Bid(s) Rejected	0

S. No.	Name of Company	Cost Offered by Bidder	Ranking in Terms of Cost	Comparison with Estimated Cost (Rs.300,000 /-)	Reason for Acceptance/ Rejection	Remarks
0	1	2	3	4	5	6
1	M/s Wateen Telecom	Rs.141,960/- (per branch cost for 01 year) <i>Total Rs. 87,333,484/-</i>	Qualified Bidder	Rs.158,040 /- below with the estimated cost	Qualified Bidder	Rule 48 have been complied

**Note:** M/s Wateen Telecom is selected for Supply & Installation of Communication Links to Sindh Bank Ltd being the qualified bidder.

**Members – Procurement Committee**

(Mr. Saeed Jamal) Chief Financial Officer – EVP – Chairperson

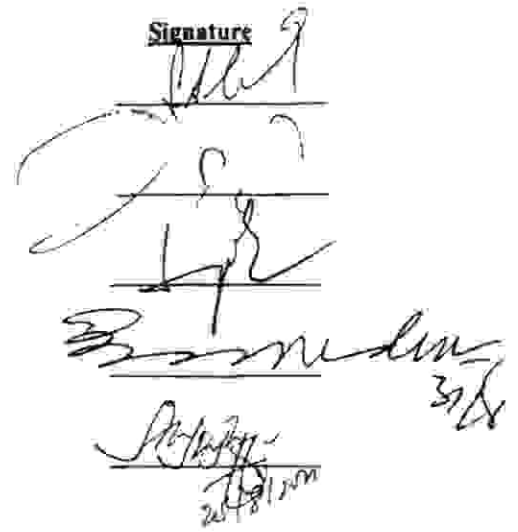
(Col. Shahzad Begg) Head of Administration – EVP – Member

(Mr. Syed Muhammad Aqeel) Chief Manager, IDBL, KHI –AVP – Member

(Mr. Syed Assad Ali Shah) GBH Sindh (R) – EVP – Co-opted Member

(Mr. Syed Ata Hussain) Head of I.T – EVP – Co-opted Member

**Signature**




3/18

ATTENDANCE SHEET  
 BID OPENING -

FOR SELECTION OF Supply & Installation of Communication Links.

Date: 14-07-2021

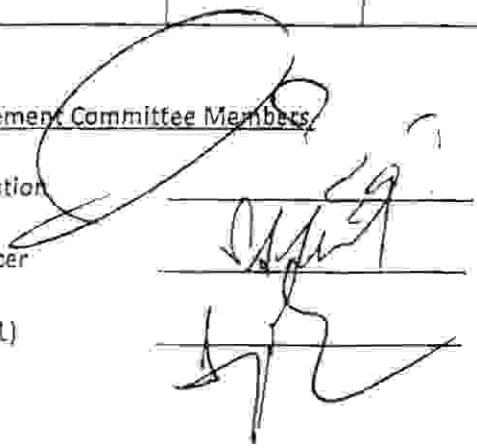
S.No	Company Name	Name of Company Representative	Contact No.	Company Address	Signature
01	Wateco Telecom Limited	ASIF HUSSAIN	0322-3700667	6th Floor, PARSIA TOWER, Sheikhupur Faisal	

Signature - Procurement Committee Members

Head of Administration

Chief Financial Officer

Chief Manager (IDBL)



~~CONFIDENTIAL~~

~~SECRET~~

~~FRANK~~

MINUTES OF THE OPENING OF THE TENDER (TECHNICAL / FINANCIAL PHASE)

TYPE OF PROCUREMENT                      ADMIN / IT / CONSULTANT / MEDIA

TENDER NAME                                      Supply & Installation of Communication Cables

TYPE OF TENDER                                 SINGLE STAGE-ONE ENVELOPE / SINGLE STAGE-TWO ENVELOPE / TWO STAGE / TWO STAGE-TWO ENVELOPE

OPENING DATE                                    14-07-21

OPENING TIME                                    1100 Hours

ATTENDANCE (MEMBER PC)

	NAME	FIRM
ATTENDANCE (REPS. OF BIDDERS)	<u>① Watson Telecom Limited</u>	
	<del>_____</del>	<del>_____</del>
	<del>_____</del>	<del>_____</del>
	<del>_____</del>	<del>_____</del>
	<del>_____</del>	<del>_____</del>
	<del>_____</del>	<del>_____</del>
TOTAL BIDS ACCEPTED FOR EVALUATION	<u>1/01</u>	
TOTAL BIDS REJECTED	_____	
REMARKS	_____	

SIGNATURE MEMBERS PC/ADMIN

Head - Fin Div. [Signature]

Head - Admin Div. [Signature]

Member-IDBI [Signature]

Date: [Signature]

### Eligibility/Technical Criteria

SNDB shall evaluate Technical Proposals using the following eligibility/technical criteria.

S No.	Description	Marks	Marks Obtained	Remarks
1	Bidder must have already Deployed Fiber/Radio Links in more than 20 cities all over Pakistan for Banks only (Attach Purchase Order as documentary proof as Annexure-1)	20	20	20 and above cities
		15		10 to 19 cities
		10		5 to 9 cities
		0		less than 5 cities
2	Bidder must have provided required connections to at least 5 Banks in last 3 years. (Attach Purchase Order as documentary proof as Annexure-2)	20	10	5 and above banks
		10		3 to 4 banks
		0		less than 3 banks
		20	20	7 and above cities
3	The Bidder should have Verifiable Presence (Support Branch offices) in all over Pakistan (Attach Location Details as documentary proof as Annexure-3)	20	20	10 and above cities
		10		5 to 9 cities
		5		2 to 4 cities
		0		Only in 01 city
4	The Bidder must provide list of clients other than Banks to provide the Fiber/Radio connectivity in last 3 years (Attach Purchase Order as documentary proof as Annexure-4)	20	20	15 and above clients
		10		1 to 14 clients
		0		less than 1
		20	20	70 million & Above
5	Company must have turnover of at least Rs 50 Million per year for last 3-Years. (Attach audited financial Statement for last 3 years as Annexure-5)	10		60 million to 70 million
		5		50 million to 60 Million
		0		less than 50 million
		100	95	Qualified / Disqualified

**Note**

1. Qualifying marks for the bid is minimum 70 for Technical Phase
2. SNDB has the right to ask for evidence/justification. Fail to provide evidence or false evidence will lead to disqualification.
3. Company can be considered disqualified if specification of the Communication links does not meet the specification given in the tender document.
4. If company not give Tax payer id will consider as a disqualified (Attached Proof as Annexure-6)
5. Bidder must provide valid C.Y.A.L.S (i.e. Issued/Valid Licensed Services or relevant data services license from P.T.A. (Attach P.T.A. Certificate as documentary proof as Annexure-7)
6. Bank reserves the right to verify any and all documents at any time. In case any fake documents are found at any stage, the company will be disqualified as per SIFRA Rule 2011 and may be subject to legal proceedings.
7. Attachment of GST & Sindh Reserve Board (SRB) certificate are mandatory at the time of submission of tender document. In case of non-compliance of evidence, the company will be straight away disqualified.

**MANDATORY**

1. Attachment of Affidavit specimen attached as Annexure (F) on stamp paper from the owner of the company
2. Mention tender reference as given in the B/E on the envelope carrying tender document as miss or the bank will not be responsible if the documents are not received by the Procurement Committee on time

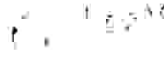
**DISQUALIFICATION**

The bidder will be considered disqualified during technical/financial evaluation process or after award contract if:

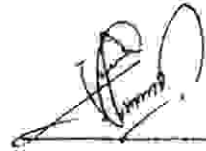
1. In black list of SPPRA & Sindh Bank Ltd
2. Issued with two (2) warning letters/emails by the Sindh Bank Ltd in the past to the bidder/unsatisfactory performances.
3. Alleging bid as forged
4. Non-Attachment of Annexure "A" (With Financial Proposal) & Annexure "B" (With Financial Proposal & Bank Guarantee) going to be submitted as Bid Security.
5. The qualified bidder sublets the contract in any form/stage to any other agency.
6. The tender is deposited without Tender Fee.
7. During verification process of the client list the response by any of the bank is unsatisfactory on account of previous performance.



Danish Shaikhi  
AVP-II (T) Div



Athar Nabi  
AVP-II (T) Div



M. Faraz Khan  
AVP-II (T) Div



Farhat Zahoor  
AVP-II (Finance) Div



Ahsan Ali  
VP-Operations Div



Zeeshan ul Haq  
SVP-II (T) Div



**TECHNICAL AND FINANCIAL PROPOSAL**  
**Wateen Telecom Limited**



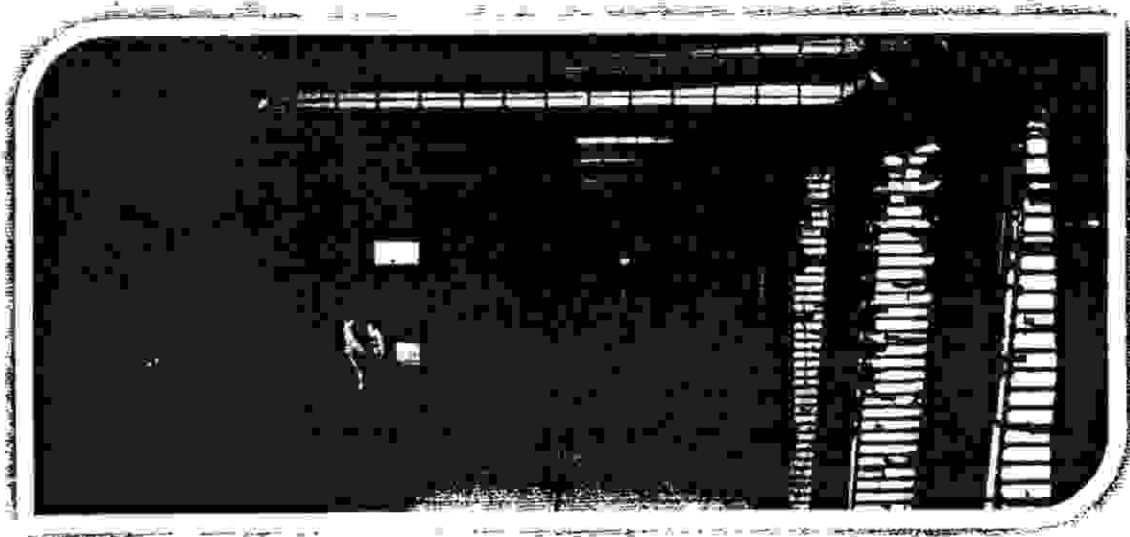
**Supply and Installation of Communication  
Links (265 branches)**

**Bid for : SNDB/COK/ADMIN/TD/1206/2021**

**13-Jul-2021**

Admin,  
Information technology Division,  
Sindh Bank Limited, Head office,  
B-2, Floor, Federation House, Abdullah Shah Ghazi Road, Clifton,  
Office (92-21) 35829320/403.  
Email: admin@sindhbankltd.com





**Financial proposal - Original**

of

**Procurement of Communication WAN Links  
on Layer 3 MPLS**

**SNDB/COK/ADMIN/TD/ 1206/2021**

For

**Sindh Bank Limited**

Submission on

Date: 13-July-2021

By

Asif Hussain  
Corporate Accounts Manager  
[syed.asif@wateen.com](mailto:syed.asif@wateen.com)  
+92-322-3902867



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## DOCUMENT & DATA CONTROL

Client : Sindh Bank Limited  
Project Code : SNDB/COK/ADMIN/TD/ 1206/2021  
Document : Supply & Installation of Communication Links (265 branches)  
Location : Karachi, Pakistan  
Document Controller: Account Manager for State Bank of Pakistan  
Approver : Regional Manager, South, Wateen Telecom.  
Distribution : Management Wateen

### Revision History:

Date	Revision	Version	Remarks
28.01.2021		1.0	

### Contact Details:

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Head of Enterprise Sales - South  
Cell No. +92 (320) 4149427

Syed Asif Hussain  
Key Account Manager, Enterprise Sales (South)  
Cell No. +92-322-3902867



**Price Schedule in PKR**

**SIGNATURE MEMBERS PC-ADMIN**

IFB No:  
Title:  
Bidder:

SNDB/COK/ADMIN/TD/1206/2021  
Supply & Installation of Communication Links (255 Branches)  
Wateen Telecom Limited

Head - Rtg Div. \_\_\_\_\_  
Head - Admin Div. \_\_\_\_\_  
Member-IDBL. \_\_\_\_\_

Date: \_\_\_\_\_

Sl. No.	Code	Branches/Location	Media Fiber/Radio Speedy any other	Communication Link or Cable	Communication Link Requiring Charges 'B' (with tax) in PKR
0	Site Work	Karachi	Wateen Fiber	0	-
0	DBR Site Ltr	Lahore	Wateen Fiber	0	-
0	Control Room	Karachi	Wateen Fiber	0	-
1	0413	Sanghar	Wateen Fiber	0	11,830
2	0428	Digri, Distt. Mirpurkhas	Wateen Fiber	0	11,830
3	0104	Kandkhot Branch	Wateen Fiber	0	11,830
4	0106	Dadu Branch	Wateen Fiber	0	11,830
5	0107	Larkana Branch	Wateen Fiber	0	11,830
6	0108	Sukkur Branch	Wateen Fiber	0	11,830
7	0109	Sehwan Branch	Wateen Fiber	0	11,830
8	0110	Ghotki Branch	Wateen Fiber	0	11,830
9	0111	Naudero Branch	Wateen Fiber/Radio	0	11,830
10	0114	Shikar Pur Branch	Wateen Fiber	0	11,830
11	0301	I.I.Chundrigarh Road Branch	Wateen Fiber	0	11,830
12	0303	Court Road Branch - KHI	Wateen Fiber	0	11,830
13	0304	DHA 26th Street Branch - KHI	Wateen Fiber	0	11,830
14	0305	Gulshan-e-Iqbal Branch - KHI	Wateen Fiber	0	11,830
15	0306	Hyderi Branch - KHI	Wateen Fiber	0	11,830
16	0307	Jodia Branch - KHI	Wateen Fiber	0	11,830
17	0308	Korangi Industrial Area- KHI	Wateen Fiber	0	11,830
18	0310	Paper Market Branch - KHI	Wateen Fiber	0	11,830
19	0312	Shahr-e-Faisal - KHI	Wateen Fiber	0	11,830
20	0313	Tariq Road - KHI	Wateen Fiber	0	11,830
21	0316	Memon Goth Branch - KHI	Wateen	0	11,830

