

Technical & Financial Proposals Evaluation Report

Supply & Installation Of Computer Servers With Operating System

1	Name of Procuring Agency	Sindh Bank Ltd.
2	Tender Reference No.	SNDB/COK/ADMIN/TD/1213/2021
3	Tender Description	Supply & Installation Of Computer Servers Hardware With Operating System
4	Method of Procurement	Single Stage One Envelop Bidding Procedure
5	Tender Published	SPPRA S. No. T00531-20-0040 Express Tribune, Sindh Express, Daily Express (06/09/2021)
6	Total Bid Documents Sold	05
7	Total Bids Received	05
8	Technical Bid Opening Date	23/09/2021- Time: 1100 Hours
9	Financial Bid Opening Date	23/09/2021- Time: 1100 Hours
10	No of Bid Technically Qualified	05
11	Bid(s) Rejected	00

S. No.	Name of Company	Cost Offered by Bidder	Ranking in Terms of Cost	Comparison with Estimated Cost (Rs 81,180,000/-)	Reason for Acceptance/ Rejection	Remarks
0	1	2	3	4	5	6
1	M/s Hybrid Technologies	Rs 47,058,534/- For 6 Computer Servers @ Rs 7,843,089/-per Unit	1 st Lowest Bidder	Rs 34,121,466/- Below with the estimated cost	Accepted Being the 1 st Lowest Qualified Bidder	
2	M/s Jaffer Business System	Rs 48,490,428/- For 6 Computer Servers @ Rs 8,081,738/-per Unit	2 nd lowest Bidder	Rs 32,689,572/- Below with the estimated cost	2 nd Lowest Bidder	
3	M/s Allied Business System	Rs 59,939,071/- For 6 Computer Servers @ Rs 9,989,845/-per Unit	3 rd lowest Bidder	Rs.21,240,929/- Below with the estimated cost	3 rd Lowest Bidder	
4	M/s Astrontech(Pvt)ltd	Rs 62,334,090/- For 6 Computer Servers @ Rs 10,389,015/-per Unit	4 th Lowest Bidder	Rs.18,845,910/- Below with the estimated cost	4 th Lowest Bidder	
5	M/s Computer Marketing Company	Rs 63,001,125/- For 6 Computer Servers @ Rs 10,500,187.5 per Unit	5 th Lowest Bidder	Rs.18,178,875/- Below with the estimated cost	5 th Lowest Bidder	

Note: Accordingly, going through the Technical/Financial evaluation criteria laid down in the tender document, M/s Hybrid Technologies is the lowest evaluated bidder and their bid is also below with the estimated cost hence recommended for Supply and Installation of Computer Servers with Operating System to Sindh Bank Ltd.

Members – Procurement Committee

(Mr. Saeed Jamal) Chief Financial Officer – EVP – Chairperson

Arshad Soomro
(~~Chief Financial Officer~~) Head of Administration – SVP – Member

(Mr. Syed Muhammad Aqeel) Chief Manager, IDBL, KHI –AVP – Member

Signature

[Signature]
[Signature]
8/11/2021
[Signature]
09/11

SIGNATURE MEMBER TO ADMIN

Head - Fin Div. _____

Head - Admin Div. _____

PRICE SCHEDULE Member-IDBL _____

(Applicable for the year 2021-2022)

Date: _____

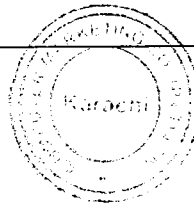
Name of Bidder _____

S. No	Item	Unit Cost	Quantity	Total amount with all taxes
01	Computer Servers	Rs. 10,500,187	06	Rs. 63,001,125/-
	*Total Amount			Rs. 63,001,125/-

**This Total Amount will be taken as price offered by the vendor.*

- The company will be considered disqualified from the very outset, if not GST registered.
- The cost must include all taxes, stamp duty (as applicable under Stamp Act 1989) duly stamped on the contract agreement, installation, commissioning, transportation and labour charges.
- No advance payment for the supply of equipment will be made, bills are only be processed for necessary payment on receipt of certificate of delivery/satisfaction from the concerned officer.
- Calculation of bid security.** 5% of the *Total Amount will be submitted with the tender document as bid security in shape of Pay Order /Bank Guarantee in favour of Sindh Bank Ltd.
- In case it is revealed at any stage after installation of the equipment that the asked specification of the tender have not been met, the amount of the total installation of that specific equipment will be fined to the vendor with appropriate action as deemed necessary by the procurement committee
- The successful bidder will be the one whose total sum of cost is the lowest. As it is package tender, so no partial lowest cost will be considered for award of any work.
- Qualified company will also be bound to sign a bond/undertaking that in case of any observation arising in respect of quality of the equipment within the warranty period, the company will be liable to address it at his own cost, non-compliance of the same will result into initiation of a case against the company for non-commitment.
- All conditions in the contract agreement attached as Annexure G are part of this tender document.
- The tender will be considered cancelled if the contract agreement after due signature is not submitted with Admin Office after 5 days of completion of bid evaluation report hoisting period (7 days) on SPPRA website.
- The tender will stand cancelled if any of the given condition of the tender is not met in strictly as per the requisite of the tender document.
- In case the financial bids are the same, the successful bidder will be the one who has the highest turnover of the two bidders.
- Pre Bid Meeting: Within one week (For Any Clarification)**
Note. There can be subsequent modification or amendment to this specific tender for which it is advised to keep yourself abreast with the notification being hoisted on Sindh Bank Ltd. & SPPRA website regularly.

Signature & Stamp of Bidder _____



SIGNATURE MEMBERS PC-ADMIN

Head - Fin Div.

Head - Admin Div.

Member-IDBL.

Date:

PRICE SCHEDULE
Applicable For the Year 2021-2022

Name of Bidder: M/S Hybrid Technologies

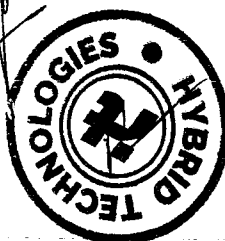
S. No	Item	Unit Cost	Quantity	Total amount with all taxes
01	Computer Servers	PKR 7,843,089	06	PKR 47,058,534
	*Total Amount			PKR 47,058,534

Amount in words: **Rupees forty-seven million fifty-eight thousand five hundred thirty-four only**

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Signature & Stamp of Bidder



SIGNATURE MEMBERS TO ADMIN
Tender Document – Supply & Installation of Computer Servers with OS (High End)
Head - Fin Div. _____

4 FINANCIAL PROPOSAL

Head - Admin Div. _____
Member-IDBL. _____

PRICE SCHEDULE Date: _____

(Applicable for the year 2021-2022)

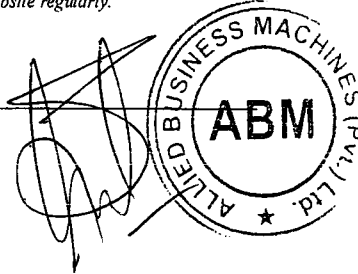
Name of Bidder Allied Business Machines Pvt Ltd.

S. No	Item	Unit Cost	Quantity	Total amount with all taxes
01	Computer Servers	Rs. 989845/-	06	Rs. 5939071/-
	*Total Amount			

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2. The cost must include all taxes, stamp duty (as applicable under Stamp Act 1989) duly stamped on the contract agreement, installation, commissioning, transportation and labour charges.
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9. All conditions in the contract agreement attached as Annexure G are part of this tender document.
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14. **Pre Bid Meeting: Within one week (For Any Clarification)**
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Signature & Stamp of Bidder _____





AstronTech (Pvt) Ltd
An Astron Group Company

SIGNATURE MEMBERS OF ADMIN

Head - Fin Div.

Head - Admin Div.

Member-IDBL

Date:

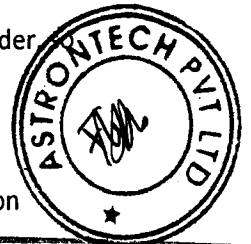
**FINANCIAL PROPOSAL
PRICE SCHEDULE**
(Applicable for the year 2021-2022)

Name of Bidder AstronTech Private Limited

S.No	Item	Unit Cost	Quantity	Total Amount with all Taxes
01	Computer Servers	8,879,500	06	62,334,090.00/5
	Total Amount	10,389,075		

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- Qualified company will also be bound to sign a bond/undertaking that in case of any observation arising in respect of quality of the



LAHORE

KARACHI

ISLAMABAD

RAWALPINDI

SIALKOT

PESHAWAR

HEAD OFFICE: 71, Ata Turk Block. New Garden Town, Lahore - 54600. Pakistan. TEL: +92 42 35952334 - 36

ISLAMABAD OFFICE: Plot No. 07 Amjad Plaza 1st Floor Uper National Bank, IJP Road Islamabad. Tel: 051-4842299, 051-4842300. Fax: 051-4842298

KARACHI OFFICE: Plot No. 1-6/17 Sector # 05 Korangi Industrial Area, Near Brookes Chowrangi, Karachi Pakistan. Tel: 021-35151052,53

www.astron.pk

SIGNATURE MEMBER FOR THE BID

4 FINANCIAL PROPOSAL

Head - Fin Div. _____

Head - Admin Div. _____

Member-DBL _____

(Applicable for the year 2021-2022) Date: _____

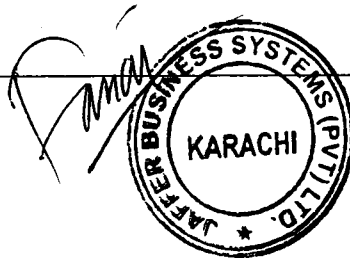
Name of Bidder Jaffer Business Systems (JBS)

S. No	Item	Unit Cost	Quantity	Total amount with all taxes
01	Computer Servers	PKR 8,081,738	06	PKR 48,490,428/-
	*Total Amount			

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- Pre Bid Meeting: Within one week (For Any Clarification)**
Note. There can be subsequent modification or amendment to this specific tender for which it is advised to keep yourself abreast with the notification being hoisted on Sindh Bank Ltd. & SPPRA website regularly.

Signature & Stamp of Bidder _____



MINUTES OF THE OPENING OF THE TENDER (TECHNICAL / FINANCIAL PHASE)

TYPE OF PROCUREMENT ADMIN / IT / CONSULTANT / MEDIA
 TENDER NAME Supply of Computer Servers with operating system
 TYPE OF TENDER SINGLE STAGE-ONE ENVELOPE / SINGLE STAGE-TWO ENVELOPE / TWO STAGE / TWO STAGE-TWO ENVELOPE
 OPENING DATE 23/9/21
 OPENING TIME 1100 Hrs

ATTENDANCE (MEMBER PC)

	NAME	FIRM
ATTENDANCE (REPS. OF BIDDERS)	<u>(CAJIA) MAQBODL</u>	1) <u>Almed Business Machines</u>
	<u>Shrikh Faisal</u>	2) <u>Taffee Business System</u>
	<u>Riaz Ahmed</u>	3) <u>M.S Hybrid Technologies</u>
	<u>Naved Atcey</u>	4) <u>Computer Marketing Co</u>
	<u>Fasih Abrar</u>	5) <u>AstronTech (PVT) LTD</u>

TOTAL BIDS ACCEPTED FOR EVALUATION #05

TOTAL BIDS REJECTED _____

REMARKS _____

SIGNATURE MEMBERS PO/ADMIN
 Head - Fin Div. _____
 Head - Admin Div. _____
 Member-IDRL _____
 Date: _____

ATTENDANCE SHEET
 BID OPENING -

FOR SELECTION OF Supply of Computer Servers with operating System

Date: 23/9/21

S.No	Company Name	Name of Company Representative	Contact No.	Company Address	Signature
1	Alhed Business Machin	(ASIA)	0300 9345222	D221 CLIFTON BLOCK4	
2	Toffel Business System	Sheikh Faisal	0333 8235556	CIT Tower, 33-A Block 6, S. Labroo Eminent, Karachi	
3	M.S Hybrid Technologies	Riaz	0322222 0084	C10 KDA I off Kars - Road	
4	Computer Marketing Co	Naveed/Ky	0300 2348210	306, 3rd floor Cliffside Center Kalia	
5	Astromtech Pvt Ltd	Fasih Muson	0300- 3336666	Plot 1-6/ 17 sector 5	

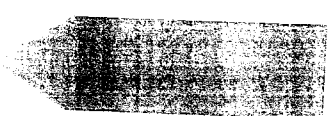
Signature - Procurement Committee Members

Head of Administration

Chief Financial Officer

Chief Manager (IDBL)

8/11/2021



M/S Jeffer Business System (Pvt) Ltd**Eligibility Criteria**


The prospective Supplier will provide Sindh Bank with Six (06) Supply and Installation of Computer Servers (High end) with Operating System (OS) that includes the following features.


Bidder/OEM Eligibility Criteria:


The contract will be awarded to the successful Bidder whose bid will be found technically compliant and has offered the lowest cost and emerged as most advantageous bid. Proposed Bidder must qualify following criteria:

1. Bidder must be registered with Income Tax and Sales Tax Department and must appear on Active Taxpayer List of FBR. ✓
2. Bidder must either be a Manufacturer (OEM) or an authorized Partner of the OEM in Pakistan. ✓
3. Bidder must have Annual Turnover of at least PKR 200 Million in last Three (03) financial years. Audited financial reports or Tax Statements to be submitted with the proposal. ✓
4. OEM proposed solution must be deployed in at least Two (02) commercial Banks during last three years. ✓
5. The offered product must have been supplied/installed by manufacturer/Bidder in 03 countries including Pakistan. ✓
6. OEM must have presence / working in Pakistan since last ten (10) years. ✓
7. Bidder must have successfully done One (01) deployments of server and solution in commercial Banks. ✓
8. Bidder must have service and support office in at least three (03) major cities of Pakistan including Karachi. ✓
9. Bidder must not be blacklisted by any government, semi-government, or private organization. ✓
10. Bidder must submit OEM authorization letter for this specific procurement. ✓
11. Quoted hardware solution must have end of life beyond five (05) year at the time of submission. ✓
12. Bidder must be in relevant IT business since last Five (04) years. ✓
13. Required quantities of Servers with operating system Six (06). ✓
14. Bidder must provide evidence form OEM to have spare parts in Pakistan with four (04) hours delivery commitment in major cities of Pakistan. ✓

Qualified 


Taimoor Ghausi
AVP/ Finance Division.


Ahsan Ali
VP/ Operations Div

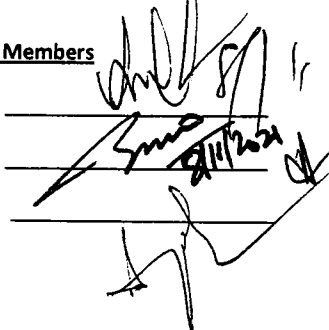

S. Zeeshan-ul-Haq
SVP/ I.T. Division

Signature –Procurement Committee Members

Head- Fin Div.

Head- Admin Div.

Chief Manager (IDBL)




M/S Astrometa (Pvt) Ltd**Eligibility Criteria**

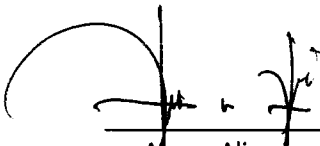
The prospective Supplier will provide Sindh Bank with Six (06) Supply and Installation of Computer Servers (High end) with Operating System (OS) that includes the following features.

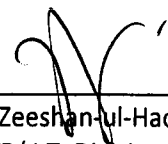
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AVP/ Finance Division.


Ansan Ali
VP/ Operations Div

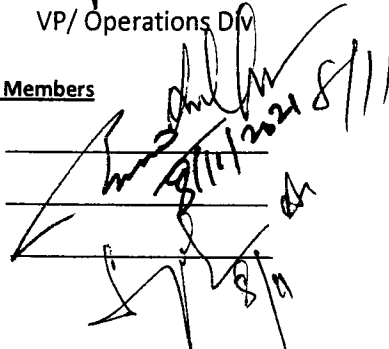

S. Zeeshan-ul-Haq
SVP/ I.T. Division

Signature –Procurement Committee Members

Head- Fin Div.

Head- Admin Div.

Chief Manager (IDBL)


8/11/2021 8/11/21


M/S Computer Marketing Co.**Eligibility Criteria**

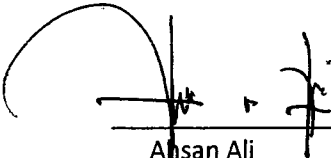
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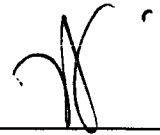
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Taimoor Ghausi
AVP/ Finance Division.


Ansan Ali
VP/ Operations Div

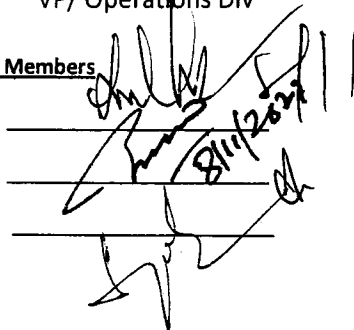

S. Zeeshan-ul-Haq
SVP/ I.T. Division

Signature –Procurement Committee Members

Head- Fin Div.

Head- Admin Div.

Chief Manager (IDBL)




OFFICE ORDER

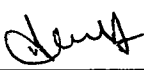
SUBJECT: EXTENSION FOR BID VALIDITY PERIOD


As per SPPRA Rule 38 (2), approval is solicited for further Ninety (90) days extension of "Bid Validity Period" for the following tender having SPPRA NIT ID No: T00531-20-0040

1. Supply & Installation Of Computer Servers Hardware With Operating System

The reason for extension is due to delay in submission of agreement at vendor's end as legal department of M/s Hybrid Technologies has raised concerns over the agreement's few points which are under discussion and may take some more time.

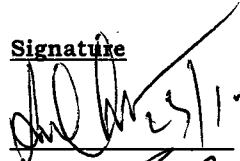

Farhan A Siddiqui
AVP-Admin Division


Ather Iqbal
AVP-Admin Division

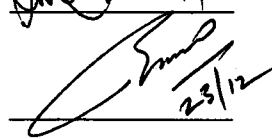

S. Zeeshan-ul Haq
SVP/IT Division

Members – Procurement Committee

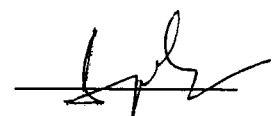
(Mr. Dilshad Hussain Khan) Chief Financial Officer – EVP – Chairperson


Signature
25/12

(Mr. Arshad Abbas Soomro) Head of Administration – SVP – Member


23/12

(Mr. Syed Muhammad Aqeel) Chief Manager, IDBL, KHI –AVP – Member

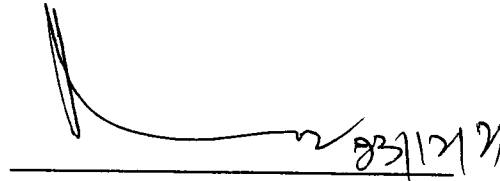


(Mr. Syed Assad Ali Shah) GBH Sindh-(R)-Co-opted Member



(Mr. Syed Ata Hussain) EVP-I.T. Head- Co-opted Member




20/12/21
President/CEO

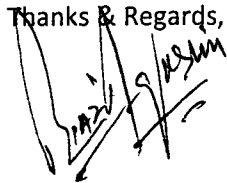
Head of I.T. Division,
Sindh Bank Ltd,
Federation House,
Clifton, Karachi.

Date: 20-12-2021

Subject: Extension of bid validity Period -Tender Supply & Installation of Computer Servers with
Operating System
Tender Refer No. SNDB/COK/ADMIN/TD/1213/2021

Dear Sir,

M/s Hybrid Technologies hereby requests for the extension of bid validity period of subject tender due to some concerns of our legal department over the agreement's few points which are under discussion and take more time.

Thanks & Regards,


Riaz Ahmed Qasmi
Assistant Manager Sales
M/S Hybrid Technologies



M/S Hybrid Technologies**Eligibility Criteria**

The prospective Supplier will provide Sindh Bank with Six (06) Supply and Installation of Computer Servers (High end) with Operating System (OS) that includes the following features.

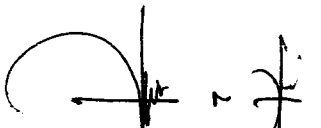
Bidder/OEM Eligibility Criteria:

The contract will be awarded to the successful Bidder whose bid will be found technically compliant and has offered the lowest cost and emerged as most advantageous bid. Proposed Bidder must qualify following criteria:

1. Bidder must be registered with Income Tax and Sales Tax Department and must appear on Active Taxpayer List of FBR. ✓
2. Bidder must either be a Manufacturer (OEM) or an authorized Partner of the OEM in Pakistan. ✓
3. Bidder must have Annual Turnover of at least PKR 200 Million in last Three (03) financial years. Audited financial reports or Tax Statements to be submitted with the proposal. ✓
4. OEM proposed solution must be deployed in at least Two (02) commercial Banks during last three years. ✓
5. The offered product must have been supplied/installed by manufacturer/Bidder in 03 countries including Pakistan ✓
6. OEM must have presence / working in Pakistan since last ten (10) years. ✓
7. Bidder must have successfully done One (01) deployments of server and solution in commercial Banks. ✓
8. Bidder must have service and support office in at least three (03) major cities of Pakistan including Karachi. ✓
9. Bidder must not be blacklisted by any government, semi-government, or private organization. ✓
10. Bidder must submit OEM authorization letter for this specific procurement. ✓
11. Quoted hardware solution must have end of life beyond five (05) year at the time of submission. ✓
12. Bidder must be in relevant IT business since last Five (04) years. ✓
13. Required quantities of Servers with operating system Six (06). ✓
14. Bidder must provide evidence form OEM to have spare parts in Pakistan with four (04) hours delivery commitment in major cities of Pakistan ✓

Qualified


Taimoor Ghausi
AVP/ Finance Division.



Ahsan Ali
VP/ Operations Div



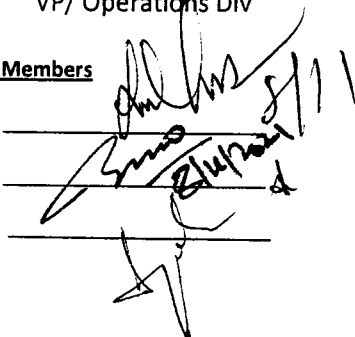
S. Zeeshan-ul-Haq
SVP/ I.T. Division

Signature –Procurement Committee Members

Head- Fin Div.

Head- Admin Div.

Chief Manager (IDBL)




M/S Allied Business**Eligibility Criteria**

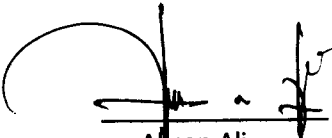
The prospective Supplier will provide Sindh Bank with Six (06) Supply and Installation of Computer Servers (High end) with Operating System (OS) that includes the following features.

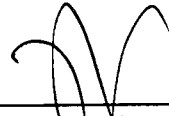
Bidder/OEM Eligibility Criteria:

The contract will be awarded to the successful Bidder whose bid will be found technically compliant and has offered the lowest cost and emerged as most advantageous bid. Proposed Bidder must qualify following criteria:

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Taimoor Ghausi
AVP/ Finance Division.


Ahsan Ali
VP/ Operations Div


S. Zeeshan-ul-Haq
SVP/ I.T. Division

Signature –Procurement Committee Members

Head- Fin Div.

Head- Admin Div.

Chief Manager (IDBL)

