

Technical & Financial Proposals Evaluation Report**ACQUIRING OF SMS SERVICES**

1	Name of Procuring Agency	Sindh Bank Ltd.
2	Tender Reference No.	SNDB/COK/ADMIN/TD/1226/2021
3	Tender Description	Acquiring of SMS Services
4	Method of Procurement	Single Stage One Envelop Bidding Procedure
5	Tender Published	SPPRA S. No. T00531-20-0050 Express Tribune, Sindh Express, Daily Express (26/11/2021)
6	Total Bid Documents Sold	02
7	Total Bids Received	02
8	Technical Bid Opening Date	15/12/2021- Time: 1100 Hours
9	Financial Bid Opening Date	15/12/2021- Time: 1100 Hours
10	No of Bid Technically Qualified	02
11	Bid(s) Rejected	00

S. No.	Name of Company	Cost Offered by Bidder	Ranking in Terms of Cost	Comparison with Estimated Cost (Rs 7,790,000/-)	Reason for Acceptance/ Rejection	Remarks
0	1	2	3	4	5	6
1	M/s Eocean Private Limited	Rs 6,911,100/-	1 st Lowest Qualified Bidder	Rs 878,900/- Below with the estimated cost	Accepted Being the 1 st Lowest Qualified Bidder	
2	M/s M3 Technologies Pakistan (Pvt) Ltd	Rs 7,895,050/-	2 nd Lowest Qualified Bidder	Rs 105,050/- Above with the estimated cost	2 nd Lowest Qualified Bidder	

Note: Accordingly, going through the Technical/Financial evaluation criteria laid down in the tender document, M/s Eocean Private Limited is the 1st lowest qualified bidder and their bid is also below with the estimated cost hence recommended for Acquiring of SMS Services to Sindh Bank Ltd.

Members – Procurement Committee

(Mr. Dilshad Hussain Khan) Chief Financial Officer – EVP – Chairperson

(Mr. Arshad Abbas Soomro) Head of Administration-SVP-Member

(Mr. Syed Muhammad Aqeel) Chief Manager, IDBL, KHI –AVP – Member

Signature





4 FINANCIAL PROPOSAL**PRICE SCHEDULE**

(Applicable for the Year 2021-2022)

Name of Bidder: **E-Ocean (Pvt) Ltd.**

S.NO	Item	Period	Price PKR
1	SETUP COST	One Time	NIL
2	SMS SHORT CODE FROM PTA (SETUP CHARGES)	One Time	NIL
3	SMS SHORT CODE FROM PTA (ANNUAL CHARGES)	Annual	NIL
4	SMS RATE (OUT GOING FROM SBL)	Per SMS	0.36*
5	CONNECTIVITY OVER FIBER 03 MB LINK (SETUP COST)	One Time	NIL
6	CONNECTIVITY OVER FIBER 03 MB LINK	Monthly	17,925*

*The above-mentioned rate is the same quoted for Promotional/ Bulk Campaign messages.

*3 Mbps Data on Existing ONT Cybernet (Separate Port)

The Total Amount will be calculated as per formula given below:

S.No.1 (Price) + S.No.2 (Price) + S.No.3 (Price) + (S.No.4 (Price) X 18,600,000) + S.No.5 (Price) + (S.No.6 (Price) X12) = *Total Amount

Rs 0 +Rs 0 + Rs 0 + Rs [0.36 x 18,600,000] + Rs 0 + Rs [17,925 x 12]

Rs 0+ Rs 0+ Rs 0+Rs 6,696,000+Rs 0 +Rs 215,100

Total Amount Rs 6,911,100

SIGNATURE MEMBERS PC-ADMIN

Head - Fin Div.

Head - Admin Div.

Thanking you and looking forward to serve you. Member-IDBL.

Date:

Yours faithfully,

Sibtain Raza

Head of Mobility Services - E-Ocean Private Limited.



FINANCIAL PROPOSAL

In reference to the SNDB/COK/ADMIN/TD/1226/2021 tender posted on November 26, 2021 below is the financial proposal on behalf of M3 Technologies Pakistan (Private) Limited.

PRICE SCHEDULE

(Applicable for the year 2021-2022)

Name of Bidder: **M3 Technologies Pakistan (Private) Limited**

S. NO	Item	Period	Price PKR
1	SETUP COST	One Time	Free of Cost
2	SMS SHORT CODE FROM PTA (SETUP CHARGES)	One Time	Free of Cost (SBL will provide the surrender letter from its vendor, in case of current short code will be used by SBL)
3	SMS SHORT CODE FROM PTA (ANNUAL CHARGES)	Annual	PKR 101,700/-
4	SMS RATE (OUT GOING FROM SBL)	Per SMS	PKR 0.395
5	CONNECTIVITY OVER FIBER 03 MB LINK (SETUP COST)	One Time	PKR 39,550/-
6	CONNECTIVITY OVER FIBER 03 MB LINK	Monthly	PKR 33,900/-

The Total Amount will be calculated as per formula given below:

$$\text{S.No.1 (0) + S.No.2 (0) + S.No.3 (101700) + (S.No.4 (0.395) X 18,600,000) + S.No.5 (39550) + (S.No.6 (33900) X 12) = PKR 7,895,050/-}$$


Waqar Nasim
Chief Business Officer

SIGNATURE MEMBERS PC-ADMIN
Head - Fin Div. _____
Head - Admin Div. _____
Member-IDBL. _____
Date: _____

M3 TECHNOLOGIES PAKISTAN (PVT) LTD

Regional Office : 614 5th Floor Continental Trade Centre, Block-8, Clifton, Karachi, Pakistan.

Tel: (92 21) 3530 2982-88 Fax: (92 21) 3530 2990

Corporate H.Q. : 17th Floor, Menapal Legi Hall No. 8, Meridian

Tropicana, Tropicana Golf & Country Resort 47410 Putehing Jaya Selangor

Tel : 003 7886 2423 Fax: 003 7886 1992

Website : www.m3tech.com.pk



ISO 9001:2015
BUREAU VERITAS
Certification



MINUTES OF THE OPENING OF THE TENDER (TECHNICAL / FINANCIAL PHASE)

TYPE OF PROCUREMENT ADMIN / IT / CONSULTANT / MEDIA
TENDER NAME Acquiring of SMS Services
TYPE OF TENDER
OPENING DATE 15-12-21
OPENING TIME 1145 HRS
ATTENDANCE (MEMBER PC)

ATTENDANCE (REPS. OF BIDDERS)

NAME

FIRM

1) Eoscam (Pvt) Ltd
2) M3 Technologies Pakistan (Pvt) Ltd

TOTAL BIDS ACCEPTED FOR EVALUATION

TOTAL BIDS REJECTED

REMARKS

SIGNATURE MEMBERS PC-ADMIN

Head - Fin Div.

Head - Admin Div.


Member-DBL

Date:

ATTENDANCE SHEET
 BID OPENING -

FOR SELECTION OF Acquiring of SMS Services

Date: 15-12-21

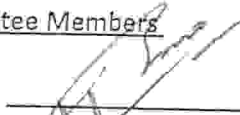


S.No	Company Name	Name of Company Representative	Contact No.	Company Address	Signature
1	Ecream (Pvt) Ltd	Usama Sohail	0331 2051572	29C, Phase #2 Ext, DHA, Ishi	
2	M3 Technologies Pakistan				

Signature - Procurement Committee Members

Head of Administration

Chief Financial Officer

Chief Manager (IDBL)

M/s E. Ocean Private Limited**Eligibility Criteria**

S. No.	Requisite	*Evidence required to be attached	Compliance / Proof	
1	Minimum 03 Years in business in the relevant field	Letter of Incorporation / Company Registration Letter / Letter or Declaration of Commencement of Business / NTN. (Attach as Annexure "1")	✓ Yes	No
2	Total Turn Over in last 3 Years should be at least 10 million	Audit Report / Tax Return (Attach as Annexure "2")	✓ Yes	No
3	Registration with Income Tax and Sales Tax	NTN & GST Certificates (Attach as Annexure "3")	✓ Yes	No
4	Office in Karachi is mandatory	Complete address along with PTCL landline numbers (Attach as Annexure "4")	✓ Yes	No
5	Company must provide list of clients for the offered services submitted in Tender Document in Pakistan.	Purchase Order (Attach as Annexure "5")	✓ Yes	No
6	Company must have valid PTA License Certificate for providing the required Service	License Certificate From PTA (Attach as Annexure "6")	✓ Yes	No
7	The offered services quoted in the bid must be currently used by at least three Banks in Pakistan.	Attach Purchase Order (Attach as Annexure "7")	✓ Yes	No
Qualified / Disqualified				

ELIGIBILITY CRITERIA NOTE

- There can be subsequent clarification to this specific tender for which it is advised to keep yourself abreast with the notification being hoisted on Sindh Bank Ltd & SPPRA websites regularly.
- Attachment of relevant evidence in eligibility criteria is mandatory. In case of non-provision of evidence in any of the requisite, bidder will be disqualified.
- The bidder's may participate with joint venture if required.

MANDATORY

- Attachment of Affidavit (specimen attached as Annexure "H") on stamp paper from the owner of the company.
- Writing of tender reference as given in the NIT on the Envelop, carrying tender document is must or the bank will not be responsible if the documents are not received by the Procurement Committee on time.

DISQUALIFICATION

The bidder will be considered disqualified prior to/during technical/financial evaluation process or after award of contract if:

- Black listed by SPPRA & Sindh Bank Ltd.
- Issued with two (2) warning letters/emails by the Sindh Bank Ltd in the past to the bidder for unsatisfactory performances.
- Alternate bid is offered.
- Subletting of Contract.** The qualified bidder sublets the contract in any form/stage to any other agency.
- The tender is deposited without Tender Fee.
- Verification from Client.** During verification process of the client list the response by any of the bank is unsatisfactory on account of previous performance.
- Specification of Supplied Items.** After supply, if the specification of supplied items are found different with the items produced in front of committee at the time of technical evaluation.
- Premature Termination.** In the past, if the company agreement has been prematurely been terminated after due qualification in any of the category of the tender.
- Non-Attachment of Annexure "A" (With Financial Proposal) & Annexure "B" of tender document (With Financial Proposal if Bank Guarantee is going to be submitted as Bid Security).

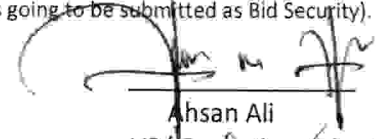

Taimoor Ghausi
AVP/ Finance Division,

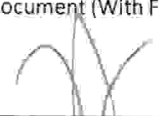
Signature -Procurement Committee Members

Head- Fin Div.

Head- Admin Div.

Chief Manager (IDBL)


Ahsan Ali
VP/ Operations Div


S. Zeeshan-ul-Haq
SVP/ I.T. Division

Tender Ref. No. SNDB/COK/ADMIN/TD/1226/2021

M/s E Ocean Private Limited

SCOPE OF WORK

Due to increase in the volume Sindh Bank needs the services for sending & receiving SMS messages. Sindh Bank send SMS alerts to its customer or public clients for various services. Similarly customer or clients can enquire or get services by sending SMS to Sindh Bank.

On time deliveries of messages must be ensured. The estimated average number of PUSH messages are about 1,550,000 per month. The received and sent messages must follow the standard format used in the normal mobile phones.

If a communication link or any other hardware is required to provide the above service then this will be the responsibility of the bidder to install the same without any additional cost to the bank and all applicable costs must be included in the bid. Further the same communication line/hardware must be provided at our DR site which is located DHA-Y BLOCK, LAHORE in addition to main site at Karachi to run the service from DR Site in case of any disaster.

Bidder must ensure that there is no delay in receiving and sending SMS, a minimum 100 number of messages / second must be ensured.

Encryption of messages must be provided as an option. There must be no charge for incoming messages to sindh bank. Further normal charges should be applied to customer when messages sent by the customer to the short code.

Vendor must have a backup link to maintain smooth delivery of SMS to customers at all time.

In case of no response from Bank's side or network connectivity issue from either side the Vendor must inform the banks selected officers immediately via SMS/Call/Email.

In case of any major break down from the banks side the vendor must response back to the incoming SMS of the customer

Our customers may also send SMS to 8987 via WEB interface provided by the bank for which we require web service from the Vendor side.

Vendor support must be available 24 hours 7 days a week.

Kindly provide the cost of Promotional / Bulk Campaign messages separately in Financial so these Promotional and Bulk Messages will be charged accordingly on that cost.

Project Completion Time : Within 4 Weeks

Checked By:

Nadeem Raana
SVP/I.T. Division

Faraz Ahmed
AVP/Admin Div.

Kamal Rashid
AVP/Operation Div.

Atif Alvi
AVP/I.T. Division

Signature –Procurement Committee Members

Head- Fin.Div.

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M/s M3 Tech**Eligibility Criteria**

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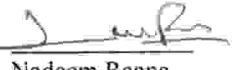
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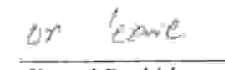
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