SNDB/COK/ADM	IN/TD/1269/2022
COPY NO:	

# **Sindh Bank Limited**

Tender Document
Supply and Installation SD-WAN

# **Table of Contents**

2.2	Eligible Bidders	2
2.3	Corrupt Practice	2
2.4	Preparation of Bids	3
2.4.1	Bidding Process	3
2.4.2	Cost of Bidding	3
2.4.3	Language of Bid	3
2.4.4	Technical Proposal	3
2.4.5	Financial Proposal	3
2.4.6	Bid Currencies	3
2.4.7	Bid Security	3
2.4.8	Bid Validity	4
2.5	Submission of Bids	4
2.5.1	Sealing and Marking of Bids	4
2.5.2	Response Time	5
2.5.3	Extension of Time Period for Submission of Bids	5
2.5.4	Clarification of Bidding Documents	5
2.5.5	Late Bids	5
2.5.6	Withdrawal of Bids	5
2.5.7	Cancellation of Bidding Process	6
2.5.8	Mechanism for Redressal of Grievances	6
2.5.9	Appeal to Review Committee	7
2.5.10	Matters not subject to Appeal or Review	8
2.6	Opening and Evaluation of Bids	8
2.6.1	Opening of Bids by SNDB	8
2.6.2	Clarification of Bids	8
2.6.3	Preliminary Examination	8
2.6.4	Supplier Evaluation Criteria	8
2.6.5	Eligibility Criteria	8
2.6.6	Discussion Prior to Evaluation	11
2.7	Award of Contract	11
2.7.1	Award Criteria	11
2.7.2	SNDB's Right to Accept Any Bid and to reject any or all Bids	11
2.7.3	Notification of Award	11
2.7.4	Signing of Contract	11
2.7.5	Performance Security	12
2.7.6	General Conditions of Contract	12
2.7.7	Special Conditions of Contract	12
2.7.8	Integrity Pact	12
2.7.9	Non-Disclosure Agreement	12
3. SCO	PE OF WORK / TECHNICAL SPECIFICATION	14
4	FINANCIAL PROPOSAL	18

5	Contract	20
5.1.1	Definitions	20
5.1.2	Law Governing Contract	20
5.1.3	Notice	21
5.1.4	Authorized Representative	21
5.1.5	Taxes and Duties	21
5.1.6	Effectiveness of Contract	21
5.1.7	Expiration of Contract	21
5.1.8	Modifications or Variations	21
5.1.9	Force Majeure	21
Termina	tion	22
Good Fa	ith	23
Settleme	ent of Disputes	23
Data Ow	vnership	24
Obligation	ons of the Supplier	24
5.2 Spe	ecial Conditions of Contract	24
5.2.1	Performance Security	24
5.2.2	Payment	24
5.2.3	Price	24
Annexur	re "A"	25
Annexur	re "B"	27
Annexur	re "C"	28
Annexur	re "D"	29
Annexur	re "E"	30
Annexur	re "F"	31
Annexur	re "G"	34
CONFID	ENTIALITY	36

#### 1 DEFINATIONS

"Bid" means a tender, or an offer by a person, consultant, firm, company or an organization expressing willingness to undertake a specified task at a price, in response to an invitation by SNDB.

"Bidding Documents" means the documents notified by the Authority for preparation of bids in uniform manner.

"Bidding Process" means the procurement procedure under which sealed bids are invited, received, opened, examined and evaluated for the purpose of awarding a contract;

"Blacklisting" means barring (or debarring) a bidder, contractor, consultant or supplier from participating in any future procurement proceedings by SNDB.

"Calendar Days" means days including all holidays;

#### "Conflict of Interest" means -

- (i) where a contractor, supplier or consultant provides, or could provide, or could be perceived as providing biased professional advice to SNDB to obtain an undue benefit for himself or those affiliated with him;
- (ii) receiving or giving any remuneration directly or indirectly in connection with the assignment except as provided in the contract;
- (iii) any engagement in consulting or other procurement activities of a contractor, consultant or service provider that conflicts with his role or relationship with the SNDB under the contract;
- (iv) where an official of the SNDB engaged in the procurement process has a financial or economic interest in the outcome of the process of procurement, in a direct or an indirect manner;

"Consultant" means a professional who can study, design, organize, evaluate and manage projects or assess, evaluate and provide specialist advice or give technical assistance for making or drafting policies, institutional reforms and includes private entities, consulting firms, legal advisors, engineering firms, construction managers, management firms, procurement agents, inspection agents, auditors, international and multinational organizations, investment and merchant banks, universities, research institutions, government agencies, nongovernmental organizations, and individuals;

"Consulting Services" means services of an advisory and intellectual nature provided by consultants using their professional skills to study, design, organize, and manage projects, encompassing multiple activities and disciplines, including the crafting of sector policies and institutional reforms, specialist advice, legal advice and integrated solutions, change management and financial advisory services, planning and engineering studies, and architectural design services, supervision, social and environmental assessments, technical assistance, and programme implementation;

"Contract" means an agreement enforceable by law and includes General and Special Conditions, Specifications, Drawings and Bill of Quantities;

"Contractor" means a person, firm, company or organization that undertakes to execute works including services related thereto, other than consulting services, incidental to or required for the contract being undertaken for the works;

"Corrupt and Fraudulent Practices" means either one or any combination of the practices given below;

"Coercive Practice" means any impairing or harming, or threatening to impair or harm, directly or indirectly, any party or the property of the party to influence the actions of a party to achieve a wrongful gain or to cause a wrongful loss to another party;

"Collusive Practice" means any arrangement between two or more parties to the procurement process or contract execution, designed to achieve with or without the knowledge of the SNDB to establish prices at artificial, non-competitive levels for any wrongful gain;

"Corrupt Practice" means the offering, giving, receiving or soliciting, directly or indirectly, of anything of value to influence the acts of another party for wrongful gain;

"Fraudulent Practice" means any act or omission, including a misrepresentation, that knowingly or recklessly misleads, or attempts to mislead, a party to obtain a financial or other benefit or to avoid an obligation;

"Obstructive Practice" means harming or threatening to harm, directly or indirectly, persons or their property to influence their participation in a procurement process, or affect the execution of a contract or deliberately destroying, falsifying, altering or concealing of evidence material to the investigation or making false statements before investigators in order to materially impede an investigation into allegations of a corrupt, fraudulent, coercive or collusive practice; or threatening, harassing or intimidating any party to prevent it from disclosing its knowledge of matters relevant to the investigation or from pursuing the investigation, or acts intended to materially impede the exercise of inspection and audit rights provided for under the Rules.

**"Emergency"** means natural calamities, disasters, accidents, war and breakdown of operational equipment, plant, machinery or engineering infrastructures, which may give rise to abnormal situation requiring prompt and immediate action to limit or avoid damage to person(s), property or the environment;

"Government" means the Government of Sindh;

"Head of the Department" means the administrative head of the department or the organization;

"Lowest Evaluated Bid" means a bid most closely conforming to evaluation criteria and other conditions specified in the bidding document, having lowest evaluated cost.

**"Lowest Submitted Price"** means the lowest price quoted in a bid, which is otherwise not substantially responsive;

"Notice Inviting Tender" means the notice issued by a SNDB through publication in the newspapers or through electronic means for the purpose of inviting bids, or applications for pre-qualifications, or expression of interests, which may include Tender Notice, Invitation for Bids, Notice for Prequalifications or Request for Expression of Interests;

"Open Competitive Bidding" means a fair and transparent specified procedure defined under these Rules, advertised in the prescribed manner, leading to the award of a contract whereby all interested persons, firms, companies or organizations may bid for the contract and includes both National and International Competitive Biddings;

"SNDB" means the Sindh Bank Limited;

"Services" includes physical, maintenance, professional, intellectual, consultancy or advisory services but does not include appointment of an individual to a post or office, advertisement, arbitration, conciliation or mediation services, services of an advocate in a court case or any other services specifically excluded under the rules;

**"Supplier"** means a person, firm, company or an organization that undertakes to supply goods and services related thereto, other than consulting services, required for the contract;

"Value for Money" means best returns for each rupee spent in terms of quality, timeliness, reliability, after sales service, up-grade ability, price, source, and the combination of whole-life cost and quality to meet SNDB's requirements.

# 2 INVITATION ON FOR BIDS (IFB)

Sindh Bank Limited (SNDB) invites proposal from reputed vendors for Supply and Installation of SD-WAN. Detail of the specifications to be provided are given in the scope of work/technical sp ecifications in Section [3] hereto.

Bidders will be selected under procedure described in this tender document in accordance with the Sindh Public Procurement Rules 2010 (Amended 2019) and instructions to bidders ITB given under SPPRA bidding document for national competitive bidding Pakistan – procurement of goo ds, which can be found at <a href="https://www.pprasindh.gov.pk/">www.pprasindh.gov.pk/</a>. For the purposes of this document, any reference to the term "Act" shall mean a reference to the Sindh Public Procurement Act 2009 and a ny reference to the Rules shall mean a reference to the Sindh Public Procurement Rules 2010.(A mended 2019).

This TENDER Documents includes the following Sections

- Instructions to Bidders (ITB)
- Eligibility Criteria
- Scope of Work / Technical Proposal
- Financial Proposal
- Conditions of Contract

Proposals must be submitted at the below mentioned address;

Yours sincerely,

Head of Administration SINDH BANK LIMITED HEAD OFFICE Basement-2 Floor, Federation House, Abdullah Shah Ghazi Road, Clifton, Karachi 75600

# 3 INSTRUCTION TO BIDDERS (ITB)

For All legal purpose, all clauses of instructions to bidders (ITB) hoisted by SPPRA on their website <a href="https://www.sppra.org">www.sppra.org</a> will be taken as part and parcel of this tender document and the agreement thereof. Accordingly the bidders are advised in their own interest to go through the same meticulously as ignorance of the said ITB will not be taken as excuse to waive off any plenty or legal proceedings.

However, few important clauses of the above mentioned ITB are appended below for the guidance/perusal of the bidders.

# 2.1 Correspondence Address

The contact number and the correspondence address for submitting the proposals are as follow:

Head of Administration SINDH BANK LIMITED HEAD OFFICE Basement-2 Floor, Federation House, Abdullah Shah Ghazi Road, Clifton, Karachi 75600

## 2.2 Eligible Bidders

All the bidders duly incorporated and based in Pakistan governed by rules, laws and statutes of Government of Pakistan and Government of Sindh shall be eligible. [SPPRA Rule 29]

# 2.3 Corrupt Practice

- 1. SNDB requires that Bidders / Suppliers / Contractors, observe the highest standard of ethics during the procurement and execution of contract and refrain from undertaking or participating in any corrupt or fraudulent practices. [SPPRA Rule 2 (q iii, iv)]
- SNDB will reject a proposal for award, if it determines that the Bidder recommended for award was engaged in any corrupt or has been blacklisted under the Sindh Public Procurement Rules 2010 (Amended 2019), in competing for the contract in question.
- Any false information or misstatement on the part of the vendor will lead to disqualification/ blacklisting/ legal proceeding regardless of the price or quality of the product.

# 2.4 Preparation of Bids

# 2.4.1 Bidding Process

This is the Single Stage – One Envelope Procedure; the bid shall comprise a single package containing **TECHINCAL**, **ELIGIBILITY CRITERIA & FINANCIAL PROPSOAL** (duly filled in all respect). [SPPRA Rule 46 (1-a&b)]

# 2.4.2 Cost of Bidding

The bidder shall bear all costs associated with the preparation and submission of its bid and SNDB will in no case be responsible or liable for those costs, regardless of the conduct or outcome of the bidding process.

# 2.4.3 Language of Bid

The bid prepared by the bidders as well as all correspondence and documents exchanged by the bidder and SNDB must be written in English. [SPPRA Rule 6 (1)]

# 2.4.4 Technical Proposal

Bidders are required to submit the Technical Proposal along with the specifications asked in the section- scope of work with brief description of the bidder's organization outlining their recent experience, professional staff who participates during the assignment, the technical approach, sample templates/prototypes of deliverables, methodology, work plan and organization, including workable suggestions that could improve the quality and effectiveness of the assignment. The Technical proposal shall be duly signed by the authorized representative of the Bidder not including any financial information otherwise it will be declared as non-responsive.

## 2.4.5 Financial Proposal

The Financial Proposal shall be prepared using the standard form attached, duly signed by the authorized representative of the Bidder. It should list all costs inclusive taxes associated with the assignment including remuneration for staff, and reimbursable expenses and such other information as may be specifically requested by SNDB. Adding of any condition on the said format will not be taken in to consideration.

#### 2.4.6 Bid Currencies

For the purpose of comparison of bids quoted in different currencies, price shall be converted in PAK RUPEE (PKR). The rate of exchange shall be the selling rate prevailing seven working days before the date of opening of the bids. [SPPRA Rule 42 (2)]

## 2.4.7 Bid Security

The SNDB shall require the bidders to furnish the Earnest Money @ 5% of Bidding Cost or Irrevocable Bank Guarantee acceptable to the bank, which shall remain valid for a period of twenty eight (28) days beyond the validity period for bids, in order to provide the SNDB reasonable time to act, if the security is to be called. [SPPRA Rule 37(1)]

Bid Security should be attached with Financial Proposal. Bidders are also required to submit affidavit that the Bid Security has been attached with the Financial Proposal.

Any Bid not accompanied by an acceptable Bid Security shall be rejected by the SNDB as non – responsive.

Bid security shall be released to the unsuccessful bidders once the contract will be signed with the successful bidder or the validity period has expired. [SPPRA Rule 37(2)]

The bid security shall be forfeited:

- If a Bidder withdraws its bid during the period of its validity specified by the Bidder on the Bid Form; or
- In the case of a successful Bidder, if the Bidder fails to;
  - Sign the contract in accordance with ITB Section [2.7.4]; or
  - Furnish performance security in accordance with ITB Section [2.7.5].

# 2.4.8 Bid Validity

Bids shall remain valid for a period of ninety (90) days, after the date of bid opening prescribed by SNDB; [SPPRA Rule 38 (1)]

Whenever an extension of bid validity period is requested, a bidder shall have the right to refuse to grant such an extension and withdraw his bid and bid security shall be returned forthwith; and [SPPRA Rule 38 (6)]

Bidders who agree to extension of the bid validity period shall also extend validity of the bid security for the agreed extended period of the bid validity. [SPPRA Rule 38 (7-a)]

# 2.5 Submission of Bids

# 2.5.1 Sealing and Marking of Bids

This is the Single Stage – One Envelope Procedure; the bid shall comprise a single package containing **TECHINCAL**, **ELIGIBILITY CRITERIA & FINANCIAL PROPOSAL** (duly filled in all respect) [SPPRA Rule 46 (1-a & b)]

# 2.5.2 Response Time

Bidders are required to submit their Bids within fifteen (15) calendar days from the date of publication of Notice Inviting Tender as per National Competitive Bidding. Bids must be received by SNDB at the address specified under ITB Section [2.1] within office hours. [SPPRA Rule 18 (2)]

#### 2.5.3 Extension of Time Period for Submission of Bids

SNDB may extend the deadline for submission of bids only, if one or all of the following conditions exist;

- Fewer than three bids have been submitted and SNDB is unanimous in its view that wider competition can be ensured by extending the deadline. In such case, the bids submitted shall be returned to the Bidders un-opened; [SPPRA Rule 22 (1)]
- If the SNDB is convinced that such extraordinary circumstances have arisen owing to law and order situation or a natural calamity that the deadline should be extended. [SPPRA Rule 22 (2)]

# 2.5.4 Clarification of Bidding Documents

An interested bidder, who has obtained bidding documents, may request for clarification of contents of the bidding document in writing, and SNDB shall respond to such queries in writing within three calendar days, provided they are received at least five (5) calendar days prior to the date of opening of bid. [SPPRA Rule 23 (1)]

It should be noted that any clarification to any query by a bidder shall also be communicated to all parties, who have obtained biding documents.

#### 2.5.5 Late Bids

Any bid received by SNDB after the deadline for submission of bids prescribed by SNDB pursuant to ITB Section [2.5.2] will be rejected and returned unopened to the Bidder. [SPPRA Rule 24 (1)] .The rejection of bids received after the deadline for submission shall apply regardless of any reason whatsoever for such delayed receipt.

#### 2.5.6 Withdrawal of Bids

The Bidder may withdraw its Technical Proposal and Financial Proposal after it has been submitted by sending a written Withdrawal Notice, duly signed by the Bidder and/or by an authorized representative, and shall include a copy of the authorization. Provided that, written notice of Withdrawal, shall be received by SNDB prior to the opening of bids.

No bid shall be withdrawn in the interval between the opening of Bids and the expiration of the period of Bid validity specified in ITB section [2.4.8].

# 2.5.7 Cancellation of Bidding Process

- 1. SNDB may cancel the bidding process at any time prior to the acceptance of a bid or proposal; [SPPRA Rule 25 (1)]
- 2. SNDB shall incur no liability towards the bidders, solely by virtue of its invoking sub-rule (2.5.7 1); [SPPRA Rule 25 (2)]
- 3. Intimation of the cancellation of bidding process shall be given promptly to all bidders and bid security shall be returned along with such intimation; [SPPRA Rule 25 (3)]
- 4. SNDB shall, upon request by any of the bidders, communicate to such bidder, grounds for the cancellation of bidding process, but is not required to justify such grounds. [SPPRA Rule 25 (4)]

#### 2.5.8 Mechanism for Redressal of Grievances

SNDB has a Committee for Complaint Redressal to address the complaints of bidder that may occur during the procurement proceedings. [SPPRA Rule 31 (1)]

Any bidder being aggrieved by any act or decision of the SNDB after the issuance of notice inviting tender may lodge a written complaint [SPPRA Rule 31(3)].

The complaint redressal committee upon receiving a complaint from an aggrieved bidder may, if satisfied; [SPPRA Rule 31(4)]

- 1. prohibit the procurement committee from acting or deciding in a manner, inconsistent with these rules and regulations; [SPPRA Rule 31(4-a)]
- 2. annul in whole or in part, any unauthorized act or decision of the procurement committee; [SPPRA Rule 31(4-b)] and
- 3. [recommend to the Head of Department that the case be declared a mis- procurement if material violation of Act, Rules Regulations, Orders, Instructions or any other law relating to public procurement, has been established; [SPPRA Rule 31(4-bb)] and]

4. reverse any decision of the procurement committee or substitute its own decision for such a decision;

Provided that the complaint redressal committee shall not make any decision to award the contract. [SPPRA Rule 31(4-c)]

[Complaint redressal Committee of (SNDB) shall announce its decision within seven (7) days. and intimate the same to the Bidder and the Authority within three (3) working days by SNDB. If the committee stand transferred to the Review Committee which shall dispose of the complaint in accordance with the procedure laid down in Rule 32,] [if the aggrieved bidder files the review appeal within ten (10) days of such transfer] [SPPRA Rule 31(5)]

SNDB shall award the

contract only after the decision of the complaint redressal committee [SPPRA Rule 31 (6)]

Mere fact of lodging of a complaint shall not warrant suspension of the procurement proceedings. [SPPRA Rule 31(7)].

Provided that in case of failure of the complaint Redressal Committee to decide the complaint; SNDB shall not award the contract. [until] the expiry of appeal period or the final adjudication by the Review Committee]

#### **IMPORTANT**

In addition to above it may be added that no complaint will be entertained unless it is:-

- a) Forwarded on company's original letter head, complete address, NTN of the company and CNIC of the complainant.
- b) Incriminating evidence of the complaints.

#### 2.5.9 Appeal to Review Committee

A bidder not satisfied with decision of the SNDB Complaints Redressal Committee may lodge an appeal to the Review Committee; [within ten (10) days of announcement of the decision], provided that he has not withdrawn the bid security, if any, deposited by him. [SPPRA Rule 32 (1)].

The bidder shall submit the following documents to the Review Committee: [SPPRA Rule 32 (5)].

- (a) A letter stating his wish to appeal to the Review Committee and nature of complaint; [SPPRA Rule 32 (5-a)].
- (b) A copy of the complaint earlier submitted to the complaint Redressal committee of the department and all supporting documents; [SPPRA Rule 32 (5-b)].
- (c) Copy of the decision of Procuring Agency / Complaint Redressal Committee. [if any] [SPPRA Rule 32 (5-c)].

On receipt of appeal, [along with all requisite information & documents] the Chairperson shall convene a meeting of the Review Committee within seven working days; [SPPRA Rule 32 (6)].

It shall be mandatory for the appellant and the Head of SNDB or his nominee not below the rank of BS-19 to appear before the Review Committee as and when called and produce documents, if required; [SPPRA Rule 32 (8)].

In case the appellant fails to appear twice despite the service of notice of appearance, the appeal may be decided ex-parte [SPPRA Rule 32 (9)].

The Review Committee shall hear the parties and announce its decision within ten working days of submission of appeal; [However, in case of delay, reasons thereof shall be recorded in writing] [SPPRA Rule 32 (10)].

The decision of

Review Committee shall be final and binding upon the SNDB. After the decision has been announced, the appeal and decision thereof shall be hoisted by the Authority on its website; [SPPRA Rule 32 (11)].

#### 2.5.10 Matters not subject to Appeal or Review

The following actions of the SNDB shall not be subject to the appeal or review: [SPPRA Rule 33]

- Selection method adopted by the SNDB; [SPPRA Rule 33 (1)]
- Decision by the SNDB under ITB section [2.5.7]. [SPPRA Rule 33 (2)

# 2.6 Opening and Evaluation of Bids

## 2.6.1 Opening of Bids by SNDB

The opening of bids shall be as per the procedure set down in Section 2.4.1 dealing with Bidding Process.

#### 2.6.2 Clarification of Bids

No Bidder shall be allowed to alter or modify his bids after the expiry of deadline for the receipt of the bids; provided, SNDB may at its discretion, ask a Bidder for clarifications needed to evaluate the bids but shall not permit any bidder to change the substance or price of the bid. Any request for clarification in the bid made by the SNDB, shall invariably be in wiring. The response to such request shall also be in writing. [SPPRA Rule 43]

## 2.6.3 Preliminary Examination

SNDB will examine the bids to determine whether the bids are complete and the documents have been properly signed and whether the bids are generally in order.

SNDB may waive any minor informality; nonconformity or irregularity in a bid that does not constitute a material deviation, provided such waiver does not prejudice or affect the relative ranking of any Bidder and further provided that such waiver will be at the complete and sole discretion of SNDB.

If a bid is not substantially responsive, it will be rejected by SNDB and may not subsequently be made responsive by the Bidder by correction of the nonconformity.

## 2.6.4 Supplier Evaluation Criteria

All bids shall be evaluated in accordance with the evaluation criteria. [SPPRA Rule 42 (1)] SNDB will evaluate the bids, which have been determined to be substantially responsive and reject any proposal which does not conform to the specified requirements.

# 2.6.5 Eligibility Criteria

The prospective Supplier will provide Sindh Bank with SD-WAN solution for three hundred and fifty 350 branches as per Section 3. SCOPE OF WORK / TECHNICAL SPECIFICATION.

# Bidder/OEM Eligibility Criteria:

The contract will be awarded to the successful Bidder whose bid will be found technically compliant and has offered the lowest cost and emerged as most advantageous bid. Proposed Bidder must qualify following criteria:

- 1. Bidder must be registered with Income Tax and Sales Tax Department and must appear on Active Taxpayer List of FBR.
- 2. Bidder must either be a Manufacturer (OEM) or an authorized Partner of the OEM in Pakistan.
- 3. Bidder must have Annual Turnover of at least PKR 100 Million in last Three (03) financial years. Audited financial reports or Tax Statements to be submitted with the proposal.
- 4. OEM must have presence in Pakistan since last Ten (10) years.
- 5. OEM/Bidder must have successfully done One (01) deployments of proposed router/firewall based SD-WAN solution in commercial Banks in Pakistan in last three years.
- 6. Bidder must have successfully done Two (02) WAN Core router/firewall deployments in commercial Banks in Pakistan in last three years.
- 7. Bidder must have service and support offices major cities of Pakistan including Islamabad, Lahore and Karachi.
- 8. Bidder must be deliver, configuration / installation proposed solution at bank's datacentre and branches.
- 9. Bidder must not be blacklisted by any government, semi-government, or private organization.
- 10. Bidder must submit OEM authorization letter for this specific procurement.
- 11. Quoted hardware solution must have end of life beyond five (05) year at the time of submission.
- 12. Bidder must be in relevant IT business since last Ten (10) years.
- 13. Bidder must have at least two professional level certified resource on proposed OEM.
- 14. One Certified resident engineer (Cisco CCNA/equivalent certification) for one (01) year required.

#### **ELIGIBILTY CRITERIA NOTE**

- 1. If company not active Tax payer it will consider as a disqualified (Attached Proof as Annexcure-6).
- 2. There can be a subsequent clarification to this specific tender for which it is advised to keep yourself abreast with the notification being hoisted on Sindh Bank Ltd & SPPRA websites regularly.
- 3. Attachment of relevant evidence in eligibility criteria is mandatory. In case of non-provision of evidence in any of the requisite, bidder will be disqualified.
- 4. Bank reserves the right to verify all or any documents from the source, submitted in the bid as per SPPRA rule # 30(1).

- 5. Bank reserves the
  - right to verify the equipment from the principle at any time to ensure that the supply of equipment is genuine, original, new and that its specification are the same as described in the bid. In case of any fake/refurbished equipment, the company may be subject to legal proceeding as per SPPRA rule # 30(1).
- 6. Company will be considered disqualified if specification of the Network Equipment quoted does not meet the specification given in the tender document.
- 7. Company shall supply Goods as per specifications and upon the recommendations of the Technical/Standardized Committee appointed by the Bank within 8 to 10 weeks from the date of receipt of purchase order. In addition to that Rs. 500/- per day will be fined after 10 days and Rs. 1,000/- per day will be fined after 20 days.

#### **MANDATORY**

- 1. GST/Income Tax Registration/Registration With Sindh Revenue Board
- 2. Attachment of Affidavit (specimen attached as Annexure "H") on stamp paper from the owner of the company.
- 3. Attachment of Annexure "A" (With Financial Proposal) & Annexure "B" (With Financial Proposal if Bank Guarantee is going to be submitted as Bid Security).
- 4. Writing of tender reference as given in the NIT on the Envelop, carrying tender document is must or the bank will not be responsible if the documents are not received by the Procurement Committee at the time of opening of bids.
- 5. The bidders are required to submit bids only in prescribed financial pro-forma given in Tender Document.
- 6. The representative present at the time of opening of tender shall be in possession of authority letter on the company's letter head, duly signed by the CEO of the company.
- 7. Both OEM and Bidder must be in I.T. Business in Pakistan for past 10 years. (Attach documentary proof as Annexure-7)
- 8. Company must provide a valid & latest Manufacturer Authorization Certificate (MAF) from the Manufacturer/Principal for supply of required equipment. (Attach documentary/certificate proof as Annexure-8)

Note: Attachment of relevant evidence in eligibility criteria is mandatory. In case of non-provision of evidence in any of the requisite, bidder will be disqualified.

## **DISQUALIFICATION**

The bidder will be considered disqualified prior to/during technical/financial evaluation process or after award contract if:

- 1. On black list of SPPRA & Sindh Bank Ltd.
- 2. Issued with two (2) warning letters/emails by the Sindh Bank Ltd in the past to the bidder for unsatisfactory performances.
- 3. Not GST/Income Tax Registered/Registration With Sindh Revenue Board
- 4. Alternate bid is offered.
- 5. Non Attachment of Annexure "A" (With Financial Proposal) & Annexure "B" (With Financial Proposal if Bank Guarantee is going to be submitted as Bid Security).

- 6. The qualified
  - bidder sublets the contract in any form/stage to any other agency.
- 7. The tender is deposited without Tender Fee.
- 8. Warranty of supplied items is less than 03 year.
- 9. If during verification process of the cliental list the response by any of the bank is unsatisfactory on account of previous performance.
- 10. After supply, if the specification of supplied items is found different with the items produced in front of committee at the time of technical evaluation.
- 11. In the past, the company agreement has been prematurely been terminated after due qualification in any of the category of the tender.

#### 2.6.6 Discussion Prior to Evaluation

If required, prior to technical evaluation the bidder may seek any clarification in writing on the eligibility criteria.

#### 2.7 Award of Contract

#### 2.7.1 Award Criteria

Subject to ITB Section [2.7.2], SNDB will award the contract to the successful Bidder, whose bid has been determined to be substantially responsive and has been determined to be the lowest evaluated bid, provided further that the Bidder is determined to be qualified to perform the contract satisfactorily.

# 2.7.2 SNDB's Right to Accept Any Bid and to reject any or all Bids

SNDB annul the bidding process and reject all Bids at any time prior to Contract award, without thereby incurring any liability to the Bidder(s).

# 2.7.3 Notification of Award

Prior to the expiration of the period of bid validity, SNDB will notify the successful Bidder in writing by letter or by facsimile, to be confirmed in writing by letter, that his/her bid has been accepted.

The notification of award will constitute the formation of the Contract.

Within thirty (30) days of receipt of the Contract Form, the successful bidder shall sign and date the contract and return it to the Procuring agency.

Upon the successful Bidder's furnishing of the Performance Security pursuant to Section [2.7.5], SNDB will promptly notify each unsuccessful Bidder and will discharge his/her bid security, pursuant to ITB Section [2.4.7]

## 2.7.4 Signing of Contract

Within 5 Days from the date of notification of the award the successful bidder shall furnish to SNDB particulars of the person who would sign the contract on behalf of the successful bidder along with an original power of attorney executed in favour of such person.

The Contract shall be signed by the parties at Central Office SNDB, Karachi, within 10 Days of award of contract.

# 2.7.5 Performance Security

Within 10 DAYS of receipt of the notification of award from SNDB, the successful Bidder shall furnish to SNDB the Performance Security of 10 % of contract price which shall be valid for at least ninety (90) days beyond the date of completion of contract to cover defects liability period or maintenance period. The Performance Security shall be in the form of a pay order or demand draft or bank guarantee issued by a reputable commercial bank, acceptable to SNDB, located in Pakistan. [SPPRA Rule 39 (1)]

Failure of the successful Bidder to comply with the requirement of ITB Section [2.7.4] shall constitute sufficient grounds for the annulment of the award and forfeiture of the bid security, in which event SNDB may make the award to the next lowest evaluated Bidder or call for new bids.

The Performance Security forms at Annexure "C" shall not be completed by the bidders at the time of their bid submission. Only the successful Bidder will be required to provide Performance Security.

The Performance Security will be discharged by SNDB and returned to the Supplier not later than thirty (30) days following the date of successful completion of the Supplier's performance obligation under the Contract.

Failure of the successful Bidder to comply with requirement of ITB Clause 32 or ITB Clause 33.1 shall constitute sufficient grounds for the annulment of the award and forfeiture of the bid security, in which event the Procuring agency may make the award to the next lowest evaluated Bidder or call for new bid.

# 2.7.6 General Conditions of Contract

For detailed General Condition of Contract refer to Section [5.1] of this TD.

## 2.7.7 Special Conditions of Contract

For detailed Special Condition of Contract refer to Section [5.2] of this TD

# 2.7.8 Integrity Pact

The successful bidder shall upon the award of the contract execute an Integrity Pact with SNDB. [Specimen is attached in Annexure "D"] [SPPRA Rule 89]

# 2.7.9 Non-Disclosure Agreement

The successful bidder shall upon the award of the contract execute a Non-Disclosure Agreement with SNDB. [Specimen is attached in Annexure "F"]

# Sindh Bank Limited

 $Tender\ Document-\ Supply\ and\ Installation\ of\ SD\text{-}WAN$ 

# 3. SCOPE OF WORK / TECHNICAL SPECIFICATION

Sindh Bank requires Supply Installation of SD-WAN to cover two hundred (200) branches, primary DC and DR sites. The requirement will be issued on need basis. Therefore quantity may vary depending on the requirement of the bank, accordingly bank will not be responsible if the quantity asked is not as per scope of work below and in this context no claim will be entertained. Payment will be done on supply and installation of actual numbers of items.

The prospective Supplier will provide Sindh Bank with Enterprise-Class Next Generation SD-WAN that include the following features.

# **SD-WAN REQUIREMENTS:**

#### **General SD-WAN Requirements**

- Router/Firewall based on-prem SD-WAN solution.
- The proposed SD-WAN solution components must support end-of-life beyond next 5 years for Software/Hardware capability.
- The proposed solution must be vendor agnostic supporting multiple WAN connections at branches using all transports such as MPLS, Broad Band, Wireless WAN (4G and 5G) fiber etc.
- The proposed solution must support zero-touch provisioning for branch end devices via email, USB and DHCP.
- The proposed SD-WAN solution should be able to support existing 200 branches of Sindh Bank and proposed solution must be able to scale up to 1000 branches without replacing Core routers/Firewall or SD-WAN Controller hardware.
- The proposed solution should support SD-WAN as well as traditional WAN networking.
- In addition to SD-WAN, the proposed solution must be capable to support security functions such as AV, IPS, URL filtering and Application control.
- URL content filtering by category or specific URL.
- Application visibility and control and Application aware routing.
- The proposed solution must have a centralized on-prem SD-WAN Controller with high availability.
- The proposed solution must have centralized logging, reporting and analytics capabilities for entire SD-WAN infrastructure.
- The proposed solution must include 3 year hardware and TAC support with 4 hour 24x7 OEM support & services for Core routers/Firewalls and SD-WAN Controllers, and NBD support & services for Branch routers/firewalls and Branch LAN switches.
- All required SD-WAN licenses must be included in proposed solution.
- The proposed SD-WAN solution must not have any restrictions or license requirement for WAN bandwidth at head-end Core routers/firewalls or branch routers/firewalls.
- The proposed solution must support strong encryption and hashing techniques to encrypt traffic between branch and head-end devices.
- Bidder is responsible for the migration of 150 branches from EIGRP to OSPF
- Bidder is responsible for the integration of 150 nodes of traditional network with SD-WAN.
- The purpose solution must be deployed by the principal/OEM (professional services)

#### **SD-WAN Controller**

#### **Requirements**

- SD-WAN Controller at DC site in HA/cluster deployment.
- Active-Active load sharing on Hub/Core routers/Firewalls.
- Application aware L7 WAN traffic routing and load balancing.
- Hierarchical QoS such as application based policy, VPN based policy etc.
- SD-WAN per tunnel QoS.
- Adaptive Forward Error Correction (A-FEC) / Forward Error Correction (FEC).
- Dynamically duplicate the packet for real-time flows when packet loss above threshold is detected.
- Support use of all available WAN links considering the application SLA.
- Single centralized management for all the configurations, policies, software updates.
- Separate Control and Data plane.
- Support seem-less link fail-over (flow based).
- Support multiple WAN connection on branches, one link on MPLS IP VPN and a second WAN connection to the internet.
- Solution must assure application performance on any transport.
- Support to create custom applications for use in both monitoring and configuration.
- Support secure communication between SD-WAN Controller and WAN devices.
- On-prem Controller based solution.
- Branch end devices must support at least 20Mb WAN bandwidth for enabling SDWAN features [all required licenses must be included in proposed solution].
- The proposed system must support identification of well-known applications and dynamic steering of applications using optimal path selected based on WAN link health measurement performance SLAs.
- The proposed system must allow SLA targets to be created. These are a set of constraints that are used in SD-WAN rules to control the paths that traffic take. These constraints should include:
  - Latency threshold
  - o Jitter threshold
  - Packet loss threshold
  - o Link Bandwidth
- The proposed system shall provide settings to the characteristics of probes, including check interval, link failure and restoration considerations.
- The proposed system shall support seamless link fail-over to improve user experience in case of link-failure.

# **Head-End Core Router/Firewall Specifications**

The proposed head-end core router/firewall must have following specifications:

- Required 4x head-end Core Routers/Firewalls: 2x for Primary DC site and 2x for DR site.
- Dual hot swappable Power Supplies.
- Minimum 8 x GE RJ45 and 8 x 1GE/10G SFP/SFP+ slots.
- Minimum 1 x GE RJ45 Management port.
- SD-WAN enabled router/firewall with at least 6 Gbps IPSec VPN throughput.
- Support IPS, FW and Application Control.
- Support at least 6 ISPs WAN links on single Core router/Firewall.
- Support routing for static routes and dynamic routes (PBR, OSPF, BGP and ISIS).
- Support 2,000 IPsec VPN tunnels on a single head-end device.
- Support 1,000 OSPF/BGP adjacencies on a single head-end device.
- Capable to support SD-WAN as well as traditional WAN routing networks.

- Support Active/Active Hub router/firewall deployment.
- Support advanced routing protocols for efficient path selection.
- Support redistribution, distributed list & IP-prefix list (route policy).
- Support multiple VRF/Routing instance.
- Support Multi-Factor authentication.
- Support Tacacs+, Radius and AAA.
- Support Jumbo Frames.
- Zone based network segmentation.
- Source/Policy based Routing functionality.
- IPv4 and IPv6 compliant.
- Support Network Time Protocol (NTP) version 2, DHCP, DHCP Relay & NetFlow (or equivalent) ACL
- Support gateway redundancy protocol (HSRP/VRRP).
- Support routing protocol segmentation.

# **Branch Router/Firewall Specifications:**

- SD-WAN branch router/firewall for 200 branches.
- Minimum 2x 1G SFP and 4x 1GE RJ45 WAN/L3 interfaces.
- SD-WAN enabled router/firewall with at least 1 Gbps IPSec VPN throughput.
- Support advanced routing protocols for efficient path selection.
- Support redistribution, distributed list & IP-prefix list (route policy).
- Support multiple VRF/Routing instance, Support Multi-Factor authentication.
- Support Tacacs+, Radius and AAA. Support Jumbo Frames.
- Zone based network segmentation, Source/Policy based Routing functionality.
- IPv4 and IPv6 compliant.
- Support Network Time Protocol (NTP) version 2, DHCP, DHCP Relay & NetFlow (or equivalent) ACLs.
- Support gateway redundancy protocol (HSRP/VRRP), Support routing protocol segmentation.
- Support IPS, FW and Application Control, Support minimum 100 IPsec VPN tunnels.
- Must support HQoS/traffic shaping.

# **Branch LAN switch Specifications**

- Enterprise class Layer-2 non-PoE switch with 24 x GE RJ45 ports and 2 x 1GE SFP ports
- Must have switching capacity of 56 Gbps or higher.
- Support SD-LAN and ZTP via SDN Controller, Required NAC AA and profiling
- Single power supply.
- Must be from the same OEM vendor to support integration and visibility.

#### **LAN switch Specifications**

- Enterprise class Layer-3 non-PoE switch with 48 x GE RJ45 ports and 2 x 10GE SFP ports
- Must have switching capacity of 136 Gbps or higher.
- Support SD-LAN and ZTP via SDN Controller, Required NAC AA and profiling
- Dual power supply.
- Must be from the same OEM vendor to support integration and visibility.

Delivery Time: within 12 to 14 weeks.

2. Contract agreement is extendable / renewable upto 2 years only on mutual understanding on same terms & conditions and rates.

# 4 FINANCIAL PROPOSAL

# **PRICE SCHEDULE**

(Applicable for the year 2022-2023)

Name of Bidder

S.NO	Item	Unit Price	Quantity	Amount (PKR)	
1	SD-WAN Controller Cluster		1x SD-WAN Controller Cluster for Primary DC site.		
2	SD-WAN Core Routers/Firewalls		2x for DC site 2x for DR site		
3	SD-WAN Branch Routers/Firewalls		200		
4	3 year SD-WAN subscription		SD-WAN Core routers/firewalls (4) SD-WAN Branch routers/firewalls (200)		
5	Branch LAN switch		24*10/100/1000BASE-T ports, 2*GE SFP ports, AC power <b>quantity 200</b>		
6	LAN switch		48*10/100/1000BASE-T ports, 2*10GE SFP ports, dual AC power quantity 8		
7	<ul> <li>One (01) year services support includes:</li> <li>Major and minor software upgrades.</li> <li>24x7 TAC support.</li> <li>4 hr. 7x24 h/w replacement on Core Routers/firewalls and Controllers.</li> <li>NBD 8x5 h/w replacement on Branch routers/firewalls and Branch switches).</li> </ul>		SD-WAN Controllers (1 clusters) Core routers/firewalls (4) Branch routers/firewalls (200) Branch LAN switch (200)		
8	Year 2 services cost and SD-WAN subscription		SD-WAN Controllers (1 clusters) Core routers/firewalls (4) Branch routers/firewalls (200) Branch LAN switch (200) SD-WAN subscription		
9	Year 3 services cost and SD-WAN subscription		SD-WAN Controllers (1 clusters) Core routers/firewalls (4) Branch routers/firewalls (200) Branch LAN switch (200) SD-WAN subscription		
	*Tota	*Total Amount (In PKR)			

18

\* This amount will be considered as only the "Bid Offered". Whereas be apprised that the successful bidder will be the one whose "Evaluated Bid" is the lowest. (For further clarification refer Note. 6 below).

#### Note

- The total cost must include all applicable taxes, duties and other charges as mentioned in the description column, Stamp
  duty (as applicable under Stamp Act 1989), delivery charges up to Sindh Bank Limited branches on Countrywide basis
- 2. No advance payment for supply of goods will be made, bills are only be processed for necessary payment on receipt of certificate of delivery/satisfaction from the branch manager.
- 3. <u>Calculation of Bid Security</u>.5% of the Grand Total Amount of the Financial Proposal will be submitted along with tender as Bid Security
- 4. In case it is reviled at any stage after supply of the goods/items that the asked specification of the tender have not been met, the amount of the supply of that specific goods will be fined to the vendor with appropriate action as deem necessary by the procurement committee.
- 5. Qualified company will also be bound to sign a bond/undertaking that in case of any observation arising in respect of quality of the goods within the warranty period, the company will be liable to address it at his own cost, non-compliance of the same will result into initiation of a case against the company for non-commitment or cancellation of tender as will be decided by the Procurement Committee.
- 6. Lowest evaluated bid is going to be the criteria for award of contract rather than considering the lowest offered bid, encompassing the lowest whole sum cost which the procuring agency has to pay for the duration of the contract.
  - SPPRA Rule 49 may please be referred.
- 7. All conditions in the contract agreement attached as Annexure G are part of this tender document.
- 8. The tender will be considered cancelled if the contract agreement after due signature is not submitted with Admin Office after 5 days of completion of bid evaluation report hoisting period 3 days) on SPPRA website.
- 9. In case financial bids are the same, the successful bidder will be the one who has acquired more marks in the technical evaluation
- 10. In case of over writing/cutting/use of Blanco is found in the Financial Bid document, the bid will be taken as null & void however if the figures are readable and are also duly signed only then, bid will be accepted.
- 11. Contract agreement will be executed after deposit of 5% performance security of the total tender amount in shape of Pay Order/Bank Guarantee in favor of Sindh Bank Limited.
- 12. Quality is ensured. In case it is revealed at any stage after supply of the items that the asked specifications of the tender have not been met, the performance security will be forfeited.
- 13. Free backup facility in case the item is reported defective.
- 14. Goods to be delivered have to be packed in such a way that no damage is reported by the branch on delivery. In case of any such complaint is received the bidder will replace that item at his own cost.
- 15. If the obligation of warranty period are not met or delayed, the repair etc. requirement on this account will be deducted from the performance security / upcoming payment due to supplier
- 16. Payment will be made in Pak Rupee.

Note. There can be subsequent modification or amendment to this specific tender for which it is advised to keep yourself abreast with the notification being hoisted on Sindh Bank Ltd. & SPPRA website regularly.

Signature & Stamp of Bidder	

## 5 Contract

# 5.1 Conditions of Contract

#### 5.1.1 Definitions

In this contract, the following terms shall be interpreted as indicated:

Applicable Law" means the Sindh Public Procurement Act 2009 and the Sindh Public Procurement Rules 2010.(Amended 2019)

"Procuring Agency" or "PA" means SNDB Contractor.

"Contract" means the Contract signed by the Parties and all the attached documents listed in its Clause 1 that is General Conditions (GC), and the Special Conditions (SC).

"Contract Price" means the price to be paid for the performance of the Services. "Effective Date" means the date on which this Contract comes into force.

"GC" mean these General Conditions of Contract.

"Government" means the Government of Sindh.

"Currency" means Pak Rupees.

"Member" means any of the entities that make up the joint venture/consortium/association, and "Members" means all these entities.

"Party" means the PA or the Contractor, as the case may be, and "Parties" means both of them.

"Personnel" means persons hired by the Contractor or by any Sub- Contractors and assigned to the performance of the Services or any part thereof.

"SC" means the Special Conditions of Contract by which the GC may be amended or supplemented.

"Services" means the services to be performed by the Contractor pursuant to this Contract, as described in the scope of services.

"In writing" means communicated in written form with proof of receipt.

# **5.1.2 Law Governing Contract**

This Contract, its meaning and interpretation, and the relation between the Parties shall be governed by the laws of the Islamic Republic of Pakistan.

#### 5.1.3 Notice

- Any notice, request or consent required or permitted to be given or made pursuant to this Contract shall be in writing. Any such notice, request or consent shall be deemed to have been given or made when delivered in person to an authorized representative of the
- Party to whom the communication is addressed, or when sent to such Party at the address specified in the SC.
- A Party may change its address for notice hereunder by giving the other Party notice in writing of such change to the address specified in the SC.

# 5.1.4 Authorized Representative

Any action required or permitted to be taken, and any document required or permitted to be executed under this Contract by the SNDB or the Supplier may be taken or executed by the officials.

#### 5.1.5 Taxes and Duties

The Supplier, Sub-Suppliers, and their Personnel shall pay such direct or indirect taxes, duties, fees, and other impositions levied under the Applicable Law as specified in the SC, the amount of which is deemed to have been included in the Contract Price.

# **5.1.6 Effectiveness of Contract**

This Contract shall come into effect on the date the Contract is signed by both Parties. The date the Contract comes into effect is defined as the Effective Date.

## **5.1.7 Expiration of Contract**

Unless terminated earlier pursuant to Clause GC 5.1.7 hereof, this Contract shall expire at the end of such time period after the Effective Date as specified in the SC.

# 5.1.8 Modifications or Variations

Any modification or variation of the terms and conditions of this Contract, including any modification or variation of the scope of the Services, may only be made by written agreement

between the Parties. However, each Party shall give due consideration to any proposals for modification or variation made by the other Party.

# 5.1.9 Force Majeure

The failure on the part of the parties to perform their obligation under the contract will not be considered a default if such failure is the result of natural calamities, disasters and circumstances beyond the control of the parties.

# No Breach of Contract

The failure of a Party to fulfil any of its obligations under the contract shall not be considered to be a breach of, or default under, this Contract insofar as such inability arises from an event of Force Majeure, provided that the Party affected by such an event (a) has taken all reasonable precautions, due care and reasonable alternative measures in order to carry out the terms and conditions of this Contract, and (b) has informed the other Party as soon as possible about the occurrence of such an event.

#### **Extension of Time**

Any period within which a Party shall, pursuant to this Contract, complete any action or task, shall be extended for a period equal to the time during which such Party was unable to perform such action as a result of Force Majeure.

#### **Termination**

## **Termination by SNDB**

The SNDB may terminate this Contract in case of the occurrence of any of the events specified in paragraphs (a) through (f) of this Clause GC 5.1.10.1. In such an occurrence the SNDB shall give a not less than thirty (30) days' written notice of termination to the Supplier, and sixty (60) days' in the case of the event referred to in (e).

- a. If the Supplier does not remedy the failure in the performance of their obligations under the Contract, within thirty (30) days after being notified or within any further period as the SNDB may have subsequently approved in writing;
- b. If the Supplier becomes insolvent or bankrupt;
- c. If the Supplier, in the judgment of the SNDB has engaged incorrupt or fraudulent practices in competing for or in executing the Contract;
- d. If, as the result of Force Majeure, the Supplier(s) are unable toper form a material portion of the Services for a period of not less than sixty (60) days; and
- e. If the SNDB, in its sole discretion and for any reason whatsoever, decides to terminate this Contract.

# **Termination by the Supplier**

The Suppliers may terminate this Contract, by not less than thirty (30) days' written notice to the SNDB, such notice to be given after the occurrence of any of the events specified in paragraphs (a) through (c) of this Clause GC 5.1.10.2

- a. If the SNDB fails to pay any money due to the Supplier pursuant to this Contract without Suppliers fault.
- b. If, as the result of Force Majeure, the Supplier is unable to perform a material portion of the Services for a period of not less than sixty (60) days

# Payment upon Termination

Upon termination of this Contract pursuant to Clauses GC 5.1.10.1 or GC 5.1.10.2, the SNDB shall make the following payments to the Supplier:

- a. Payment for Services satisfactorily performed prior to the effective date of termination;
- b. except in the case of termination pursuant to paragraphs (a) through (c) of Clause GC 5.1.10.1, reimbursement of any reasonable cost incident to the prompt and orderly termination of the Contract, including the cost of the return travel of the Personnel and their eligible dependents.

## **Good Faith**

The Parties undertake to act in good faith with respect to each other's rights under this Contract and to adopt all reasonable measures to ensure the realization of the objectives of this Contract.

# **Settlement of Disputes**

#### **Amicable Settlement**

The Parties agree that the avoidance or early resolution of disputes is crucial for a smooth execution of the Contract and the success of the assignment. The Parties shall use their best efforts to settle amicably all disputes arising out of or in connection with this Contract or its interpretation.

#### **Arbitration**

If the SNDB and the Supplier fail to amicably settle any dispute arising out of or in connection with the Contract within ten (10) days of commencement of such informal negotiations, the dispute shall be referred to arbitration of two arbitrators, one to be appointed by each party, in accordance with the Arbitration Act, 1940. Venue of arbitration shall be Karachi, Pakistan and proceedings of arbitration shall be conducted in English.

# **Data Ownership**

The data in the implemented Computer System shall at all times remain the exclusive property of SNDB. The Supplier is hereby required to transfer all necessary passwords, access codes or other information required for full access to the data to SNDB upon successful commissioning of the Computer System and should not be available to any other party including the employees of the supplier.

# **Obligations of the Supplier**

The Supplier shall perform the Services and carry out their obligations hereunder with all due diligence, efficiency and economy, in accordance with generally accepted professional standards and practices, and shall observe sound management practices, and employ appropriate technology and safe and effective equipment, machinery, materials and methods. The Supplier shall always act, in respect of any matter relating to this Contract or to the Services, as faithful advisers to the SNDB, and shall at all times support and safeguard the SNDB legitimate interests in any dealings with Sub-Suppliers or third Parties.

#### **Conflict of Interest**

The Supplier shall hold the SNDB's interests paramount, without any consideration for future work, and strictly avoid conflict with other assignments or their own corporate interests.

# Confidentiality

Except with the prior written consent of the SNDB, the Supplier and the Personnel shall not at any time communicate to any person or entity any confidential information acquired in the course of the Services, nor shall the Supplier and the Personnel make public the recommendations formulated in the course of, or as a result of, the Services.

# 5.2 Special Conditions of Contract

The following Special Conditions of Contract shall supplement the General Conditions of Contract. Whenever there is a conflict, the provisions herein shall prevail over those in the General Conditions of Contract.

#### 5.2.1 Performance Security

The amount of performance security shall be ten (10 %) percent of the Contract Price

#### 5.2.2 Payment

The payment to be made to the Supplier under this Contract shall be made in accordance with the payment schedule as shall be agreed between SNDB and the Supplier.

- a. All advance payment (if any) will be made against valid bank guarantee(s).
- b. SNDB will effect payment within 30 days on satisfactory delivery of services, upon submitting the invoice under above conditions.

# 5.2.3 Price

Schedule of prices shall be as fixed in the Contract.

## Annexure "A"

# 6. BID FORM

Tender Reference No
To,
Head of Information Technology SINDH BANK LIMITED HEAD OFFICE Basement-2 Floor, Federation House, Abdullah Shah Ghazi Road, Clifton, Karachi 75600
Gentleman,
Having examined the bidding documents, the receipt of which is hereby duly acknowledged, we, the undersigned, offer, in conformity with the said bidding documents for the sum of currency [total bid amount in words and figures].
We understand that all the Annexures attached hereto form part of this Bid.
We undertake, if our Bid is accepted, [to provide goods/work/related service], that will be in accordance with the terms defined in the proposal and /or contract.
Our firm, including any subcontractors or suppliers for any part of the Contract, have nationalities from the following eligible countries

If our Bid is accepted, we will obtain the Bank Guarantee/Pay order in a sum equivalent to ten percent (10%) of the Contract Price for the due performance of the Contract, in the form prescribed by SNDB.

We agree to abide by this Bid for a period of ninety (90) days from the date fixed for Bid Opening and it shall remain binding upon us and may be accepted at any time before the expiration of that period.

Until a formal Contract is prepared and executed, this Bid, together with your written acceptance thereof and your notification of award, shall constitute a binding Contract between us.

Commissions or gratuities, if any, paid or to be paid by us to agents relating to this Bid and to contract execution if we are awarded the contract, are listed below:

We understand that you are not bound to accept the lower	st or any Bid you may receive.
Name & Address of Bidder in Block Ca	pital

Dated thisday	of2020	
[Signature]	[In the Capacity of]	
Duly authorized to sign Bid f	for and on behalf of	
Witness;		
Signature;		
Name:		
Address:		

Occupation: -----

# Annexure "B"

# 7. BID SECURITY FORM

Whereas [name of the Bidder] has submitted its bid dated [date of submission of bid] for the supply of Disinfectant Sanitizer Foam & Surgical Face Mask and Surgical Gloves.

KNOW ALL PEOPLE by these presents that WE [name of bank] of [name of country], having our registered office at [address of bank] (hereinafter called "the Bank"), are bound unto Sindh Bank (hereinafter called "the Purchaser") in the sum of Rupees \_\_\_\_\_\_ for which payment well and truly to be made to the said Purchaser, the Bank binds itself, its successors, and assigns by these presents. Sealed with the Common Seal of the said Bank this \_\_\_\_\_ day of \_\_\_\_ 2020.

THE CONDITIONS of this obligation are:

- 1. If the Bidder withdraw its Bid during the period of bid validity specified by the Bidder on the Bid Form; or
- 2. If the Bidder, having been notified of the acceptance of its Bid by the Sindh Bank during the period of bid validity:
  - a. fails or refuses to execute the Contract, if required; or
  - b. fails or refuses to furnish the performance security, in accordance with the Instructions to Bidders;

We undertake to pay to the Purchaser up to the above amount upon receipt of its written demand, without the Purchaser having to substantiate its demand, provided that in its demand the Purchaser will note that the amount claimed by it is due to it, owing to the occurrence of one or both of the two conditions, specifying the occurred condition or conditions.

This guarantee will remain in force up to and including twenty eight (28) days after the period of bid validity and any demand in respect thereof shall reach the Bank not later than the above date.

[Signature and Seal of the Bank]

# Annexure "C"

# 8. PERFORMANCE SECURITY FORM

То,
Head of Information Technology SINDH BANK LIMITED HEAD OFFICE Basement-2 Floor, Federation House, Abdullah Shah Ghazi Road, Clifton, Karachi 75600
WHEREAS [name of Supplier] (hereinafter called "Supplier" or "Contractor") has undertaken, in pursuance of Contract No [reference number of the contract] dated 2020 to [details of task to be inserted here] (hereinafter called "the Contract").
AND WHEREAS we have agreed to give the Supplier / Contractor guarantee as required pursuant to the budding document and the contract:
THEREFORE WE hereby affirm that we are Guarantors and responsible to you, on behalf of the Supplier / Contractor, up to a total of [amount of the guarantee in words and figures], and we undertake to pay you, upon your first written demand declaring the Supplier / Contractor to be in default under the Contract and without cavil or argument, any sum or sums within the limits of [amount of guarantee] as aforesaid, without your needing to prove or to show grounds or reasons for your demand or the sum specified therein.
This guarantee is valid until the day of2020.
Signature and Seal of the Guarantors
Name of Bank
Address
Date

# Annexure "D"

# 9. INTEGRITY PACT

Declaration of Fees, Commissions and Brokerage etc. Payable by the Suppliers of Services Pursuant To Rule 89 Sindh Public Procurement Rules Act, 2010
[the Supplier] hereby declares that it has not obtained or induced the procurement of any contract, right, interest, privilege or other obligation or benefit from Government of Pakistan (GoP) or any administrative subdivision or agency thereof or any other entity owned or controlled by it (GoP) through any corrupt business practice.
Without limiting the generality of the foregoing, [the Supplier] represents and warrants that it has fully declared the brokerage, commission, fees etc. paid or payable to anyone and not given or agreed to give and shall not give or agree to give to anyone within or outside Pakistan either directly or indirectly through any natural or juridical person, including its affiliate, agent, associate, broker, consultant, director, promoter, shareholder, sponsor or subsidiary, any commission, gratification, bribe, finder's fee or kickback, whether described as consultation fee or otherwise, with the object of obtaining or inducing the procurement of a contract, right, interest, privilege or other obligation or benefit in whatsoever form from GoP, except that which has been expressly declared pursuant hereto.
[The Supplier] certifies that it has made and will make full disclosure of all agreements and arrangements with all persons in respect of or related to the transaction with GoP and has not taken any action or will not take any action to circumvent the above declaration, representation or warranty. [The Supplier] accepts full responsibility and strict liability for making any false declaration, not making full disclosure, misrepresenting facts or taking any action likely to defeat the purpose of this declaration, representation and warranty. It agrees that any contract, right, interest, privilege or other obligation or benefit obtained or procured as aforesaid shall, without prejudice to any other right and remedies available to GoP under any law, contract or other instrument, be voidable at the option of GoP.
Notwithstanding any rights and remedies exercised by GoP in this regard, [the Supplier] agrees to indemnify GoP for any loss or damage incurred by it on account of its corrupt business practices and further pay compensation to GoP in an amount equivalent to ten times the sum of any commission, gratification, bribe, finder's fee or kickback given by [the Supplier] as aforesaid for the purpose of obtaining or inducing the procurement of any contract, right, interest, privilege or other obligation or benefit in whatsoever form from GoP.
For and On Behalf Of
Signature:
Name:
NIC No:

# Annexure "E"

# 10. SCHEDULE OF OPENING AND SUBMISSION OF BID

For details refer to Newspaper Advertisement published on the subject matter.

#### Annexure "F"

# 11. FORM OF CONTRACT (Non-Disclosure Agreement)

This Mutual Non-Disclosure Agreement ("Agreement") is made and entered into between Sindh Bank Limited, and [Supplier Name], individually referred to as a 'Party' and collectively referred to as the 'Parties'. The Parties wish to exchange Confidential Information (as defined below in Section 2) for the following purpose(s): a) to evaluate whether to enter into a contemplated business transaction; and b) if the Parties enter into an agreement related to such business transaction, to fulfil each Party's confidentiality obligations to the extent the terms set forth below are incorporated therein (the "Purpose").

The Parties have entered into this Agreement to protect the confidentiality of information in accordance with the following terms:

1. The Effective Date of this Agreement is	2020.
--	-------

- 2. In connection with the Purpose, a Party may disclose certain information it considers confidential and/or proprietary ("Confidential Information") to the other Party including, but not limited to, tangible, intangible, visual, electronic, present, or future information such as:
  - Trade secrets;
  - Financial information, including pricing;
  - Technical information, including research, development, procedures, algorithms, data, designs, and know-how;
  - Business information, including operations, planning, marketing interests, and products;
  - The terms of any agreement entered into between the Parties and the discussions, negotiations and proposals related thereto; and
  - Information acquired during any facilities tours.
- 3. The Party receiving Confidential Information (a "Recipient") will only have a duty to protect Confidential Information disclosed to it by the other Party ("Discloser"):
  - If it is clearly and conspicuously marked as "confidential" or with a similar designation;
  - If it is identified by the Discloser as confidential and/or proprietary before, during, or promptly after presentation or communication; or
  - If it is disclosed in a manner in which the Discloser reasonably communicated, or the Recipient should reasonably have understood under the circumstances, including without limitation those described in Section 2 above, that the disclosure should be treated as confidential, whether or not the specific designation "confidential" or any similar designation is used.
- 4. A Recipient will use the Confidential Information only for the Purpose described above. A Recipient will use the same degree of care, but no less than a reasonable degree of care, as

the Recipient

uses with respect to its own information of a similar nature to protect the Confidential Information and to prevent:

- Any use of Confidential Information in violation of this agreement; and/or
- Communication of Confidential Information to any unauthorized third parties.
   Confidential Information may only be disseminated to employees, directors, agents or third party contractors of Recipient with a need to know and who have first signed an agreement with either of the Parties containing confidentiality provisions substantially similar to those set forth herein.
- 5. Each Party agrees that it shall not do the following, except with the advanced review and written approval of the other Party:
  - Issue or release any articles, advertising, publicity or other matter relating to this Agreement (including the fact that a meeting or discussion has taken place between the Parties) or mentioning or implying the name of the other Party; or
  - Make copies of documents containing Confidential Information.
- 6. This Agreement imposes no obligation upon a Recipient with respect to Confidential Information that:
  - Was known to the Recipient before receipt from the Discloser;
  - Is or becomes publicly available through no fault of the Recipient;
  - Is independently developed by the Recipient without a breach of this Agreement;
  - Is disclosed by the Recipient with the Discloser's prior written approval; or
  - Is required to be disclosed by operation of law, court order or other governmental demand ("Process"); provided that (i) the Recipient shall immediately notify the Discloser of such Process; and (ii) the Recipient shall not produce or disclose Confidential Information in response to the Process unless the Discloser has: (a) requested protection from the legal or governmental authority requiring the Process and such request has been denied, (b) consented in writing to the production or disclosure of the Confidential Information in response to the Process, or (c) taken no action to protect its interest in the Confidential Information within 14 business days after receipt of notice from the Recipient of its obligation to produce or disclose Confidential Information in response to the Process.
- 7. EACH DISCLOSER WARRANTS THAT IT HAS THE RIGHT TO DISCLOSE ITS CONFIDENTIAL INFORMATION. NO OTHER WARRANTIES ARE MADE. ALL CONFIDENTIAL INFORMATION DISCLOSED HEREUNDER IS PROVIDED "AS IS".

- 8. Unless the Parties
  - otherwise agree in writing, a Recipient's duty to protect Confidential Information expires [YEARS] from the date of disclosure. A Recipient, upon Discloser's written request, will promptly return all Confidential Information received from the Discloser, together with all copies, or certify in writing that all such Confidential Information and copies thereof have been destroyed. Regardless of whether the Confidential Information is returned or destroyed, the Recipient may retain an archival copy of the Discloser's Confidential Information in the possession of outside counsel of its own choosing for use solely in the event a dispute arises hereunder and only in connection with such dispute.
- 9. This Agreement imposes no obligation on a Party to exchange Confidential Information, proceed with any business opportunity, or purchase, sell, license and transfer or otherwise make use of any technology, services or products.
- 10. Each Party acknowledges that damages for improper disclosure of Confidential Information may be irreparable; therefore, the injured Party is entitled to seek equitable relief, including injunction and preliminary injunction, in addition to all other remedies available to it.
- 11. This Agreement does not create any agency or partnership relationship. This Agreement will not be assignable or transferable by Participant without the prior written consent of the other party.
- 12. This Agreement may be executed in two or more identical counterparts, each of which shall be deemed to be an original including original signature versions and any version transmitted via facsimile and all of which taken together shall be deemed to constitute the agreement when a duly authorized representative of each party has signed the counterpart.
- 13. This Agreement constitutes the entire agreement between the parties with respect to the subject matter hereof, and supersedes any prior oral or written agreements, and all contemporaneous oral communications. All additions or modifications to this Agreement must be made in writing and must be signed by the Parties. Any failure to enforce a provision of this Agreement shall not constitute a waiver thereof or of any other provision.

Sindh Bank Limited	Company Name:	
Registered Address:	Registered Address:	
Name:	Name:	
Signature:	Signature:	
Title:	Title:	
Date:	Date:	

# Annexure "G"

# 12. AGREEMENT

This Agreement is made on this	day ot		,
Between Sindh Bank Limited having its I	nead office at 3 <sup>rd</sup> Floor	, Federation House,	Clifton,
Karachi (hereinafter called the Purchase	er)		
And			
M/S ha	ving its registered office	re at	
(Here in after called the Vendor).	ving its registered offic		
(Tere in area canea the venacr).			
WHEREAS the Vendor is the dealer/sup (Goods).	olier/manufacturer of _		
AND WHEREAS the Bank is inclined to p the terms and conditions laid down her ce Mask and Surgical Gloves for the BANK	einafter for the supply	of of Disinfectant Sar	
Detail of items are as follows.			
S.No Product	Quantity	Unit Price PKR	Total Price (PKR)
Terms & Conditions:		1	
1. The vendor will provide the perform the order value for the period of 90 da Vendor does not fulfil its commitments All terms & condition of the tender doc	ys from the date of Su the bank reserves the	ibmission of perforn right to enforce the	nance security . In case
2. The vendor shall supply Goods as per Standardized Committee appointed by Purchase Order.			
3. The bank will have the option to enfollowing events.	force the performance	e bond on happenin	g of any one or all the
<ul><li>a. If the vendor fails to deliver the Goods</li><li>b. If the vendor fails to get the Goods in</li><li>c. If the Goods supplied by the vendor fails</li></ul>	spected by the Technic	cal Committee.	

- 4. The Vendor is obliged and bound to replace any or all parts broken or damaged in transit at his own cost and risk and shall deliver all the goods in good and sound condition.
- 5. The warranty of the goods is One year comprehensive onsite from the date of delivery.
- 6. The warranty will be effective while the Goods remain in the premises of the Bank and the Bank will not be responsible to send the goods to the vendor site. In case however if any portion of goods required to be shifted to vendor's site, vendor will provide equivalent backup during the warranty period.
- 7. Vendor agrees to maintain adequate inventory of the goods so that the replacement is available within 24 hours, if any fault arises in the goods during the warranty period. In case the effected part is not available, then the vendor will provide backup goods of the same product or better till the resolution of the fault, without any extra cost to the bank. The vendor will provide 36 Month Principal Back Warranty to cover Advance Goods Replacement, 24x7 Technical Assistance, Software Updates & Patches & Support.
- 8. The vendor also undertakes to bear all kind of taxes i.e. Stamp duty/ Services Charges/Professional Tax / Sales Tax Invoice, Income Tax, Zila / Octroi Tax (if any) and all other incidental charges etc, up to the place of destination.
- 9. The Bank reserves the right to Test/Check the goods to ensure that it is provided as per specification in the tender document. For any discrepancies, the Bank reserve the right to forfeit full security deposit/cancel the order for the supply and bring the vendor on black list of the Bank forever. The decision of the Bank shall be final and binding upon the vendor.
- 10. In the event of the default on the part of the vendor, in the performance of any condition of the contract and if such default is not remedied within 3 days it shall be lawful for the Bank to enforces full or part of the Earnest money / Performance Security and or cancel the whole part of the supply order with vendor and the decision of the Bank will be the final and legally binding on the vendor.
- 11. Proportionate payments against supply of goods will be made within Thirty days from the goods delivery date.
- 12. In case of any dispute at any point the matter will be settled amicably. If the parties do not reach a settlement the dispute will be referred to the Complaint Redressal Committee for Dispute Resolution.
- 13. Delivery will be made by the vendor at different locations prescribed by the Bank.
- 14. In case of failure to supply the requisite within 7 working days after the delivery time, as described under clause no 2 of this agreement, Rs.1,000/- per day may be charged.
- 14. The term of this agreement shall be for the period of \_\_\_\_\_ year, commencing from the date of signing of this agreement. Extendable up to three years.

# **15. CONFIDENTIALITY**

i.	Confidential Information. For the purposes of this Agreement, the term "Confidential Information" shall mean any information comes in possession of M/S on and its personnel during normal course of business / Services shall be the property of the SNDB at all times and / or any of the SNDB's communications, whether in oral, written, graphic, magnetic, electronic, or other form, that is either conspicuously marked "confidential" or "proprietary," or is known to be confidential or proprietary, or is of a confidential or proprietary nature, and that is made in the course of discussions, studies, or other work undertaken shall be kept confidential by M/S
ii.	M/S Acknowledges that the SNDB is under strict confidentiality obligations with regard to all the information and affairs of its Customers. Therefore, Nedo Corporation COMPANY shall not disclose any data, information or other affairs of SNDB's customers which may come to the knowledge of M/s in providing the above services undertakes to obtain from its employees involved in the Services to provide written undertakings to maintain the confidentiality obligations of M/S under this Agreement.
iii.	In the event of breach of this clause, M/S shall be liable to pay damages to the SNDB and indemnifies the SNDB against any injury arising out of any breach of this clause by the SNDB.
iv.	This clause shall survive termination of the Agreement.
16	. INDEMNIFICATION.
v.	M/S (the "Indemnifier") agrees that it shall indemnify, defend, and hold harmless the SNDB and its parent, subsidiaries, affiliates, successors, and assigns and their respective directors, officers, employees and agents (collectively, the "Indemnities") from and against any and all liabilities, claims, suits, actions, demands, settlements, losses, judgments, costs, damages and expenses (including, without limitation, reasonable attorneys', accountants' and experts' fees) arising out of or resulting from, in whole or in part: (i) any act, error or omission, whether intentional or unintentional, by the Indemnifier or its officers, directors, employees, or sub-administrators, related to or arising out of the business covered by this Agreement, or (ii) an actual or alleged breach by the Indemnifier of any of its representations, warranties or covenants contained in this Agreement (including, without limitation, any failure of Indemnifier to comply with applicable local, state, provincial or federal regulations concerning Indemnifier's performance under this Agreement).

i. This Article shall survive termination of this Agreement.

١7	۱.	En:	sur	ing	<b>Access</b>	to	<b>SBP</b>
----	----	-----	-----	-----	---------------	----	------------

M/S	and SNDB will ensure that the State Bank of Pakistan is	
provided necessary access to the	e documentation and records in relation to the outsource	<b>9</b> 0
activities and right to conduct or	n-site to, if required.	

In witnesses hereunder both the parties have set their hands on the day and year above first mentioned.

# 18. Termination of Agreement by the Bank:

- If the Supplier, in the judgment of the Bank has engaged in corrupt or fraudulent practices in competing for or in executing the Agreement.
- If, as the result of Force Majeure, the Supplier is unable to perform a material portion of the Services for a period of not less than thirty (30) days; and
- If the Bank, in its sole discretion and for any reason whatsoever, decided to terminate this Agreement.
- If issued two (2) warning letter/emails by Sindh Bank Ltd for its unsatisfactory current performance by the Sindh Bank Ltd to the bidder.

# **Support Escalation Matrix:**

For timely addressing of complaints given support escalation matrix will be utilized/followed:-

	Name/Designation	
LEVEL-1	(support staff)	
First complain if the call is not resolved	Landline Phone	
"within specified response time"	Email	
(24 hours)	Cell	
	Name/Designation	
	(Regional	
LEVEL-2	Head/Manager/GM)	
Second complain, if the call is attended within	Landline Phone	
"Specified Response Time" and not attended / or the problem still unresolved even after	Email	
complaining at Level-1		
(48 hours)	Cell	
	Name/Designation	
LEVEL-3	(CEO of the firm)	
Third complain, if the call is attended within	Landline Phone	
"Specified Response Time" and not attended /or the problem still unresolved even after	Email	
complaining at Level-2	Cell	
Note: Ensure that no colu	mn above is left blank	

Sindh Bank Limited	Company Name:
Registered Address:	Registered Address:
Name:	Name:
Signature:	Signature:
Title:	Title:
Date:	Date:
Witness:	Witness:
Name:	Name:
Signature:	Signature:
Title:	Title:
Date:	Date:

# **ANNEXURE "H"**

# 13. AFFIDAVIT/UNDERTAKING

To be typed on Rs.50/- Stamp Paper

# **AFFIDAVIT / DECLARATION**

# (AS REQUIRED BY THE STATE BANK OF PAKISTAN THROUGH BPRD CIRCULAR NO.13, DATED DECEMBER, 11, 2014)

I,	,, S/o, Proprietor/Authorized
Repres	sentative/Partner/Director of M/s, having NTN #
	, holding CNIC #, do hereby state on solemn
affirma	ation as under:-
1.	That the above named firm/company has not been adjudged an insolvent from any Court of law.
2.	That no execution of decree or order of any Court remains unsatisfied against the firm/company.
3.	That the above named firm/company has not been compounded with its creditors.
4.	That my/our firm/company has not been convicted of a financial crime.
That w	hatever stated above is true and correct as to the best of my knowledge and belief.
	DEPONENT
	(PROPRIETOR / REPRESENTATIVE / DIRECTOR)
Solemi	nly affirmed and stated by the above named deponent, personally, before me,
on this	day of 2020, who has been identified as per his CNIC.

**COMMISSIONER FOR TAKING AFFIDAVIT** 

# Sindh Bank Limited

Tender Document - Supply and Installation of SD-WAN