

Date: 02-11-2022

Bid Evaluation Report						
Supply Of Visa (EMV+NFC) Debit Cards						
1	Name of Procuring Agency	Sindh Bank Ltd.				
2	Tender Reference No.	SNDB/COK/ADMIN/TD/1259/2022				
3	Tender Description	Supply Of Visa (EMV+NFC) Debit Cards				
4	Method of Procurement	Single Stage One Envelop Bidding Procedure				
5	Tender Published	SPPRA NIT ID: T00531-22-0002 Express Tribune, Sindh Express, Daily Express (19/07/2022)				
6	Total Bid Documents Sold	01				
7	Total Bids Received	01				
8	Technical Bid Opening Date	05/08/2022 Time: 1100 Hours				
9	Financial Bid Opening Date	05/08/2022 Time: 1100 Hours				
10	No of Bid Technically Qualified	01				
11	Bid(s) Rejected	0				

S. No.	Name of Company	Cost Offered by Bidder	Ranking in Terms of Cost	Comparison with Estimated Cost (Rs. 18,298,720/-)	Reason for Acceptance/ Rejection	Remarks
0	1	2	3	4	5	6
1	M/s Rayyanco Bussiness System	Rs. 19,210,000/-	Qualified Bidder	Rs. 911,280/- Above with the estimated cost	Accepted Being the Most Advantageous Bid	

**Note:** Accordingly, going through the Technical/Financial evaluation criteria laid down in the tender document, M/s Rayyanco Bussiness System is the most advantageous bid and hence recommended for Supply Of Visa (EMV+NFC) Debit Cards to Sindh Bank Ltd.

**Members – Procurement Committee**

(Mr. Dilshad Hussain Khan) Chief Financial Officer – EVP – Chairperson

(Mr. Arshad Abbas Soomro) Head of Administration-SVP-Member

(Mr. Syed Muhammad Aqeel) Chief Manager, IDBL, KHI –AVP – Member

**Signature**


SIGNATURE MEMBERS PC-ADMIN

Head - Fin Div. \_\_\_\_\_

Head - Admin Div. \_\_\_\_\_

Member-IDBL. \_\_\_\_\_

Date: \_\_\_\_\_

#### 4. FINANCIAL PROPOSAL

##### PRICE SCHEDULE

(Applicable for the year 2022-2023)

Name of Bidder \_\_\_\_\_



S.No	Item	Unit Cost	Quantity	*Total Amount
01	VISA DEBIT(EMV+NFC) CARDS- Classic	Rs. 345	30,000	Rs. 10,350,000
02	VISA DEBIT(EMV+NFC) CARDS- Gold	Rs. 349	20,000	Rs. 6,980,000
03	VISA DEBIT(EMV+NFC) CARDS- Platinum	Rs. 376	5,000	Rs. 1,880,000
	<b>Total Amount</b>			Rs. 19,210,000/-

\*This total amount will be taken as lowest submitted price offered by the vendor.

##### Note

- The company will be considered disqualified from the very outset, if not GST registered.
- The cost must include all taxes, stamp duty (as applicable under Stamp Act 1989) duly stamped on the contract agreement, installation, commissioning, transportation and labour charges.
- No advance payment for the supply of equipment will be made, bills are only be processed for necessary payment on receipt of certificate of delivery/satisfaction from the concerned officer.
- Calculation of bid security.** 5% of the \*Total Amount will be submitted with the tender document as bid security in shape of Pay Order /Bank Guarantee in favour of Sindh Bank Ltd.
- In case it is revealed at any stage after installation of the equipment that the asked specification of the tender have not been met, the amount of the total installation of that specific equipment will be fined to the vendor with appropriate action as deemed necessary by the procurement committee
- The successful bidder will be the one whose total sum of cost is the lowest. As it is package tender, so no partial lowest cost will be considered for award of any work.
- Qualified company will also be bound to sign a bond/undertaking that in case of any observation arising in respect of quality of the equipment within the warranty period, the company will be liable to address it at his own cost, non-compliance of the same will result into initiation of a case against the company for non-commitment.
- All conditions in the contract agreement attached as Annexure G are part of this tender document.
- The tender will be considered cancelled if the contract agreement/performance security after due signature is not submitted with Admin Office after 5 days of completion of bid evaluation report hoisting period (7 days) on SPPRA website.
- The tender will stand cancelled if any of the given condition of the tender is not met in strictly as per the requisite of the tender document.
- In case the financial bids are the same, the successful bidder will be the one who has the highest turnover of the two bidders.
- Pre Bid Meeting: Within one week (For Any Clarification)**

Note. There can be subsequent modification or amendment to this specific tender for which it is advised to keep yourself abreast with the notification being hoisted on Sindh Bank Ltd. & SPPRA website regularly.

Signature & Stamp of Bidder \_\_\_\_\_





# Rayganco Business System

## Eligibility Criteria

S. No.	Requisite	Evidence Attached	Compliance / Proof	
1	Minimum 03 Years in business in the relevant field	Letter of Incorporation / Company Registration Letter / Letter or Declaration of Commencement of Business / NTN. (attach as Annexure "1")	Yes ✓	No
2	Turn Over in last 3 Years should be at least 40 Million	Audit Report / Tax Return (attach as Annexure "2")	Yes ✓	No
3	Registration with Income Tax, SRB and Sales Tax	NTN, SRB & GST Certificates (attach as Annexure "3")	Yes ✓	No
4	Office in Karachi is mandatory	Complete address along with PTCL landline numbers (attach as Annexure "4")	Yes ✓	No
5	Company should provide Valid Manufacturing Authorization Certificate for Manufacturing of VISA DEBIT CARDS	Certificates from Manufacturer & Provide at least 5 Sample DEBIT Cards (attach as Annexure "5")	Yes ✓	No
6	The DEBIT CARD manufacturing facility must be certified with VISA & EMV Standards	Attach Certificate or Documentary Evidence (attach as Annexure "6")	Yes ✓	No
7	Manufacturer of VISA DEBIT CARDS should be ISO Certified	Attach ISO Certificate (attach as Annexure "7")	Yes ✓	No
8	Company must provide list of clients for Supply of VISA DEBIT CARDS in Pakistan	Attach Purchase Order or Documentary Evidence (attach as Annexure "8")	Yes ✓	No
9	Debit Card must be produced by VISA approved debit card manufacturer	VISA Certificates from Manufacturer (attach as Annexure "9")	Yes ✓	No
Qualified / Disqualified				

Taimoor Ghousi  
AVP/ Finance Division.

Ahsan Ali  
VP/ Operations Div

Syed Zeeshan-ul-Haq  
SVP/ I.T. Division

### Signature –Procurement Committee Members

Head- Fin Div.

Head- Admin Div.

Chief Manager (IDBL)

*(Handwritten signatures of Procurement Committee Members)*

# MINUTES OF THE OPENING OF THE TENDER (TECHNICAL /FINANCIAL PHASE)

TYPE OF PROCUREMENT

ADMIN / IT / CONSULTANT / MEDIA

TENDER NAME

Supply of Visa Debit Cards

TYPE OF TENDER

SINGLE STAGE-ONE ENVELOPE / SINGLE STAGE-TWO ENVELOPE / TWO STAGE / TWO STAGE-TWO ENVELOPE

OPENING DATE

05/08/22

OPENING TIME

11:00 hrs.

ATTENDANCE (MEMBER PC)

NAME

NAME

NAME

NAME

FIRM

BID OFFERED

ATTENDANCE (REPS. OF BIDDERS)

NAME

NAME

NAME

NAME

NAME

TOTAL BIDS ACCEPTED FOR EVALUATION

#01

TOTAL BIDS REJECTED

REMARKS

1. Raycarco Business System

Rs. 19,375,000/-

SIGNATURE MEMBERS PC-ADMIN

Head - Fin Div. \_\_\_\_\_

Head - Admin Div. \_\_\_\_\_

Member-IDBL. \_\_\_\_\_

Date: \_\_\_\_\_



ATTENDANCE SHEET  
 BID OPENING -

FOR SELECTION OF Supply of Visa Debit Cards

Date: 05-08-2022

S.No	Company Name	Name of Company Representative	Contact No.	Company Address	Signature
1	Rayyance Business System	Syed Mudassar	0322 2002315	84-A SMCHS Karachi	Mudassar

Signature –Procurement Committee Members

Head of Administration

Chief Financial Officer

Chief Manager (IDBL)




**OFFICE ORDER**

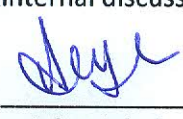
**SUBJECT: EXTENSION FOR BID VALIDITY PERIOD**

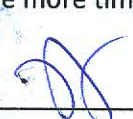
As per SPPRA Rule 38 (2), approval is solicited for further Ninety (90) days extension of "Bid Validity Period" for the following tender having SPPRA NIT ID No: T00531-22-0002

1. Supply Of Visa (EMV+NFC) Debit Cards.

The reason for extension is due to delay in submission of agreement at vendor's end as legal department of M/s Rayyanco Bussiness System (PVT) Ltd has raised some queries over the agreement's few points which are under internal discussion and take some more time. // 'A'

  
Farhan A Siddiqui  
AVP-I/Admin Division

  
Ather Iqbal  
AVP-I/Admin Division

  
S. Zeeshan ul Haq  
SVP/IT Division

**Members – Procurement Committee**

(Mr. Dilshad Hussain Khan) Chief Financial Officer – EVP – Chairperson

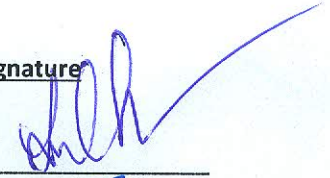
(Mr. Arshad Abbas Soomro) Head of Administration – SVP – Member

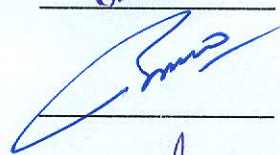
(Mr. Syed Muhammad Aqeel) Chief Manager, IDBL, KHI –AVP – Member

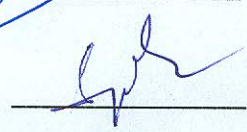
(Mr. Syed Assad Ali Shah) GBH Sindh-(R)-Co-opted Member

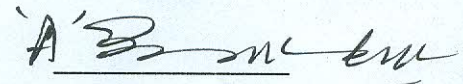
(Mr. Syed Ata Hussain) EVP-I.T. Head- Co-opted Member

**Signature**

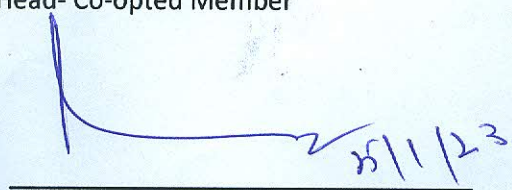












**President/CEO**



**RAYYANCO BUSINESS SYSTEMS**

84-A, S.M.C.H. Society, Karachi-Pakistan.

Tel : (92-21) 34392101 – 05

Fax : (92-21) 34532401- 34552421

Email : info@rayyanco.com

Intern Date: 01.11.2022

Head of IT Division,  
Sindh bank Ltd,  
Federation House, Clifton,  
Karachi.

**Subject: Extension of bid validity period Supply of Visa debit (EMV+ NFC) cards**  
**Tender Ref No. SNDB/COK/ADMIN/TD/1259/2022**

Dear Sir,

M/S Rayyanco hereby requests for the extension of bid validity period of subject tender due to some concerns of our legal department over the agreement's few points which are which are under discussion and take more time.



Regards,

Faraz Haider



Date: 29-07-2022

**Subject: Certificate Compliance of SPPRA Rule 48 TENDER REF NO. SNDB / ADMIN / TD / 1259 / 2022**

This is to certify that as only one bid was received against the tender, so Rule 48 has been complied with detail as follows.

Market Price	Current Tender Price
20,780,000/-	19,210,000/-

Syed Khurram Waheed OG-I I.T / Division



**Members – Procurement Committee**

(Mr Dilshad Hussain Khan) chief Financial Officer – EVP – Chairperson

(Arshad Abbas Soomro) Head of Administration – SVP – Member

(Mr Syed Muhammad Aqeel) Chief Manager , IDBL , KHI-AVP-Member

**Signature**

