

Date: 02-11-2022

Bid Evaluation Report		
Supply & Installation of Communication Links 35 branches		
1	Name of Procuring Agency	Sindh Bank Ltd.
2	Tender Reference No.	SNDB/COK/ADMIN/TD/1270/2022
3	Tender Description	Supply & Installation of Communication Link 35 branches
4	Method of Procurement	Single Stage One Envelop Bidding Procedure
5	Tender Published	SPPRA NIT ID: T00531-22-009 Express Tribune, Sindh Express, Daily Express (23/09/2022)
6	Total Bid Documents Sold	02
7	Total Bids Received	02
8	Technical Bid Opening Date	11/10/2022 Time: 1115 Hours
9	Financial Bid Opening Date	11/10/2022 Time:1115 Hours
10	No of Bid Technically Qualified	02
11	Bid(s) Rejected	0

S. No.	Name of Company	Cost Offered by Bidder	Ranking in Terms of Cost	Comparison with Estimated Cost (Rs.312,000 /-)	Reason for Acceptance/ Rejection	Remarks
0	1	2	3	4	5	6
1	M/s Wateen	Rs. 154,764/- (Per br cost for 1 Year)	1 st Lowest Qualified Bidder	Rs. 157,236/- below with the estimated cost	Accepted Being the Most Advantageous Bid	
2	M/s PTCL	Rs. 162,048/- (cost for 1 Year)	2 nd Lowest Qualified Bidder	Rs.149,952 /- below with the estimated cost	2 nd Lowest Qualified Bidder	

Note: Accordingly, going through the Technical/Financial evaluation criteria laid down in the tender document, M/s Wateen is the most advantageous bid and hence recommended for Supply and Installation of Communication Links to Sindh Bank Ltd.

Members – Procurement Committee

(Mr. Dilshad Hussain Khan) Chief Financial Officer – EVP – Chairperson

(Mr. Arshad Abbas Soomro) Head of Administration-SVP-Member

(Mr. Syed Muhammad Aqeel) Chief Manager, IDBL, KHI –AVP – Member

Signature

Wateen

Eligibility Criteria

SNDB shall evaluate Technical Proposals using the following eligibility/technical criteria.

S. No.	Description	Marks	Marks Obtained	Remarks
1	Bidder must have already deployed Fiber/Radio Links at more than 20 cities all over Pakistan for banks only. (Attach Purchase Order as documentary proof as Annexure-1)	20	20	20 and above cities
		15		10 to 19 cities
		10		5 to 9 cities
		0		less than 5 cities
2	Bidder must have provided required connectivity to at least 5 Banks in last 3 years. (Attach Purchase Order as documentary proof as Annexure-2)	20		5 and above banks
		10	10	3 to 4 banks
		0		less than 3 banks
3	The Bidder should have Verifiable Presence/Support/Branch offices in all over Pakistan. (Attach Location Details as documentary proof as Annexure-3)	20	20	10 and above cities
		10		5 to 9 cities
		5		2 to 4 cities
		0		Only in 01 city
4	The Bidder must provide list of clients other than Banks to provide the Fiber /Radio connectivity in last 3 years. (Attach Purchase order as documentary proof as Annexure-4)	20		15 and above clients
		10	10	7 to 14 Clients
		0		less than 6
5	Company must have turnover of at least Rs.50-Million per year for Last 3-Years. (Attach audited financial statement for last 3 years as Annexure-5)	20	20	70 million & Above
		10		60 million to 70 million
		5		50 million to 60 Million
		0		less than 50 million
Total Marks		100	80	Qualified / Disqualified

Note

1. Qualifying marks for the bid is minimum 70 for Technical Phase.
2. SNDB has the right to ask for evidence/justification. Fail to provide evidence or false evidence will lead to disqualification.
3. Company will be considered disqualified if specification of the Communication links does not meet the specification given in the tender document.
4. If Company not active Tax payer it will consider as a disqualified (Attached Proof as Annexure-6).
5. Bidder must provide valid CVALS (Class Value Added Licensed Services) or relevant data services license from P.T.A. (Attach PTA Certificate as documentary proof as Annexure-7)
6. Bank reserves the right to verify all or any document at any time. In case any fake documents are found at any stage, the company will be disqualified as per SPPRA Rule 30(1) and may be subject to legal proceedings.

SIGNATURE MEMBERS FC-ADMIN

Head - Fin Div.

Head - Admin Div.

Member-IDBL.

Date:

7. Attachment of GST & Sindh Revenue Board (SBR) certificate are mandatory at the time of submission of tender document. In case of non-provision of evidence, the company will be straight away disqualified.

MANDATORY


1. Attachment of Affidavit (specimen attached as Annexure "I") on stamp paper from the owner of the company.
2. Writing of tender reference as given in the NIT on the Envelop, carrying tender document is must or the bank will not be responsible if the documents are not received by the Procurement Committee on time.
3. The Bidder must be in Data Connectivity Services Business for at least 05 Years. (Attach documentary proof as Annexure-8).
4. Bidder should have its own service medium or relying on any other 3rd party or partner. (Attach Nationwide network connectivity diagram as proof as Annexure-9).


Attachment of evidence or documentary proof for point no.3 & 4 are mandatory at the time of submission of tender document. In case of non-provision of the evidence, the company will be straight away disqualified.


DISQUALIFICATION

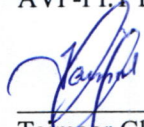
The bidder will be considered disqualified during technical/financial evaluation process or after award contract if:

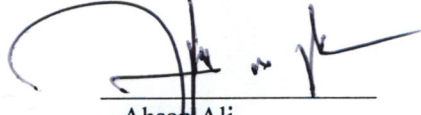
1. On black list of SPPRA & Sindh Bank Ltd.
2. Issued with two (2) warning letters/emails by the Sindh Bank Ltd in the past to the bidder for unsatisfactory performances.
3. Alternate bid is offered.
4. Non - Attachment of Annexure "A" (With Financial Proposal) & Annexure "B" (With Financial Proposal if Bank Guarantee is going to be submitted as Bid Security).
5. The qualified bidder sublets the contract in any form/stage to any other agency.
6. The tender is deposited without Tender Fee.
7. If during verification process of the client list the response by any of the bank is unsatisfactory on account of previous performance

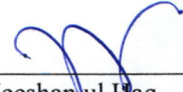

Danish Shaukat
AVP-I I.T Div.


Athar Nabi
AVP-I I.T Div.


Sarfaraz Waris
AVP-I I.T Div.


Taimoor Ghausi
AVP-I Finance Div.


Ahsan Ali
VP-I Operations Div.


Zeeshan ul Haq
SVP-II I.T Div.

PTCL

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Head - Fin Div.

Head - Admin Div.

Member-IDBL

Date:

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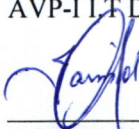
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Zeeshan ul Haq
SVP-II I.T Div.

MINUTES OF THE OPENING OF THE TENDER (TECHNICAL /FINANCIAL PHASE)

TYPE OF PROCUREMENT

ADMIN / IT / CONSULTANT / MEDIA

TENDER NAME

Supply and Installation of Communication Links.

TYPE OF TENDER

SINGLE STAGE-ONE ENVELOPE / SINGLE STAGE-TWO ENVELOPE / TWO STAGE / TWO STAGE-TWO ENVELOPE

OPENING DATE

11-10-22

OPENING TIME

1115 Hrs

ATTENDANCE (MEMBER PC)

BY

FOR

BY

FOR

NAME

FIRM

BID OFFERED

ATTENDANCE (REPS. OF BIDDERS)

ATT

BY

FOR

BY

FOR

TOTAL BIDS ACCEPTED FOR EVALUATION

OF BIDS REJECTED

REMARKS

①	PTCL	/	Rs. 418,624/-
②	Water	/	Rs. 5,416,935/-
/	/	/	/
/	/	/	/
/	/	/	/
/	/	/	/
/	/	/	/
/	/	/	/

SIGNATURE MEMBERS PC-ADMIN

Head - Fin Div. _____

Head - Admin Div. _____

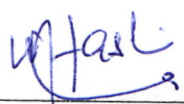

Member-IDGL. _____

Date: _____

ATTENDANCE SHEET
 BID OPENING -

FOR SELECTION OF Supply and Installation of Communication links.

Date: 11-10-2022

S.No	Company Name	Name of Company Representative	Contact No.	Company Address	Signature
01	PICL	Waqar	0335 3226677	Chiffon Karachi	
02	Wateer	ASIF HUSSAIN	0322-3902167	PARSA TOWER	

Signature –Procurement Committee Members

Head of Administration

Chief Financial Officer

Chief Manager (IDBL)





Price Schedule in PKR

SIGNATURE MEMBERS PC-ADMIN

IFB No: SNDB/COK/ADMIN/TD/1270/2022

Title: Supply & Installation of Communication Links (35 branches)

Bidder: Wateen Telecom Limited

Head - Fin Div.

Head - Admin Div.

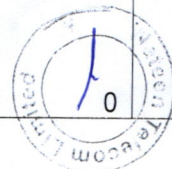
Member-IDBL

Date: _____

Sno	Code	Branches/Location	Media Fiber/P2P Radio Specify only One	Communica tion Link OTC Cost "A"	Communication Link Recurring Charges "B" (with tax) in PKR
0	Aggregation Site Khi	Karachi	Wateen Fiber	0	-
0	DR Site Lhr	Lahore	Wateen Fiber	0	-
0	CCTV Control Room	Karachi	Wateen Fiber	0	-
1	410	Plot / Jaryan No.50, Opposite Hyderi Hotel, Mithi, ,, Matli, Branch Code 0410 - Mithi Branch	Wateen Fiber	0	11,830
2	0643	Main Bazar Manawala opposite Govt boys high School - Main Bazar Village Manawala, distt. Sheikhpura	Wateen Fiber	0	11,830
3	359	Shops No. 8, 9, 10 & 11, Ground Floor, Sea Breeze Heights, Near Jade Garden, Plot No. FL-2, Block-2,, Main Clifton, Karachi	Wateen Fiber	0	11,830
4	Civic Centre Booth 432	Block-CCI, Survey Nos.221/B-I, 221/C-2 & 221-I, PIA Office, Thandi Sarak, Hyderabad, ,, Hyderabad	Wateen Fiber	0	11,830
5	5606	Ghalla Mandi,Sheikhpura (Islamic) Shop No.V-4, S112, Ghalla Mandi, Sheikhpura	Wateen Fiber	0	11,830
6	0904	Plot No.D-20, Housing Scheme,Rawalakot, AJK, ,, Muzzafarabad	Wateen Fiber	0	11,830
7	138	City Survey No. 388, situated in Den Tando Shah, Tapo Kotdiji District Khairpur., Main Clifton, Khairpur, Branch Code Kot Banglow Taluka Kotdigi Distt-Khairpr	Wateen Fiber	0	11,830
8	0139	Shop No. 225, 226, Godown & House Situated at Near Police Station Tharri Mirwah, Taluqa Mirwah, Khairpur	Wateen Fiber	0	11,830
9	0714	Shop No.36 & 37, Near Sohbat Pur Chowk, Quetta Road, Dera Allah Yar, Balochistan	Wateen Fiber	0	11,830
10	0684 - DHA Phase-4 Lahore	145 CCA, Sector DD, Phase-IV, DHA, Lahore Cantt., Main Clifton, Lahore, Branch Code 0684 - DHA Phase-4 Lahore	Wateen Fiber	0	11,830
11	690	Khewat No.459, Khatooni # 539, Khasra# 4311/2716/2437, Hafizabad	Wateen Fiber	0	11,830



		Road,(South)Mouza Qila Deedar Singh, ,, Gujranwala			
12	0388	Building (Ground+ 2nd Floor) constructed on Plot No.R-323, Block-18, Scheme No.16, F.B. Area, ,, Karachi	Wateen Fiber	0	11,830
13	0389	Plot No.L-1, Sector 1/D, Orangi Town, ,, , Karachi	Wateen Fiber	0	11,830
14	0390	Plot No.A-1/10, Block No.4, Scheme – 24, Gulshan-e-Iqbal , Abul Hasan Isphahani, Karachi	Wateen Fiber	0	11,830
15	0391	Plot No.667, Old No.1735/83, Anjam Colony, Baldia Town, ,, , Karachi	Wateen Fiber	0	11,830
16	0392	Building (Ground +10th Floor) constructed on Plot No.SB-04, Block- 13-D/2, Scheme-24, Gulshan-e-Iqb, ,, Karachi	Wateen Fiber	0	11,830
17	0393	Jiryan No.218, Survey No.NK- 370 situated at Deh. And Tapu Landhi Bin Qasim Town, ,, Karachi	Wateen Fiber	0	11,830
18	0144	Survey No.1830-1831 & Survey No.1981/1, Ward-A, Mohalla Shewa Mandli Larkana.	Wateen Fiber	0	11,830
19	0443	Plot No.A-1, vide Jiryan No.618, situated at Deh Bhara Dari Tappo Golarchi District Badin	Wateen Fiber	0	11,830
20	0444	Plot vide Jiryan No.500/ 499 situated in Deh Mirpur Sakro, Tapo & Taluka Mirpur Sakro, Distt. Thatta	Wateen Fiber	0	11,830
21	146	Plot vide Survey No.15 Jiryan No.40, situated at Main Road, Chundko Tapo Surah, Taluka Nara, District, ,, Khairpur, Branch Code 0146 - Chundko District Khairpur	Wateen Fiber	0	11,830
22	446	Near TCS Office Sindh Bank LTD Tandojam Branch 0446. Main Hyderabad Road Tandojam , ,, TandoAdam, Branch Code TandoJam	Wateen Fiber	0	11,830
23	0694 - Bhalwal	Khasra No.890/2, Block-3, Mandi Bhalwal, District, Sargodha., Main Clifton, Sargodha, Branch Code 0694 - Bhalwal	Wateen Fiber	0	11,830
24	0695 - Bahawal Nagar	Al-Fazal Market, vide Khata No.2222, Khatooni No.2310, Qasbia Bahawalnagar, Minchanabad Road, Bahawa, ,, Bahawalnagar, Branch Code 0695 - Bahawal Nagar	Wateen Fiber	0	11,830
25	0697	02 Shops situated at Adda Uttary, Mouza Gith Barabar, Tehsil & District Multan	Wateen Fiber	0	11,830
26	0813	Shop No.1 &2 in Sharjah Market North Circular Road, Dera Ismail Khan.KPK,	Wateen Fiber	0	11,830
27	0814	Market containing 30 Shops & 06 Rooms situated at Bahadar Khan Plaza, Main Bazar But-Khaila, Distt. , ,, Malakand	Wateen Fiber	0	11,830



28	0905	Commercial Market, constructed on land vide Khasra No.959, situated at Village Shanot Tehsil Danyore, ,, Gilgit	Wateen Fiber	0	11,830
29	ATM-0393 - District Prison Jail Malir	District Prison Malir Karachi, ,, Karachi, Branch Code ATM-0393 - District Prison Jail Malir	Wateen Fiber	0	11,830
30	0369-Booth	Sindh Bank Booth Ground Floor SBICA Building Civic Center Karachi, Main Clifton, Karachi	Wateen Fiber	0	11,830
31		Future Provision ATM	Wateen Fiber	89,625	11,830
32		Future Provision ATM	Wateen Fiber	89,625	11,830
33		Future Provision ATM	Wateen Fiber	89,625	11,830
34		Future Provision ATM	Wateen Fiber	89,625	11,830
35		Future Provision ATM	Wateen Fiber	89,625	11,830
		Sub Total		448,125	414,050
		Grand Total (A+B)			862,175
		*Lowest Evaluation Cost = Sub Total 'A' + (Sub Total 'B' x 12) No. of Branches			154,764

”

Note:

1. No advance payment for installation of communication link will be made, bills will only be processed for necessary payment on receipt of certificate of delivery/satisfaction from the branch manager.
2. Calculation of Bid Security. The mechanism for calculation of bid security will be as follows:
5% of the Grand Total (A+B) which is required to be submitted as bid security in shape of pay order/bank guarantee in the name of Sindh Bank Ltd.
3. The successful bidder will be the one whose total sum of cost is the lowest. As it is package tender, so no partial lowest cost will be considered for award of any work.
4. Non-Submission of Earnest Money/Bid Security along with financial Proposal will result in Disqualification. If any damages occurred while delivery of requisite, no charges will be paid by the Bank

Signature & Stamp of Bidder

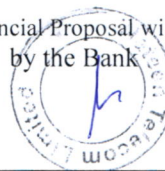
SIGNATURE MEMBERS CC-ADMIN

Head - Fin Div, _____

Head - Admin Div, _____

Member-IDBL, _____

Date: _____



[Handwritten signature]

SIGNATURE MEMBERS PC-ADMIN
Head - Fin Div. _____
Head - Admin Div. _____
Member-IDBL. _____

BUSINESS SOLUTIONS
INNOVATIVE. DEPENDABLE. AGILE

FINANCIAL PROPOSAL

Date: PRICE SCHEDULE

(Applicable for the year 2022-2023)

Name of Bidder: Pakistan Telecommunication Company Limited

S#	Code	Branches/Locations	Media Fiber or Radio (Specify Only One)	Communication Link One Time Cost "A"	Communication Link Monthly Recurring Charges "B"
1	0410	Mithi Branch	FIBER	Waived	PKR 13,504
2	0643	Manawala	FIBER	Waived	PKR 13,504
3	0359	Jade Garden Karachi	FIBER	Waived	PKR 13,504
4	0432	Civic Center Hyd	FIBER	Waived	PKR 13,504
5	5606	Sheikhpura - Islamic	FIBER	Waived	PKR 13,504
6	0904	Rawalakot	NOT QUOTED		
7	0138	Kot Banglow, Taluka Kotdigi, Distt. Khairpu	RADIO	Waived	PKR 13,504
8	0139	Thari Mirwah Distt. Khairpur	RADIO	Waived	PKR 13,504
9	0714	Dera Allahyar	RADIO	Waived	PKR 13,504
10	0684	DHA Phase-4, Lahore	NOT QUOTED		
11	0690	Village Qila Deedar Singh	FIBER	Waived	PKR 13,504
12	0388	Gulberg/Samanabad, F.B. Area	FIBER	Waived	PKR 13,504
13	0389	Orangi Town Branch 2	FIBER	Waived	PKR 13,504
14	0390	Abul Hasan Isphahani Road	FIBER	Waived	PKR 13,504
15	0391	Baldia Town	NOT QUOTED		
16	0392	Gulshan-e-Iqbal, 13D-2	FIBER	Waived	PKR 13,504
17	0393	Quaidabad	FIBER	Waived	PKR 13,504
18	0144	Larkana, Anaaj Mandi	FIBER	Waived	PKR 13,504
19	0443	Golarchi, District Badin	RADIO	Waived	PKR 13,504
20	0444	Mirpur Sakro, District Thatta	RADIO	Waived	PKR 13,504
21	0146	Chundko, District Khairpur	RADIO	Waived	PKR 13,504
22	0446	Tando Jam	FIBER	Waived	PKR 13,504
23	0694	Bhalwal, District Sargodha	FIBER	Waived	PKR 13,504
24	0695	Bahawal Nagar	RADIO	Waived	PKR 13,504
25	0697	Adda Uttary, Mouza Gith Barabar Multan	FIBER	Waived	PKR 13,504
26	0813	Dera Ismail Khan City, KPK	RADIO	Waived	PKR 13,504
27	0814	But Khaila, Near Lower Deer, KPK	RADIO	Waived	PKR 13,504
28	0905	Danyore, Gilgit	NOT QUOTED		
29	Offsite ATM(0393)	District Prison Jail Malir	FIBER	Waived	PKR 13,504
30	0369-Booth	SBCA Booth	FIBER	Waived	PKR 13,504



Pakistan Telecommunication Company Limited

PTCL Zonal Office South Hatim Alvi Road, Block-4 Clifton Karachi.

www.ptcl.com.pk/business PTCLBusiness PTCLBusinessSolutions

31	Offsite-ATM	Future Provision ATM	FIBER	Waived	PKR	13,504
32	Offsite-ATM	Future Provision ATM	FIBER	Waived	PKR	13,504
33	Offsite-ATM	Future Provision ATM	FIBER	Waived	PKR	13,504
34	Offsite-ATM	Future Provision ATM	FIBER	Waived	PKR	13,504
35	Offsite-ATM	Future Provision ATM	RADIO	Waived	PKR	13,504
		Aggregation Site Khi	Nil	Nil	Nil	
		DR Site Lhr	Nil	Nil	Nil	
		CCTV Control Room	Nil	Nil	Nil	
Sub Total				PKR 0	PKR	418,624
Grand Total (A+B)				PKR		418,624
'Lowest Evaluation Cost = Sub Total 'A' + (Sub Total 'B' x 12)				<div>PKR 162,048</div>		
No. of Branches						

Note:

1. The cost must include all taxes, stamp duty (as applicable under Stamp Act 1989) duly stamped on the contract agreement, installation, labour and delivery charges upto Sindh Bank Limited branches on countrywidebasis.

2. No advance payment for installation of communication link will be made, bills will only be processed for necessary payment on receipt of certificate of delivery/satisfaction from the branch manager.

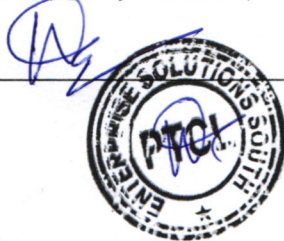
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6. Pre Bid Meeting: Within one week (For Any Clarification)

Signature & Stamp of Bidder



SIGNATURE MEMBERS PC-ADMIN

Head - Fin Div. _____

Head - Admin Div. _____

Member-IDBL. _____

Date: _____



Pakistan Telecommunication Company Limited

PTCL Zonal Office South Hatim Alvi Road, Block-4 Clifton Karachi.

www.ptcl.com.pk/business PTCLBusiness PTCLBusinessSolutions

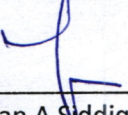
OFFICE ORDER


SUBJECT: EXTENSION FOR BID VALIDITY PERIOD


As per SPPRA Rule 38 (2), approval is solicited for further Ninety (90) days extension of "Bid Validity Period" for the following tender having SPPRA NIT ID No: T00531-22-0002

1. Supply & Installation of Communication Link.

The reason for extension is due to delay in submission of agreement at vendor's end as legal department of M/s Wateen has raised some queries over the agreement's few points which are under internal discussion and take some more time.


 Farhan A Siddiqui
 AVP-I/Admin Division


 Ather Iqbal
 AVP-I/Admin Division


 S. Zeeshan ul Haq
 SVP/IT Division

Members – Procurement Committee

(Mr. Dilshad Hussain Khan) Chief Financial Officer – EVP – Chairperson

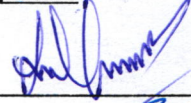
(Mr. Arshad Abbas Soomro) Head of Administration – SVP – Member

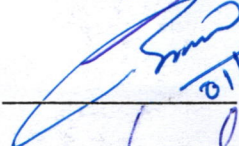
(Mr. Syed Muhammad Aqeel) Chief Manager, IDBL, KHI –AVP – Member

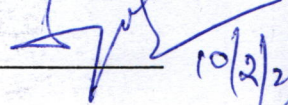
(Mr. Syed Assad Ali Shah) GBH Sindh-(R)-Co-opted Member

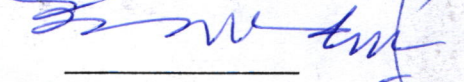
(Mr. Syed Ata Hussain) EVP-I.T. Head- Co-opted Member

Signature

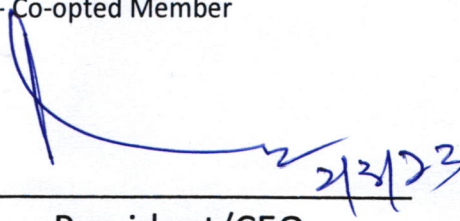



 01/2/2023


 10/2/23






 21/2/23
 President/CEO



January 10st. 2023

Attn: Head of IT,
Sindh Bank Ltd.
Federation House, Clifton near Park Tower,
Karachi.

Sub: Extension of Bid Validity of Supply and Installation of Communication Links Tender # SNDB/COK/ADMIN/TD/1270/2022

Dear Sir,

Subject tender was submitted and opened on 11-Oct-2022. As per the tender document the bid was to remain valid for a period of 90 days from the date of opening of tender. As the validity has ended, we allow to extend the bid validity further by 90 days.

Your support is highly appreciated.

Yours truly,

Syed Asif

Corporate Account Manager

0322 3902867

syed.asif@wateen.com



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