

Supply & Installation of Security Alarm System for Night Guardless Branches
Bid Evaluation Report

1	Name of Procuring Agency	Sindh Bank Ltd.
2	Tender Reference No.	SNDB/COK/ADMIN/TD/1303/2023
3	Tender Description	Supply & Installation of Security Alarm System for Night Guardless Branches
4	Method of Procurement	Single Stage One Envelope Bidding Procedure
5	Tender Published & SPPRA S.No.	T00531-22-0036. Express Tribune (English) , Daily Express (Urdu), Sobh (Sindhi) (17/03/2023)
6	Total Bid Documents Sold	02
7	Total Bids Received	01
8	Technical / Financial Bid Opening Date & Time	05/04/2023 at 1100 Hrs
9	No. of bids qualified	01
10	Bid(s) Rejected / Disqualified	00

Details on the above as given below:

S No	Name of Firm or Bidder	Qualified / Disqualified in Technical / Eligibility Inspection/ Mandatory	Cost offered by the Bidder	Ranking in terms of cost	Comparison with Estimated cost (Rs.12,000,000/-)	Reasons for acceptance/ rejection	Remarks
	1	2	3	4	5	6	7
1.	M/s. Phoenix Armour (Pvt) Ltd	Qualified	Rs.10,243,500/-	Only Bidder	Rs.1,756,500/- Below the estimated cost	Accepted as Most Advantageous Bid for Award of Contract	Rule 48 has been Complied With

Accordingly, going by the Technical/Financial Evaluation criteria laid down in the tender document, **M/s. Phoenix Armour (Pvt) Ltd** is the most advantageous bid and their bid is also below the estimated cost, hence recommended for Supply & Installation of Security Alarm System for Night Guardless Branches to country wide branches of Sindh Bank Ltd

Members Signature- Procurement Committee

Arshad Abbas Soomro
 Head of Administration

Dilshad Hussain Khan
 Chief Financial Officer

Syed Muhammad Aqeel
 Chief Manager, IDBL Karachi



Phoenix Armour (Pvt.) Limited
Alarm Sales Office
P & O Plaza,
I.I. Chundrigar Road,
Karachi-74000, Pakistan
UAN : (92-21) 111 288 288
Alarm Sales : (92-21) 3246 2501-2
Cust. Service : (92-21) 3246 2503
Billing : (92-21) 3246 8377
Recovery : (92-21) 3247 0566
E-mail : alarmsales@khi.phoenix.com.pk
Website : www.phoenix.com.pk

FINANCIAL PROPOSAL

PRICE SCHEDULE

(Applicable for the year 2023-24)

Name of Bidder: **PHOENIX ARMOUR (PVT.) LIMITED**

S.No	Description	Approximate Quantity Required Per Branch	Rate/Unit	Amount
1	PIR – Passive Infrared Detector	6	4,300	25,800
2	Door Contact Roller Shutter	5	3,200	16,000
3	Electronic Siren	1	2,250	2,250
4	Telephone Cable 5 pair (Pakistan Cable or equivalent) including wiring in conduit and Patti fitting (in meter)	200	155	31,000
5	Telephone Cable 2 pair (Pakistan Cable or equivalent) including wiring in conduit and Patti fitting (in meter)	200	78	15,600
6	PVC Channel 1" (in feet)	400	72	28,800
7	PVC Channel 3/4" (in feet)	400	64	25,600
8	Vibration Sensor	5	1,750	8,750
9	Magnetic Contact (Surface/Flush)	5	800	4,000
10	Installation Charges + Integration of Fire Alarm Charges (one job)	1	16,000	16,000
11	Annual monitoring, One Job (Optional)	1	31,070	31,070
Total				204,870
Grand Total = 204,870 x 50 (No. of Night Guardless branches)				10,243,500

Note: The amounts above include the 18% General Sales Tax* on Equipment, 10% Sindh Sales Tax* on Installation Charges, and 19.5% Sindh Sales Tax* on Monitoring Charges.

* The rate of tax will be dependent on the federal and provincial budgets and will be applicable accordingly.

SIGNATURE MEMBERS PC-ADMIN

Head - Fin Div. _____

Head - Admin Div. _____

Member-IDBL. _____

Date: _____



Handwritten signature

TENDER No: SNDB/ADMIN/TD/1303/2023

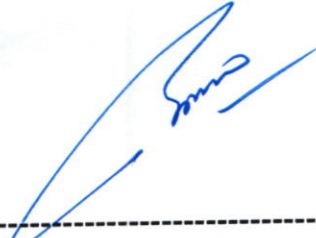
Dated: 11-05-2023

Supply & Installation of Security Alarm Systems for Night Guardless Branches
Certificate in Compliance of Rule 48 of SPPRA

This is to certify that as only one bid was received against the tender, so Rule 48 has been complied with detail as follows:

S.No	Estimated Price.	Current tender Price
01	Rs.12,000,000/-	Rs.10,243,500/-

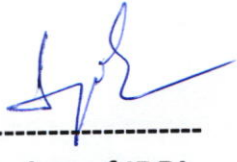
Member Procurement Committee



Head of Admin Division



Head of Finance Division



Member of IDBL

Comparison of Cost for Supply & Installation of Security Alarm System for Sindh Bank Night Guardless Branches

Amount in Pak Rs.

S.No.	Description	Approximate Quantity Required Per Branch	ESTIMATED COST			PHOENIX ARMOUR			
			Rate Per Unit Per Branch	Amount	Total Nos. of Branches	Grand Total of Branches	Rate Per Unit	Amount	Grand Total of Branches
1	PIR - Passive Infrared Detector	6	8,000	48,000	50	2,400,000	4,300	25,800	1,290,000
2	Door Contact Roller Shutter	5	4,200	21,000	50	1,050,000	3,200	16,000	800,000
3	Electronic Siren	1	3,000	3,000	50	150,000	2,250	2,250	112,500
4	Cable Spair (Million) in meter	200	200	40,000	50	2,000,000	155	31,000	1,550,000
5	Cable 2Pair (Million) in meter	200	95	19,000	50	950,000	78	15,600	780,000
6	PVC Channel 1" in feet	400	80	32,000	50	1,600,000	72	28,800	1,440,000
7	PVC Channel 3/4" in feet	400	55	22,000	50	1,100,000	64	25,600	1,280,000
8	Vibration Sensor	5	4,200	21,000	50	1,050,000	1,750	8,750	437,500
9	Magnetic Contact	5	850	4,250	50	212,500	800	4,000	200,000
11	Installation Charges	1	30,000	30,000	50	1,500,000	16,000	16,000	800,000
12	Annual Monitoring Charges	1				-	31,070	31,070	1,553,500
Total Cost Per Branch				240,250		12,000,000		204,870	10,243,500

SIGNATURE MEMBERS PC-ADMIN
 Head - Fin Div. _____
 Head - Admin Div. _____
 Member-IDBL. _____
 Date: _____

Date: 5/4/2023

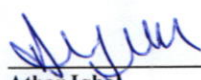
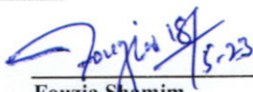
Supply & Installation of Security Alarm System for Night Guardless Branches

Serial No: 01

Bidder Name: Phoenix Arman (Pvt) Ltd.

SNDB shall evaluate proposals using the following eligibility criteria.

S.No.	Descriptions	Total Marks	Marks Obtained	Remarks	Attachment of relevant evidence in each is mandatory. In case of non-compliance no mark will be awarded	Evidence attached as
1	Number of Response Force (RF) Vehicles (Four wheelers) Registered with the company in country wide regions.	30	30	40 vehicles and above	Map to be attached where vehicles are stationed with complete address & Registration Numbers.	Ann "A"
		15		20 vehicles and above		
2	Number of Monitoring Station/Control Rooms	20	20	04 and above	Evidence to be attached of the Number of MS/CS along with photographs, address & UAN Numbers	Ann "B"
		10		02 and Above		
3	Banks presently on Cliental List for similar work (For counting of each bank services to at least 40 branches are mandatory) for supply of relevant items having the same specification has been offered in the tender	20	20	3 and above	Award letters to be attached duly issued from each concerned Bank	Annexure "B"
		10		3 and above		
4	Years in business	20	20	5 years and above	NTN Certificate / Letter of Incorporation / Company Registration Letter / Letter or Declaration of Commencement of Business with evidence is required to be enclosed	Ann "D"
		5		3 years and above		
5	Average Turnover in last 3 years	10	10	On an average of 10 M and above per year	Evidence to be attached of Audit Report or Tax Return of Last 3 Years	Ann "E"
		5		On an average of 10 M and above per year		
Total Marks		100	100	Final price		

Members Signatures- Evaluation Committee

Athar Iqbal
Administration Division

Fouzia Shamim
Operations Division

Hasan Raza
Finance Division**Members - Procurement Committee**

1. HEAD OF ADMIN
2. CHIEF FINANCIAL OFFICER
3. CHIEF MANAGER, IDBL

Signature




ATTENDANCE SHEET
 BID OPENING -

Guardless Branches.

FOR SELECTION OF Supply & Installation of Security Alarm System for Night

Date: 05-04-2023

S.No	Company Name	Name of Company Representative	Contact No.	Company Address	Signature
01	Phoenix Armour (Pvt) Ltd.	H. Arif	0300 242652	P80 Puzon, I.I. Chundrigar	

Signature –Procurement Committee Members

Head of Administration

Chief Financial Officer

Chief Manager (IDBL)





MINUTES OF THE OPENING OF THE TENDER (TECHNICAL /FINANCIAL PHASE)

TYPE OF PROCUREMENT

ADMIN / IT / CONSULTANT / MEDIA

TENDER NAME

Supply & Installation of Security Alarm System
for Night Guardless Branches

TYPE OF TENDER

SINGLE STAGE-ONE ENVELOPE / SINGLE STAGE-TWO ENVELOPE / TWO STAGE / TWO STAGE-TWO ENVELOPE

OPENING DATE

5/4/23

OPENING TIME

1100 Hrs

ATTENDANCE (MEMBER PC)

TYPE

ITEM

QTY

NAME

FIRM

BID OFFERED

ATTENDANCE (REPS. OF BIDDERS)

ATT

1) Phoenix Arrow (Pvt) Ltd.

Rs. 10,243,500/-

VP

TC

TD

TF

TOTAL BIDS ACCEPTED FOR EVALUATION

#01

TO BIDS REJECTED

REMARKS

SIGNATURE MEMBERS PC-ADMIN

Head - Fin Div. [Signature]

Head - Admin Div. [Signature]

Member-IDBL. [Signature]

Date: