

Date:

Bid Evaluation Report						
Supply & Installation Of Computer Servers With Operating System.						
1	Name of Procuring Agency	Sindh Bank Ltd.				
2	Tender Reference No.	SNDB/COK/ADMIN/TD/1306/2023				
3	Tender Description	Supply & Installation Of Computer Servers With Operating System				
4	Method of Procurement	Single Stage One Envelop Bidding Procedure				
5	Tender Published	SPPRA NIT ID: T00531-22 - Express Tribune, Sindh Express, Daily Express (07/03/2023) 035				
6	Total Bid Documents Sold	02				
7	Total Bids Received	02				
8	Technical Bid Opening Date	28/03/2023 Time: 1130 Hours				
9	Financial Bid Opening Date	28/03/2023 Time: 1130 Hours				
10	No of Bid Technically Qualified	02				
11	Bid(s) Rejected	0				
S. No.	Name of Company	Cost Offered by Bidder	Ranking in Terms of Cost	Comparison with Estimated Cost (US\$. 492,000) PKR Rs 139,688,640/-	Reason for Acceptance/ Rejection	Remarks
0	1	2	3	4	5	6
1	M/s IBL-Unisys.	Rs.136,914,648 /-	1 <sup>st</sup> Lowest Qualified Bidder	Rs. 2,773,992/- Below with the estimated cost	Accepted Being the Most Advantageous Bid	
1	M/s Astrontech (PVT) LTD.	Rs.142,876,854 /-	2 <sup>nd</sup> Lowest Qualified Bidder	Rs. 3,188,214/- Above with the estimated cost	2 <sup>nd</sup> Lowest Qualified Bidder	

**Note:** Accordingly, going through the Technical/Financial evaluation criteria laid down in the tender document, M/s IBL-Unisys is the most advantageous bid and hence recommended for Supply & Installation Of Computer Servers With Operating System to Sindh Bank Ltd.

**Members – Procurement Committee**

(Mr. Dilshad Hussain Khan) Chief Financial Officer – EVP – Chairperson

(Mr. Arshad Abbas Soomro) Head of Administration-SVP-Member

(Mr. Syed Muhammad Aqeel) Chief Manager, IDBL, KHI –AVP – Member

**Signature**

*(Handwritten signatures of the Procurement Committee members)*



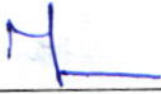
## OFFICE ORDER

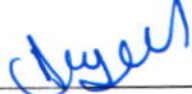
### SUBJECT: EXTENSION FOR BID VALIDITY PERIOD


As per SPPRA Rule 38 (2), approval is solicited for further Ninety (90) days extension of "Bid Validity Period" for the following tender having SPPRA NIT ID No: T00531-22-0033

1. Supply & Installation Of Computer Servers With Operating System.

The reason for extension is due to delay in submission of agreement at vendor's end as legal department of M/s IBL-Unisys has raised some queries over the agreement's few points which are under internal discussion and take some more time.

  
Farhan A Siddiqui  
AVP-I/Admin Division

  
Ather Iqbal  
AVP-I/Admin Division

  
S. Zeeshan ul Haq  
SVP/IT Division

### Members – Procurement Committee

(Mr. Dilshad Hussain Khan) Chief Financial Officer – EVP – Chairperson

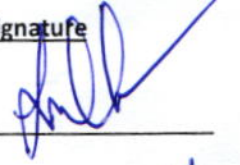
(Mr. Arshad Abbas Soomro) Head of Administration – SVP – Member

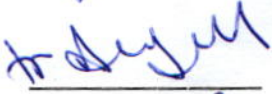
(Mr. Syed Muhammad Aqeel) Chief Manager, IDBL, KHI –AVP – Member

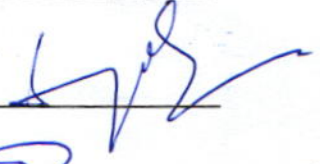
(Mr. Syed Assad Ali Shah) GBH Sindh-(R)-Co-opted Member

(Mr. Syed Ata Hussain) EVP-I.T. Head- Co-opted Member

Signature













President/CEO

Dated: 06, June 2023

To,

Head of Administration Division  
SINDH BANK LIMITED  
HEAD OFFICE  
Basement-2 Floor, Federation House,  
Abdullah Shah Ghazi Road,  
Clifton,  
Karachi 75600

Subject: **Tender Reference No. SNDB/COK/ADMIN/TD/1306/2023 Supply & Installation of Computer Servers with OS (HIGH END)**

Dear Sir,

With reference to subject Tender, which was opened on 28<sup>th</sup> March 2023, we hereby extend the bid validity to a further 90 days.

Keeping in view of the unusual increase in US\$ conversion rate, you are requested to kindly finalize the Purchase Order ASAP.

Looking forward to your usual cooperation.

Thanking You,

Best Regards,



Mustafa Zafar

Sales Manager - South

KARACHI:

2nd Floor, One IBL Centre, DMCHS  
Tipu Sultan Road, Off Shahrah-e-Faisal,  
Karachi - Pakistan. Tel: +92 213 717 0200

LAHORE:

10th Floor, Office # 1014, High-Q Tower,  
Plot # 1, Gulberg 5, Jail Road, Lahore - Pakistan.  
Tel: + 92 42 3577 5580

ISLAMABAD:

2nd Floor, Emirates Tower, M-13,  
F-7 Markaz, Islamabad - Pakistan.  
Tel: + 92 051 209 9129



M/13 Astronotech (PVT) LTD.

#### 2.4.1 Eligibility Criteria

The prospective Supplier will provide Sindh Bank with Six (06) Supply and Installation of Computer Servers (High end) with Operating System (OS) that includes the following features.

##### Bidder/OEM Eligibility Criteria:

The contract will be awarded to the successful Bidder whose bid will be found technically compliant and has offered the lowest cost and emerged as most advantageous bid. Proposed Bidder must qualify following criteria:

1. Bidder must be registered with Income Tax and Sales Tax Department and must appear on Active Taxpayer List of FBR. (YES/NO)
2. Bidder must either be a Manufacturer (OEM) or an authorized Partner of the OEM in Pakistan. (YES/NO)
3. Bidder must have Annual Turnover of at least PKR 200 Million in last Three (03) financial years. Audited financial reports or Tax Statements to be submitted with the proposal. (YES/NO)
4. OEM proposed solution must be deployed in at least Two (02) commercial Banks during last three years. (YES/NO)
5. The offered product must have been supplied/installed by manufacturer/Bidder in 03 countries including Pakistan (YES/NO)
6. OEM must have presence / working in Pakistan since last ten (10) years. (YES/NO)
7. Bidder must have successfully done One (01) deployments of server and solution in commercial Banks. (YES/NO)
8. Bidder must have service and support office in at least three (03) major cities of Pakistan including Karachi. (YES/NO)
9. Bidder must not be blacklisted by any government, semi-government, or private organization. (YES/NO)
10. Bidder must submit OEM authorization letter for this specific procurement. (YES/NO)
11. Quoted hardware solution must have end of life beyond five (05) year at the time of submission. (YES/NO)
12. Bidder must be in relevant IT business since last Five (04) years. (YES/NO)
13. Required quantities of Servers with operating system Six (06).
14. Bidder must provide evidence form OEM to have spare parts in Pakistan with four (04) hours delivery commitment in major cities of Pakistan (YES/NO)

(QUALIFIED / DISQUALIFIED) 2nd lowest Bidder.

##### ELIGIBILITY CRITERIA NOTE

1. If company not active Tax payer it will consider as a disqualified (Attached Proof as Annexure-6).
2. There can be a subsequent clarification to this specific tender for which it is advised to keep yourself abreast with the notification being hoisted on Sindh Bank Ltd & SPPRA websites regularly.
3. Attachment of relevant evidence in eligibility criteria is mandatory. In case of non-provision of evidence in any of the requisite, bidder will be disqualified.
4. Bank reserves the right to verify all or any documents from the source, submitted in the bid as per SPPRA rule # 30(1).
5. Bank reserves the right to verify the equipment from the principle at any time to ensure that the supply of equipment is genuine, original, new and that its specification are the same as described in the bid. In case of any fake/refurbished equipment, the company may be subject to legal proceeding as per SPPRA rule # 30(1).
6. Company will be considered disqualified if specification of the Equipment quoted does not meet the specification given in the tender document.
7. Company shall supply Goods as per specifications and upon the recommendations of the Technical/Standardized Committee appointed by the Bank within 12 to 14 weeks from the date of receipt of purchase order. In addition to that Rs. 500/- per day will be fined after 10 days and Rs. 1,000/- per day will be fined after 20 days.

Hasan Raza  
Finance Div

M: Iqbal Lakhani  
Operation CPU Div

S. Zeeshan ul Haq  
I.T Div

EVP-I.T

SIGNATURE MEMBERS PC-ADMIN

Head - Fin Div.

Head - Admin Div.

Member-IDBL.

Date:



M/S/ Astronotech LTD (PVT).

#### MANDATORY

1. GST/Income Tax Registration/Registration With Sindh Revenue Board
2. Attachment of Affidavit (specimen attached as Annexure "H") on stamp paper from the owner of the company.
3. Attachment of Annexure "A" (With Financial Proposal) & Annexure "B" (With Financial Proposal if Bank Guarantee is going to be submitted as Bid Security).
4. Writing of tender reference as given in the NIT on the Envelop, carrying tender document is must or the bank will not be responsible if the documents are not received by the Procurement Committee at the time of opening of bids.
5. The bidders are required to submit bids only in prescribed financial proforma given in Tender Document.
6. The representative present at the time of opening of tender shall be in possession of authority letter on the company's letter head, duly signed by the CEO of the company.
7. The Company must be in I.T. Business for Preferably 04 Years in Pakistan. (Attach documentary proof as Annexure-7)
8. Company must provide a valid & latest Manufacturer Authorization Certificate (MAF) from the Manufacturer/Principal for supply of required equipment.
9. (Attach documentary/certificate proof as Annexure-8)

Note: Attachment of relevant evidence in eligibility criteria is mandatory. In case of non-provision of evidence in any of the requisite, bidder will be disqualified.

#### DISQUALIFICATION

The bidder will be considered disqualified prior to/during technical/financial evaluation process or after award contract if:

1. On black list of SPPRA & Sindh Bank Ltd.
2. Issued with two (2) warning letters/emails by the Sindh Bank Ltd in the past to the bidder for unsatisfactory performances.
3. Not GST/Income Tax Registered/Registration With Sindh Revenue Board
4. Alternate bid is offered.
5. Non - Attachment of Annexure "A" (With Financial Proposal) & Annexure "B" (With Financial Proposal if Bank Guarantee is going to be submitted as Bid Security).
6. The qualified bidder sublets the contract in any form/stage to any other agency.
7. The tender is deposited without Tender Fee.
8. Warranty of supplied items is less than 1 year.
9. If during verification process of the client list the response by any of the bank is unsatisfactory on account of previous performance.
10. After supply, if the specification of supplied items is found different with the items produced in front of committee at the time of technical evaluation.
11. In the past, the company agreement has been prematurely been terminated after due qualification in any of the category of the tender.

Hasan Raza  
Finance Div

M. Javed Lakhani  
Operation CPU Div

S. Zeeshan ul Haq  
I.T Div

SIGNATURE MEMBERS PC-ADMIN

Head - Fin Div.

Head - Admin Div

Member-IDBL

Date:



M/s TBL- UNISYS

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1st & lowest Bidder.

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Hasan Raza  
Finance Div

M. Javed Lakhani  
Operation CPU Div

S. Zeeshan ul Haq  
I.T Div

SIGNATURE MEMBERS PC-ADMIN

Head - Fin Div.

Head - Admin Div.

Member-IDBL.

Date:



M/S IBL - UNISYS.

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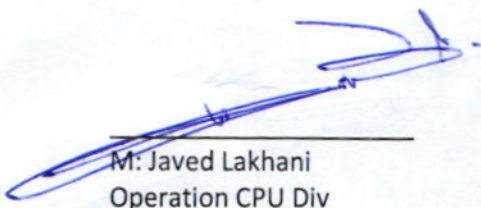
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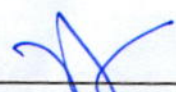
#### DISQUALIFICATION

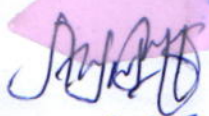
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11. In the past, the company agreement has been prematurely been terminated after due qualification in any of the category of the tender.

  
Hasan Raza  
Finance Div

  
M. Javed Lakhani  
Operation CPU Div

  
S. Zeeshan Haq  
I.T Div

  
BVP-2T

SIGNATURE MEMBERS PC-ADMIN

Head - Fin Div. 

Head - Admin Div. 

Member-IDBL. 

Date: \_\_\_\_\_



35

SIGNATURE MEMBERS PRE & POST SPECIFICATION COMMITTEE  
Admin. Div. [Signature]  
Operation Div. [Signature]  
I.T. Division [Signature]  
SIGNATURE MEMBERS MC-ADMIN  
Head - Fin Div. [Signature]  
Head - Admin Div. [Signature]  
Member-IDBL [Signature]

## FINANCIAL PROPOSAL

### PRICE SCHEDULE

(Applicable for the year 2022-2023)

Name of Bidder : IBL-Unisys (Pvt) Ltd

S.NO	Item	Unit Price PKR	Quantity	Amount PKR
1	Computer Servers	22,819,108	06	136,914,651
	<b>*Total Amount</b>			<del>136,914,651</del>

Rs. 136,914,648/-

\*This Total Amount will be taken as price offered by the vendor.

- The company will be considered disqualified from the very outset, if not GST registered.
- The cost must include all taxes, stamp duty (as applicable under Stamp Act 1989) duly stamped on the contract agreement, installation, commissioning, transportation and labour charges.
- No advance payment for the supply of equipment will be made, bills are only be processed for necessary payment on receipt of certificate of delivery/satisfaction from the concerned officer.
- Calculation of bid security. 5% of the \*Total Amount will be submitted with the tender document as bid security in shape of Pay Order /Bank Guarantee in favour of Sindh Bank Ltd.
- In case it is reviled at any stage after installation of the equipment that the asked specification of the tender have not been met, the amount of the total installation of that specific equipment will be fined to the vendor with appropriate action as deemed necessary by the procurement committee
7. The successful bidder will be the one whose total sum of cost is the lowest. As it is package tender, so no partial lowest cost will be considered for award of any work.
8. Qualified company will also be bound to sign a bond/undertaking that in case of any observation arising in respect of quality of the equipment within the warranty period, the company will be liable to address it at his own cost, non-compliance of the same will result into initiation of a case against the company for non-commitment.
9. All conditions in the contract agreement attached as Annexure G are part of this tender document.
10. The tender will be considered cancelled if the contract agreement after due signature is not submitted with Admin Office after 5 days of completion of bid evaluation report hoisting period (7 days) on SPPRA website.
11. The tender will stand cancelled if any of the given condition of the tender in not met in strictly as per the requisite of the tender document.
12. In case the financial bids are the same, the successful bidder will be the one who has the highest turnover of the two bidders.
14. Pre Bid Meeting: Within one week (For Any Clarification) Note. There can be subsequent modification or amendment to this specific tender for which it is advised to keep yourself abreast with the notification being hoisted on Sindh Bank Ltd. & SPPRA website regularly.

Signature & Stamp of Bidder

[Signature]



#### KARACHI:

2nd Floor, One IBL Centre, DMCHS  
Tipu Sultan Road, Off Shahrah-e-Faisal,  
Karachi - Pakistan. Tel: +92 213 717 0200

#### LAHORE:

10th Floor, Office # 1014, High-Q Tower,  
Plot # 1, Gulberg 5, Jail Road, Lahore - Pakistan.  
Tel: +92 42 3577 5580

#### ISLAMABAD:

Office No 9, 4th Floor, Pakland City Centre,  
Plot # 30 & 31, I-8 Markaz,  
Islamabad - Pakistan. Tel: +92 51 8488 016



Attn: Sindh Bank Limited

28<sup>th</sup> Mar, 2023  
Quote#: -28-03-2023

## PROPOSAL for DELL AX NODES:

Proposal Validity	Delivery Period	Payment Terms	Currency	Account Manager
90 Days	As Per Tender Subject to LC Opening	As Per Tender	PKR	Muhammad Sohaib
<b>Dell S2D Solution:</b>				
Financial Summary				
S.#	Description	Unit Price	QTY	Total Price
1	Supply & Installation of Computer Servers with OS (High End)	20,180,347	6	121,082,082
Total				121,082,082
18%				21,794,775
Grand Total with All Taxes				142,876,857

**Note:**

\*Payment Terms: Advance through Cross Cheque / Pay Order in the name of "AstronTech Pvt Ltd."

\*Proposal Validity: All Above Prices are valid for 90 Days from the date of proposal submitted.

\*Delivery Terms: Delivery will be made within 12-14 Weeks after Purchase order Received.

\*Prices are Inclusive of all taxes.

**DISCLAIMER:** The above prices offered are based on the attached terms and conditions. The prices and the proposal shall not be applicable in case any of the terms are changed or not accepted.

SIGNATURE MEMBERS PRE & POST SPECIFICATION COMMITTEE

Admin. Div. \_\_\_\_\_

Operation Div. \_\_\_\_\_

I.T. Division \_\_\_\_\_

SIGNATURE MEMBERS PC-ADMIN

Head - Fin Div. \_\_\_\_\_

Head - Admin Div. \_\_\_\_\_

Member-IDBL. \_\_\_\_\_

Date: \_\_\_\_\_

LAHORE

KARACHI

ISLAMABAD

RAWALPINDI

SIALKOT

PESHAWAR

HEAD OFFICE: 71, Ata Turk Block. New Garden Town, Lahore - 54600. Pakistan. TEL: +92 42 35952334 - 36

ISLAMABAD OFFICE: Plot No. 07 Amjad Plaza 1st Floor Uper National Bank, IJP Road Islamabad. Tel: 051-4842299, 051-4842300. Fax: 051-4842298

KARACHI OFFICE: Plot No. 1-6/17 Sector # 05 Korangi Industrial Area, Near Brookes Chowrangi, Karachi Pakistan. Tel: 021-35151052,53



www.astron.pk



ATTENDANCE SHEET  
BID OPENING -

FOR SELECTION OF Supply & Installation of Computer Servers with <sup>Operating Systems</sup>

Date: 28-03-2023



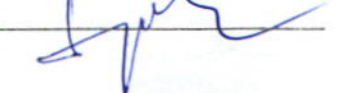
S.No	Company Name	Name of Company Representative	Contact No.	Company Address	Signature
01	Astronsteel	M. Sohail	0309 7770329	A-249, 6F Mehwar Town Kosangi	
02	IBL - Unisys (Pvt) Ltd.	Mustafa Zafar	0335-9221096	2nd Floor One IBL Centre	

Signature –Procurement Committee Members

Head of Administration

Chief Financial Officer

Chief Manager (IDBL)





# MINUTES OF THE OPENING OF THE TENDER (TECHNICAL /FINANCIAL PHASE)

TYPE OF PROCUREMENT

ADMIN / IT / CONSULTANT / MEDIA

TENDER NAME

Supply & Installation of Computer Servers with operating System

TYPE OF TENDER

SINGLE STAGE-ONE ENVELOPE / SINGLE STAGE-TWO ENVELOPE / TWO STAGE / TWO STAGE-TWO ENVELOPE

OPENING DATE

28/3/23

OPENING TIME

1130hrs.

ATTENDANCE (MEMBER PC)

NAME

NAME

NAME

NAME

FIRM

BID OFFERED

ATTENDANCE (REPS. OF BIDDERS)

NAME

NAME

NAME

NAME

NAME

TOTAL BIDS ACCEPTED FOR EVALUATION

① AstronTech  
② IBL - Unisys (Pvt.) Ltd.

702

TOTAL BIDS REJECTED

REMARKS

SIGNATURE MEMBERS PC-ADMIN

Head - Fin Div.

Head - Admin Div.

Member-IDBL

Date: