### Date:

|                    |  |                       |                                  |   | Bid Evaluation Repo                           | ort   |  |         |  |
|--------------------|--|-----------------------|----------------------------------|---|---|---|--|---------|--|
|                    |  |                       | Mainten                          | ance  | & Support Services                            | Of Dell Servers.  |  |         |  |
| 1                  | 1 Name of Procuring Agency                         |                       |                                  |   | h Bank Ltd.                                   |   |  |         |  |
| 2                  |  | Tender Reference No.  |                                  |   | B/COK/ADMIN/TD                                | /1347/2023  |  |         |  |
| 3                  |  | Tender Description    | on                               | Mai   | ntenance & Support                            | Services Of Dell Servers.                               |  |         |  |
| 4                  |  | Method of Procurement |                                  |   | le Stage One Envelop                          | Bidding Procedure                                       |  |         |  |
| 5 Tender Published |  |                       | RA NIT ID:<br>10/2023)           | Express Tribune, Sin                        | dh Express, Daily                             | Express   |  |         |  |
| 6                  | Total Bid Documents Sold                           |                       |                                  | 02  |   |   |  |         |  |
| 7                  | 7 Total Bids Received                              |                       | 02                               |   |   |   |  |         |  |
| 8                  | 8 Technical Bid Opening Date                       |                       |                                  | 26/10/2023 Time: 1100 Hours                 |   |   |  |         |  |
| 9                  |  | Financial Bid Ope     | ening Date                       | 26/10/2023 Time: 1100 Hours                 |   |   |  |         |  |
| 10                 |  | No of Bid Technic     | cally Qualified                  | 02  |   |   |  |         |  |
| 11                 |  | Bid(s) Rejected       |                                  | 0   |   |   |  |         |  |
| S.<br>No.          | Na   | ame of Company        | Cost Offered by Bi               | dder  | Ranking in<br>Terms of Cost                   | Comparison with<br>Estimated Cost<br>PKR Rs 8,514,621/- | Reason for<br>Acceptance/<br>Rejection | Remark  |  |
| 0                  |  | 1                     | 2                                |   | 3   | 4   | 5                                      | 6       |  |
| 1                  | M/s IBL Unisys 400,390*14=<br>PVT LTD. 5,605,460/- |                       |                                  | 1 <sup>st</sup> Lowest<br>Qualified Bidder. | 2,909,161<br>Below with the estimated<br>cost | Accepted Being Advantage                                |  |         |  |
| 1                  | M/   | 's Astrontech         | 444,417.54*14=<br>6,221,845.56/- |   | 2nd Low Bidder.                               | 2,292,775.44<br>Below with the estimated<br>cost        | 2nd Low F                              | Bidder. |  |

<u>Note</u>: Accordingly, going through the Technical/Financial evaluation criteria laid down in the tender document, M/s IBL Unisys PVT LTD is the most advantageous bid and hence recommended for Maintenance & Support Services Of Dell Servers.

### Members - Procurement Committee

(Mr. Dilshad Hussain Khan) Chief Financial Officer – EVP – Chairperson

(Mr. Arshad Abbas Soomro) Head of Administration-SVP-Member

(Mr. Syed Muhammad Aqeel) Chief Manager, IDBL, KHI-AVP - Member

**Signature** 

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# M/8 Astrontech PVI CID.

### 2.4.1 Eligibility Criteria

SNDB shall evaluate proposals using the following eligibility criteria.

| S. No. | OB shall evaluate proposals using Requisite  | *Evidence required to be attached   | Compliance | e / Proof |
|--------|--|---|------------|-----------|
| 1      | Minimum 03 Years in business in the relevant field   | Letter of Incorporation / Company Registration Letter / Letter or Declaration of Commencement of Business / NTN. (attached as Annexure "1") | Yes        | No        |
| 2      | Turn Over in last<br>3 Years should be at least 5<br>million   | Audit Report / Tax Return (attach as Annexure "2")  | Yes        | No        |
| 3      | Registration with Income Tax and Sales Tax   | NTN & GST Certificates (attach as Annexure "3")   | Yes        | No        |
| 4      | Offices in minimum 3 major<br>cities i.e. Karachi, Lahore &<br>Islamabad                                   | Complete address along with PTCL landline numbers (attach as Annexure "4")  | Yes        | No        |
| 5      | Company must be Tier 1<br>partner of the Dell<br>equipment manufacturer                                    | Attach Certificate from Principal (Attach as Annexure "5")  | Yes        | No        |
| 6      | Company must provide SLA(Service Level Agreement) of at least one bank (other than Sindh Bank) in Pakistan | Attach Service Level Agreement (Attach as Annexure "6")   | Yes        | No        |

Syed Khurram Waheed OG-I / IT Div

Hasan Raza Finance Div S. Zeeshan Ul Haq IT Div

## Member - Procurement Committee.

(Mr Dilshad Hussain Khan) Chief Financial Officer – EVP- Chairperson

(Arshad Abbas Soomro) Head of Administration – SVP- Member

(Mr Syed Muhammad Aqeel) Chief Manager, IDBL, KHI, AVP- Member

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A/8 IBL Unisys PVT LTD.

# 2.4.1 Eligibility Criteria

SNDR shall evaluate proposals using the following eligibility criteria.

| S. No. | Requisite  | the following eligibility criteria.  *Evidence required to be attached  | Compliance | Proof |
|--------|--|---|------------|-------|
| 1      | Minimum 03 Years in business in the relevant field   | Letter of Incorporation / Company Registration Letter / Letter or Declaration of Commencement of Business / NTN. (attached as Annexure "1") | Yes        | No    |
| 2      | Turn Over in last<br>3 Years should be at least 5<br>million   | Audit Report / Tax Return (attach as Annexure "2")  | Yes        | No    |
| 3      | Registration with Income Tax and Sales Tax   | NTN & GST Certificates (attach as Annexure "3")   | Yes        | No    |
| 4      | Offices in minimum 3 major<br>cities i.e. Karachi, Lahore &<br>Islamabad                                   | Complete address along with PTCL landline numbers (attach as Annexure "4")  | Yes        | No    |
| 5      | Company must be Tier 1 partner of the Dell equipment manufacturer  | Attach Certificate from Principal (Attach as Annexure "5")  | Yes        | No    |
| 6      | Company must provide SLA(Service Level Agreement) of at least one bank (other than Sindh Bank) in Pakistan | Attach Service Level Agreement (Attach as Annexure "6")   | Yes        | No    |

Syed Khurram Waheed OG-I / IT Div

Hasan Raza Finance Div S. Zeeshan Ul Haq IT Div

### Member - Procurement Committee.

(Mr Dilshad Hussain Khan) Chief Financial Officer – EVP- Chairperson

(Arshad Abbas Soomro) Head of Administration – SVP- Member

(Mr Syed Muhammad Aqeel) Chief Manager , IDBL , KHI , AVP- Member

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### SCOPE WORK / TECHNICAL SPECIFICATION

# Maintenance and Support Services of Dell Servers and switches at Sindh Bank Primary Site Karachi and Sindh Bank DR Site Lahore

Sindh Bank desires to engage partners of the DELL equipment manufacturers to provide maintenance and support (including Parts & Labour) for 14 Dell Servers and switches installed at Sindh Bank Karachi and Lahore data centres, as per the details given in this document and specification mentioned below.

| S.No | Model                   | Service Tag |
|------|-------------------------|-------------|
| 1    | Dell Power Edge R740    | G41VB33     |
| 2    | Dell Power Edge R740    | F41VB33     |
| 3    | Dell Power Edge R740 xd | D41VB33     |
| 4    | Dell Power Edge R740 xd | C41VB33     |
| 5    | Dell Power Edge R740 xd | 941VB33     |
| 6    | Dell Power Edge R740 xd | B41VB33     |
| 7    | Dell Power Edge AX740xd | 841VB33     |
| 8    | Dell Power Edge AX740xd | 541VB33     |
| 9    | Dell Power Edge AX740xd | 641VB33     |
| 10   | Dell Power Edge AX740xd | 741VB33     |
| 11   | PowerSwitch S5224F-ON   | D5DQY03     |
| 12   | PowerSwitch S5224F-ON   | B25RY03     |
| 13   | PowerSwitch S5224F-ON   | FWNPY03     |
| 14   | PowerSwitch S5224F-ON   | DWNPY03     |

The maintenance contract will be for one year period, and subsequently can be extended for further three years on mutual consent.

Vendor shall perform the obligations, both in Lahore and in Karachi, at its own cost including parts, labour, transport, insurance etc.

While attending to any complaint vendor will perform associated services at the premises of the Sindh Bank, however, in case of some major defects, replacement of the same must be provided at the site and hardware may be taken to vendor workshop/location for rectification.

With respect to defective, mal-functioning, non-functioning or other problems related to systems vendor must has 24X7 support. This is 24 hours a day, seven days a week including public holidays with 4-6 hours resolution time at Sindh Bank's locations. Principal back support (Dell) is mandatory.

Vendor shall ensure that only genuine / approved parts of Manufacturer are being used during any replacement. Vendor will provide backup equipment in order to keep the system up and running.

Maintenance will include One (1) Quarterly Preventive Maintenance of Equipment.

Sindh Bank will impose a penalty on vendor; if vendor is unable to resolve the prescribed hardware issue within the given timelines as agreed, which can be on per day basis of PAK Rupees 5,000/- (Five Thousands Rupees) and will be double (Ten Thousand Rupees) after five days.

The payment may be made in advance on a yearly basis and shall be made in PAK rupees.

Faraz Ahmed Admin Div Kamal Rashid Operation CPU Div Syed Khurram Waheed

T Div



ATTENDANCE SHEET BID OPENING -

# FOR SELECTION OF Maintenance & Support Service of Dell Servers

Date: 26-10-2023

| S.No | Company Name | Name of<br>Company<br>Representative | Contact<br>No. | Company<br>Address | Signature |
|------|--------------|--------------------------------------|----------------|--------------------|-----------|
| 01   | IBL-Unisys   | Mustay ?<br>Depar                    | 9221096        | and Hoor, lah      | · M       |
| 02   | Astronteck   | Zayan                                | 0309           | Dector 67          | 200       |
|      |              |                                      |                |                    |           |
|      |              |                                      |                |                    |           |
|      |              |                                      |                | 1                  |           |
|      |              |                                      |                |                    |           |
|      |              |                                      |                |                    |           |
|      |              |                                      |                |                    |           |

Signature – Procurement Committee Members

Head of Administration

Chief Financial Officer

Chief Manager (IDBL)

# MINUTES OF THE OPENING OF THE TENDER (TECHNICAL /FINANCIAL PHASE)

| TYPE OF PROCUREMENT               | ADMIN / IT / CONSULTANT /      | MEDIA                                      |                    |
|-----------------------------------|--------------------------------|--|--------------------|
| TENDER NAME                       |                                |  | es of Dell Servers |
| TYPE OF TENDER                    |                                | GE-TWO ENVELOPE / TWO STAGE /TWO STAGE-TWO |                    |
| OPENING DATE                      | 26-10-23                       |  |                    |
| OPENING TIME                      | 1100 Hos.                      |  |                    |
| ATTENDANCE (MEMBER PC)            |                                |  |                    |
| 746                               |                                |  |                    |
| TEM                               |                                |  |                    |
| Q <sub>e</sub>                    |                                |  |                    |
| 0.41                              |                                |  |                    |
| ATTENDANCE /PEDS OF DIDDERS       | NAME                           | FIRM                                       | BID OFFERED        |
| ATTENDANCE (REPS. OF BIDDERS)     | 1) 981-12:00                   | 20 AA F.                                   |                    |
| ATI                               | 1) IBL- Unisys<br>2) Astrorted | Mr. Mustafar<br>Mr. Tayour                 | 15 5605 4601-      |
| 43                                | 1) HSNOrted                    | Mv. Tayour                                 | VS \$ 21,985,28    |
| Tee                               |                                |  |                    |
| 14                                |                                |  |                    |
| r e                               |                                |  |                    |
| OTAL BIDS ACCEPTED FOR EVALUATION | on #02                         |  |                    |
| AL BIDS REJECTED                  |                                |  |                    |
| EMARKS                            |                                |  |                    |
|                                   |                                |  |                    |
|                                   |                                |  |                    |
|                                   |                                |  |                    |
|                                   | Property and the second        | 1  |                    |

SIGNATURE MEMBERS PC-ADMIN
Head - Fin Div.
Head - Admin Div. on Lave
Member-IDBL.
Date:

# **BL-Unisys** (Pvt) Limited

An IBL Group Company

Head - Admin Div. o

### PRICE SCHEDULE

(Applicable for the year 2023-2024)

Name of Bidder: IBL-Unisys (Pvt) Ltd

FINANCIAL PROPOSAL

| S.NO | Item  | Unit Cost     | Quantity | *Total Amount   |
|------|---|---------------|----------|-----------------|
| 1    | Maintenance & Support Services of Dell Servers and switches | PKR 400,390/- | 14       | PKR 5,605,460/- |
|      | *Total Amount   |               |          |                 |

\* This amount will be considered as only the "Bid Offered". Whereas be apprised that the successful bidder will be the one whose "Evaluated Bid" is the lowest. (For further clarification refer Note 6. below)

#### Note

- 1. In case of over writing/cutting/use of Blanco is found in the Financial Bid document, the bid will be taken as null & void however if the figures are readable and are also duly signed only then, bid will be accepted.
- 2. The cost must include all applicable taxes, stamp duty (as applicable under Stamp Act 1989) duly stamped on the contract agreement, installation, commissioning, transportation and labour charges.
- 3. No advance payment for the supply of equipment will be made, bills are only be processed for necessary payment on receipt of certificate of delivery/satisfaction from the concerned officer.
- 4. Calculation of bid security. 5% of the \*( Total Amount) will be submitted with the tender document as bid security in shape of Pay Order/Demand Draft /Bank Guarantee in favour of Sindh Bank Ltd.
- 5. Lowest Evaluated Bidder is going to be the criteria for award of contract rather than considering the lowest bid offered, encompassing the lowest whole sum cost which the Procuring Agency has to pay for the services/items during contract period. SPPRA Rule 49 may please be referred.
- 6. The tender will be considered cancelled if the contract agreement/performance security after due signature are not submitted with Admin Office after 5 days of completion of bid evaluation report hoisting period (3 days) on SPPRA website.
- 7. In case the lowest bid offered is the same in the single stage one envelope procedure between two or more bidders, the successful bidder will be the one who has the highest turnover for the last three years.
- 8. Pre Bid Meeting will be conducted at Sindh Bank Ltd, Head Office, Basement 2, Federation House, Abdullah Shah Ghazi Road, Clifton, Karachi within a week time before the opening of tender to further clarify the assignment/scope of work given in tender documents and at the same time, queries will be addressed if any by the interested bidder.
- 9. Payment will be made in Pak Rupee.
- 10. The vendor will submit a commercial invoice in USD / Pak Rupee along with an exchange rate sheet of SBP. Payment will be made in Pak Rupee SBP notified exchange rate as on the date of invoice

We, hereby accept all the terms and conditions as given above.

Signature & Stamp of Bidder

Dated: 26th Oct, 2023

KARACHI:

2nd Floor, One IBL Centre, DMCHS Tipu Sultan Road, Off Shahrah-e-Faisal. Karachi - Pakistan. Tel: +92 213 717 0200 LAHORE:

10th Floor, Office # 1014, High-Q Tower, Plot # 1 , Gulberg 5, Jail Road, Lahore - Pakistan. Tel: +92 42 3577 5580

ISLAMABAD:

Office No 9, 4th Floor, Pakland City Centre, Plot # 30 & 31, I-8 Markaz, Islamabad - Pakistan. Tel: +92 51 8488 016 Note

This is a Single Stage one envelop procedure, therefore 1st lowest bid will be evaluated first. If the 1st lowest bidder is disqualified in evaluation criteria or technical criteria, then next lowest bid will be evaluated.

Similarly if 2nd bidder is disqualified, then 3rd lowest bidder will be evaluated and so on.

On qualification of a bidder during this process no further evaluation will be done.

Head - Admin bi

4 FINANCIAL PROPOSAL

PRICE SCHEDULE

(Applicable for the year 2023-2024)

Name of Bidder

| S.No | Item   | Unit Cost   | Quantity | *Total Amount |
|------|--|-------------|----------|---------------|
| 01   | Maintenance & Support Services of<br>Dell Servers and switches | \$ 1,570.38 | 14       | \$ 21,985.28  |
|      | *Total Am  | ount        |          |               |



<sup>\*</sup> This amount will be considered as only the "Bid Offered". Whereas be apprised that the successful bidder will be the one whose "Evaluated Bid" is the lowest. (For further clarification refer Note 6. below)

#### Note

- 1. In case of over writing/cutting/use of Blanco is found in the Financial Bid document, the bid will be taken as null & void however if the figures are readable and are also duly signed only then, bid will be accepted.
- The cost must include all applicable taxes, stamp duty (as applicable under Stamp Act 1989) duly stamped on the contract agreement, installation, commissioning, transportation and labour charges.
- 3. No advance payment for the supply of equipment will be made, bills are only be processed for necessary payment on receipt of certificate of delivery/satisfaction from the concerned officer.
- 4. Calculation of bid security. 5% of the \*( Total Amount) will be submitted with the tender document as bid security in shape of Pay Order/Demand Draft /Bank Guarantee in favour of Sindh Bank Ltd.
- 5. Lowest Evaluated Bidder is going to be the criteria for award of contract rather than considering the lowest bid offered, encompassing the lowest whole sum cost which the Procuring Agency has to pay for the services/items during contract period. SPPRA Rule 49 may please be referred.
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- 7. In case the lowest bid offered is the same in the single stage one envelope procedure between two or more bidders, the successful bidder will be the one who has the highest turnover for the last three years.
- 8. Pre Bid Meeting will be conducted at Sindh Bank Ltd, Head Office, Basement 2, Federation House, Abdullah Shah Ghazi Road, Clifton, Karachi within a week time before the opening of tender to further clarify the assignment/scope of work given in tender documents and at the same time, queries will be addressed if any by the interested bidder.
- 9. Payment will be made in Pak Rupee.
- 10. The vendor will submit a commercial invoice in USD / Pak Rupee along with an exchange rate sheet of SBP. Payment will be made in Pak Rupee SBP notified exchange rate as on the date of invoice

We, hereby accept all the terms and conditions as given above.

MUHAMMAD JOHAIB / BDM

(Signature of bidder with name, Designation and Company Seal)

Dated: 26-10-2023



### 5 Contract

### 5.1 Conditions of Contract

### 5.1.1 Definitions

In this contract, the following terms shall be interpreted as indicated:

Applicable Law" means the Sindh Public Procurement Act 2009 and the Sindh Public Procurement Rules 2010. (Amended 2017)

"Procuring Agency" or "PA" means SNDB Contractor.

"Contract" means the Contract signed by the Parties and all the attached documents listed in its Clause 1 that is General Conditions (GC), and the Special Conditions (SC).

"Contract Price" means the price to be paid for the performance of the Services. "Effective Date" means the date on which this Contract comes into force.

"GC" mean these General Conditions of Contract.

"Government" means the Government of Sindh.

"Currency" means Pak Rupees.

"Member" means any of the entities that make up the joint venture/consortium/association, and "Members" means all these entities.

"Party" means the PA or the Contractor, as the case may be, and "Parties" means both of them.

"Personnel" means persons hired by the Contractor or by any Sub- Contractors and assigned to the performance of the Services or any part thereof.

"SC" means the Special Conditions of Contract by which the GC may be amended or supplemented.

"Services" means the services to be performed by the Contractor pursuant to this Contract, as described in the scope of services.