

Date: 21-02-2024

Technical & Financial Proposals Evaluation Report						
Renewal of IBM QRadar Support Services (SIEM)						
1	Name of Procuring Agency	Sindh Bank Ltd.				
2	Tender Reference No.	SNDB/COK/ADMIN/TD/1352/2023				
3	Tender Description	Renewal of IBM QRadar Support Services (SIEM)				
4	Method of Procurement	Single Stage One Envelop Bidding Procedure				
5	Tender Published	SPPRA S. No. T00531-23-0007 Express Tribune, Daily Sobh, Daily Express (01/01/2024)				
6	Total Bid Documents Sold	01				
7	Total Bids Received	01				
8	Technical Bid Opening Date	19/01/2024- Time: 1100 Hours				
9	Financial Bid Opening Date	19/01/2024- Time: 1100 Hours				
10	No of Bid Technically Qualified	01				
11	Bid(s) Rejected	0				
S. No.	Name of Company	Cost Offered by Bidder	Ranking in Terms of Cost	Comparison with Estimated Cost (Rs 12,216,204/-)	Reason for Acceptance/ Rejection	Remarks
0	1	2	3	4	5	6
1	M/s Trillium Information Security Systems (Pvt) Ltd	Rs 11,823,690/-	Qualified Bidder	Rs 392,514/- below with the estimated cost	Accepted Being the most advantageous bid	Rule 48 has been complied

Note: Accordingly, going through the Technical/Financial evaluation criteria laid down in the tender document, M/s Trillium Information Security Systems is the most advantageous bid and hence recommended for Renewal IBM Security QRadar Support Services (SIEM) to Sindh Bank Ltd.

Members – Procurement Committee

(Mr. Dilshad Hussain Khan) Chief Financial Officer – EVP – Chairperson

(Mr. Arshad Abbas Soomro) Head of Administration-SVP-Member

(Mr. Syed Muhammad Aqeel) Chief Manager, IDBL, KHI –AVP – Member

Signature





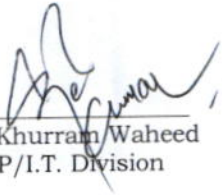
Date: 28-02-2024

Subject:

Certificate
Compliance of SPPRA Rule 48
TENDER REF NO. SNDB/ADMIN/TD/1352/2023

This is to certify that as only one bid was received against the tender, so Rule 48 has been complied with detail as follows.

Market Price	Current Tender Price
PKR14,921,702/- (Quotation Attached)	PKR11,823,690/- (BER Attached)


S. Khurram Waheed
AVP/I.T. Division

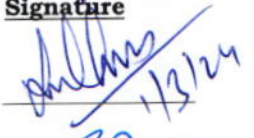


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(Mr. Syed Muhammad Aqeel) Chief Manager, IDBL, KHI –AVP – Member

Signature



Mr. Rashid Memon (VP-IS),
Sindh Bank.

27th Feb, 2024
MLX/SB/AH/240227/001

Subject: Quotation for IBM Security Software With Support & Services Prices

Prices for Year 1

Sr.	Part Number	Offering Details	Qty	No. of years	Total Value - USD	Tax - 13%	Total Price - Including 18% - USD
1	EONEGLL	IBM Security Software Node install Annual SW Subscription & Support Renewal 12 Months	5	1 Year	11,548	1,501	13,049
2	EONBGLL	IBM Security QRadar Event Capacity 1K Events Per Second Annual SW Subscription & Support Renewal 12 Months	1	1 Year			
3	EONBALL	IBM Security QRadar Software Install Annual SW Subscription & Support Renewal 12 Months	1	1 Year			

Sr.	Part Number	Offering Details	Qty	No. of years	Total Value - PKR	Tax - 13%	Total Price - Including 13% - PKR
1	N/A	Software/Local Support including 1 x Resident Engineer	1	1 Year	1,700,000	221,000	1,921,000

Multilynx Karachi Office: Suite 316, 3Rd Floor, Continental Trade Centre, Block 8, Clifton. UAN 111-704-111
Lahore Office: Plaza # 5-A, XX Commercial Khayaban-e- Iqbal, Phase III, DHA, Lahore. UAN 111-704-111
Islamabad Office: Office #2, 7th Floor, Green Trust Tower, Jinnah Avenue, Islamabad. website: www.multilynx.pk



Prices for Year 2

Sr.	Part Number	Offering Details	Qty	No. of years	Total Value - USD	Tax - 13%	Total Price - Including 13% - USD
1	EONEGLL	IBM Security Software Node install Annual SW Subscription & Support Renewal 12 Months	5	2 Years	13,585	1,766	15,351
2	EONBGLL	IBM Security QRadar Event Capacity 1K Events Per Second Annual SW Subscription & Support Renewal 12 Months	1	2 Years			
3	EONBALL	BM Security QRadar Software Install Annual SW Subscription & Support Renewal 12 Months	1	2 Years			

Sr.	Part Number	Offering Details	Qty	No. of years	Total Value - PKR	Tax - 13%	Total Price - Including 13% - PKR
1	N/A	Software/Local Support including 1 x Resident Engineer	1	2 Years	1,700,000	221,000	1,921,000

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Prices for Year 3

Sr.	Part Number	Offering Details	Qty	No. of years	Total Value - USD	Tax - 13%	Total Price - Including 13% - USD
1	EONEGLL	IBM Security Software Node install Annual SW Subscription & Support Renewal 12 Months	5	3 Years	15,095	1,962	17,057
2	EONBGLL	IBM Security QRadar Event Capacity 1K Events Per Second Annual SW Subscription & Support Renewal 12 Months	1	3 Years			
3	EONBALL	BM Security QRadar Software Install Annual SW Subscription & Support Renewal 12 Months	1	3 Years			

Sr.	Part Number	Offering Details	Qty	No. of years	Total Value - PKR	Tax - 13%	Total Price - Including 13% - PKR
1	N/A	Software/Local Support including 1 x Resident Engineer	1	2 Years	1,700,000	221,000	1,921,000

1st year USD 13,049/2

2nd year USD 15,351/2

3rd year USD 17,057/2

USD 45,457/2

$45,457 \times 286 = 13,000,702/2$

RE per 1-year = 1,921,000/2

Total Rs = 14,921,702/2

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Terms & Conditions

1. Quote is valid till one weeks from the date of quote.
2. Payment Terms will be 100% advance annually before license delivery .
3. Delivery Timelines: Within 4 weeks after payment.
4. Prices are for software only and included no prerequired hardware or software. Fullfilment of prerequirments shall be customer responsibility.
5. Change in BOQ will ultimately cause change in prices

NTN# 1149852-8

STRN# 03-97-9999-208-46

On Behalf,

Multilynx, Karachi

Abdul Haseeb Khan

Sales & Operations-South Region

0312-2020665



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SCOPE OF WORK

Sindh Bank had procured IBM QRadar (SIEM) to monitor its network and system activity, analyzing logs and events in real time to detect suspicious malicious behavior and accordingly generates alerts and notification when potential threats are identified. Support services of IBM QRadar has been expired. For renewal of IBM QRadar Support Services, Sindh Bank invites bids from authorize partner of IBM Q-Radar to submit their bids as per following requirement.

No	Description	Qty
1	Renewal of Support Services of Current IBM QRadar (SIEM) Solution (For 3 Years)	1
2	One Resident Engineer – IBM QRadar (SIEM) Administrator (For 3 Years) (with Minimum BSc and One Year Relevant Experience with IBM QRadar SIEM Certification)	36 Months

Responsibilities for Resident (SIEM) Engineer

SIEM Management and Support:

- Assisting SOC analysts with SIEM investigations and troubleshooting.
- Maintaining and optimizing QRadar rules and correlations to improve detection accuracy.
- Implementing changes to SIEM infrastructure as requested by the SOC team.
- Building SIEM infrastructure for new locations/DR sites.
- On-demand integration of SIEM API with SOAR or other security tools.
- Troubleshooting integrated log sources and resolving data ingestion issues.
- Providing technical support and guidance to SOC analysts on QRadar functionality.
- Creating custom reports and dashboards based on SOC team needs.

Data Management and Backups:


- Performing daily backups of QRadar data and configuration.
- Monitoring QRadar storage utilization and optimizing data retention policies.
- Archiving historical data according to bank's compliance requirements.
- Testing and verifying disaster recovery procedures for the SIEM environment.

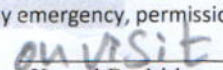
Additional Responsibilities:

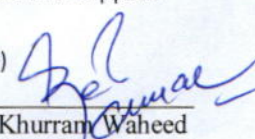
- Staying up-to-date on the latest security threats and vulnerabilities relevant to the banking industry.
- Maintaining event customization using event mapping and event parsing.
- Monitoring the impact of deployed new log sources on QRadar performance.
- Collaborating with Bank's IT team for integration with other security infrastructure.
- Escalating critical issues related to the SIEM to the designated personnel.
- Possessing certification in IBM QRadar SIEM certification.
- Performing other duties as required by the Bank, with a focus on SIEM management and support.

Timings for Resident Engineer: 09:00 AM to 5:30 PM from Monday to Friday.

(In case of weekends or extra timings due to any emergency, permission must be obtained from CISO)


Faraz Ahmed
VP/Admin. Div.


Kamal Rashid
AVP/Operation Div.


S. Khuram Waheed
AVP/ I.T. Division

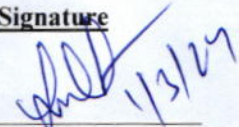
Members – Procurement Committee

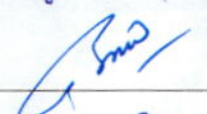
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Signature


1/3/24

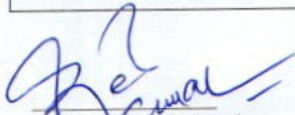




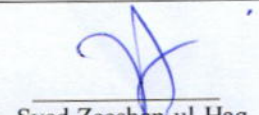
*M/s Trillium Information Security
System (Pvt) Ltd.*

Eligibility Criteria

S. No.	Requisite	*Evidence required to be attached	Compliance / Proof	
1	Minimum 03 Years in business in the relevant field	Letter of Incorporation / Company Registration Letter / Letter or Declaration of Commencement of Business / NTN. (attach as Annexure "1")	✓ Yes	No
2	Turn Over in last 3 Years should be at least 50 million	Audit Report / Tax Return (attach as Annexure "2")	✓ Yes	No
3	Registration with Income Tax , SRB and Sales Tax	NTN , SRB & GST Certificates (attach as Annexure "3")	✓ Yes	No
4	Bidder should have 03 Years Experience in IT Security Solution and provide Support Services of IBM QRadar in atleast three banks in Pakistan	Attach Documentary Evidence/Certificate/SLA (attach as Annexure "4")	✓ Yes	NO
5	Bidder should have deployed the IBM QRadr SIEM solution in at least Three Banks in Pakistan other than Sindh Bank	Attach Documentary Evidence/Certificate (attach as Annexure "5")	✓ Yes	No
6	The Bidder must have at-least 3 IBM QRadar certified professional resources for the IBM QRadar SIEM solution	Attach CV and Certification Information with Certification ID. (attach as Annexure "6")	✓ Yes	No
✓ Qualified / Disqualified				


S. Khuram Waheed
AVP/ I.T. Division.


Hassan Raza
VP/ Finance Division


Syed Zeeshan-ul-Haq
SVP/ I.T. Division


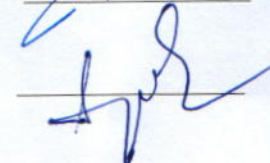
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Signature

SIGNATURE MEMBERS PC-ADMIN

	Sales Tax 13%	195,000
Head - Fin Div.		
Head - Admin Div.	Total Prices (Inclusive of taxes)	Rs. 1,695,000
Member-IDBL.		
Date:		

1.4 3 Year Price Summary

S. No	Description	QTY	Coverage Period	Prices Inclusive of Taxes (Rs)
IBM License Prices				
1	IBM Qradar License Prices – Year 1	1 Lot	Year 1	USD 10,699
2	IBM Qradar License Prices – Year 2	1 Lot	Year 2	USD 11,769
3	IBM Qradar License Prices – Year 3	1 Lot	Year 3	USD 12,946
Total Price Inclusive of Taxes (USD)				USD 35,415
Local Support Services				
4	Software/Local Support including 1 x Resident Engineer – Year - 1	1	Year 1	Rs. 1,695,000
5	Software/Local Support including 1 x Resident Engineer – Year - 2	1	Year 2	Rs. 1,695,000
6	Software/Local Support including 1 x Resident Engineer – Year - 3	1	Year 3	Rs. 1,695,000
Total Prices (Inclusive of taxes)				Rs. 5,085,000

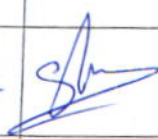
Terms & Conditions:

- Prices quoted are in USD and valid till 90 days from the date of tender opening
- Prices, part numbers and description for subsequent years (Year2 and Year3) for IBM support and RE are indicative/non-binding and are subject to change contingent upon product/services availability and approval from OEMs etc.



ATTENDANCE SHEET
 BID OPENING -

FOR SELECTION OF Renewal of IBM ORadar Support Services (SIEM) for 3 years.
Professional Services & 1X
Resident Engineer for One Year Date: 19-01-2024

S.No	Company Name	Name of Company Representative	Contact No.	Company Address	Signature
01	Trillium Information Security Systems (Pvt) Ltd.	M. SHAHEER	0320-3068059	10th Floor, ANTI PLAZA 15-MALL - PUNJABI	

Signature –Procurement Committee Members

Head of Administration

Chief Financial Officer

Chief Manager (IDBL)





MINUTES OF THE OPENING OF THE TENDER (TECHNICAL / FINANCIAL PHASE)

TYPE OF PROCUREMENT

ADMIN / IT / CONSULTANT / MEDIA

TENDER NAME

Renewal of IBM Qradar Support Services (SIEM) for 3yr
Professional Services & 1x Resident Engineer for one year

TYPE OF TENDER

SINGLE STAGE-ONE ENVELOPE / SINGLE STAGE-TWO ENVELOPE / TWO STAGE / TWO STAGE-TWO ENVELOPE

OPENING DATE

19/01/24.

OPENING TIME

1100hrs.

ATTENDANCE (MEMBER PC)

NAME

FIRM

ATTENDANCE (REPS. OF BIDDERS)

1) Trillion Information Security System (PVT)

* IBM Security Qradar Support Service

* Resident Engineer

\$ 35,415/- for 3 year
Rs 1,695,000 per year.

Exchange Rate 286/-

$35,415 \times 286 = 10,128,690/-$

10,128,690/-

1,695,000/-

Rs 11,823,690/-

OK

TOTAL BIDS ACCEPTED FOR EVALUATION

BIDS REJECTED

MARKS

SIGNATURE MEMBERS FOR ADMIN

Head - Fin Div.

Head - Admin Div.

Member-IDBL

Date: