

Date:

Bid Evaluation Report		
Supply & Installation of Email Archiving Solution.		
1	Name of Procuring Agency	Sindh Bank Ltd.
2	Tender Reference No.	SNDB/COK/ADMIN/TD/1432/2025
3	Tender Description	Supply & Installation of Email Archiving Solution.
4	Method of Procurement	Single Stage One Envelop Bidding Procedure
5	Tender Published	SPPRA NIT EPADS-S S-250582395 Express Tribune, Sindh Express, Daily Express (19/05//2025)
6	Total Bids Received	01
8	Technical / Financial Bid Opening Date	04/06/2025 Time: 1030 Hours
9	No of Bid Technically Qualified	01
10	Bid(s) Rejected	0

S. No.	Name of Company	Cost Offered by Bidder	Ranking in Terms of Cost	Comparison with Estimated Cost Rs. 14,977,200/- US\$ 53,490 x 280	Reason for Acceptance/ Rejection	Remarks
0	1	2	3	4	5	6
1	M/s Shahnawaz (Pvt) Ltd	Rs. 15,136,425 /-	1st Lowest Qualified Bidder.	Rs. 159,225 /- Above with the estimated cost	Accepted Being the Most Advantageous Bid	Rule 48 have been Complied with

**Note:** Accordingly, going through the Technical/Financial evaluation criteria laid down in the tender document, M/s Shahnawaz (Pvt) Ltd is the most advantageous bid and hence recommended for Supply & Installation of Email Archiving Solution.

**Members – Procurement Committee**

(Mr. Dilshad Hussain Khan) Chief Financial Officer – EVP – Chairperson

(Mr. Arshad Abbas Soomro) Head of Administration-SVP-Member

(Mr. Parvez Ali Bhutto) Director Works & Service (Sindh Madressatul University) Member

Signature

Date: 27/8/2025

Subject: Certificate Compliance of SPPRA Rule 48 TENDER REF NO. SNDB / ADMIN / TD / 1432/ 2025

This is to certify that as only one bid was received against the tender, so Rule 48 has been complied with detail as follows.

Market Price	Current Tender Price
Rs 20,809,880/-	Rs 15,136,425/-

M.Rashid Memon SVP-II I.T / Division

M. Rashid

Members – Procurement Committee

Signature

Chief Financial Officer

[Signature]

Head of Administration

[Signature]

Director Works & Service Member  
(Sindh Madressatul University)


[Signature]


M/s Shahnawaz (Pvt) Ltd


Bid Evaluation Criteria	
Criteria to Bid evaluation is presented below:	

The contract will be awarded to the successful Bidder whose bid will be found technically compliant and has offered the lowest cost and emerged as most advantageous bid. Proposed Bidder must qualify following criteria:

S. No.	Requisite	Compliance / Proof	
1	Bidder must be registered with the Income Tax and Sales Tax Department and must appear on the Active Taxpayer List of FBR.	✓ Yes	No
2	Bidder must either be a Manufacturer (OEM) or an authorized Partner of the OEM in Pakistan.	✓ Yes	No
3	Bidder must have an Annual Turnover of at least PKR 100 Million in the last three (03) financial years. Audited Financial reports or Tax Statements to be submitted with the proposal.	✓ Yes	No
4	Bidder/OEM proposed solution must be deployed in at least two (02) commercial Banks during last three years.	✓ Yes	No
5	OEM must have had a presence in Pakistan.	✓ Yes	No
6	Bidder must have a service and support office in at least three (03) major cities of Pakistan, including Karachi.	✓ Yes	No
7	Bidder must not be blacklisted by any government, semi-Government, or private organization.	✓ Yes	No
8	The bidder must submit an OEM authorization letter for this specific procurement.	✓ Yes	No
9	Quoted solution must have an end of life beyond five (05) years at the time of submission.	✓ Yes	No
10	Bidder must be in a relevant IT business since last Five (05) years.	✓ Yes	No

  
M. Rashid Memon  
SVP-II / IT Div

  
Hasan Raza  
VP/Finance Div

  
S. Zeeshan Ul Haq  
SVP/IT Div



**Member – Procurement Committee.**

(Mr Dilshad Hussain Khan) Chief Financial Officer – EVP- Chairperson

(Arshad Abbas Soomro) Head of Administration – SVP- Member

Pervez Ali Bhutto-Director Work & Services -Member

**Signature**

### Financial Proposal for Email Archiving Solutions




Veritas Enterprise Vault - Archiving Solution (Primary Site)		
Module Name	Option Name	Qty
Veritas Enterprise Vault	15112-M0008 ENTERPRISE VAULT EMAIL MANAGEMENT 1 USER ONPREMISE STANDARD SUBSCRIPTION + ESSENTIAL MAINTENANCE LICENSE 12MO	1000
Dell ME5012 - Archiving Storage (Primary & DR Site Qty:2)		
Module Name	Option Name	Qty
Base	Dell ME5012 Storage Array	1
Controller	25Gb iSCSI 8 Port Dual Controller	1
Disk	8TB Hard Drive NL SAS ISE 12Gbps 7.2K 3.5in Hot-Plug	12
Dell Services: Extended Service	ProSupport with 4-Hour Onsite Service-ACDTS, 36 Month(s)	1

### Financial Proposal

Archiving Solution							
Hardware - Dell ME5012 Storage							
S.N.	Description	Qty	Unit Price (PKR)	Extended Price (PKR)	18% GST	Total Price (PKR)	
1	(Primary Site & DR Site ) Dell ME5012 - Archiving Storage	2	PKR 5,358,000.00	PKR 10,716,000.00	PKR 1,928,880.00	PKR 12,644,880.00	
Total Hardware Cost				PKR 10,716,000.00	PKR 1,928,880.00	PKR 12,644,880.00	
Software - Enterprise Vault							
S.N.	Description	Qty	Unit Price (PKR)	Extended Price (PKR)	15% SRB	Total Price (PKR)	
2a	SKU: 15112-M0008 (1-Year) ENTERPRISE VAULT EMAIL MANAGEMENT 1 USER ONPREMISE STANDARD SUBSCRIPTION + ESSENTIAL MAINTENANCE LICENSE 12MO	1000	PKR 7,100.00	PKR 7,100,000.00	PKR 1,065,000.00	PKR 8,165,000.00	
2b	Option-1 SKU: 15112-M0008 (1-Year)	1000	PKR 7,200.00	PKR 7,200,000.00	PKR 1,080,000.00	PKR 8,280,000.00	

**Pakistan Telecommunication Company Limited**

PTCL Zonal Office South Hatim Alvi Road, Block-4 Clifton Karachi.

 [www.ptcl.com.pk/business](http://www.ptcl.com.pk/business)
 PTCLBusiness
  PTCLBusinessSolutions

	ENTERPRISE VAULT EMAIL MANAGEMENT 1 USER ONPREMISE STANDARD SUBSCRIPTION + ESSENTIAL MAINTENANCE LICENSE 12MO					
2c	Option-1 SKU: 15112- M0008 (1-Year) ENTERPRISE VAULT EMAIL MANAGEMENT 1 USER ONPREMISE STANDARD SUBSCRIPTION + ESSENTIAL MAINTENANCE LICENSE 12MO	1000	PKR 8,300.00	PKR 8,300,000.00	PKR 1,245,000.00	PKR 9,545,000.00
<b>Total Software Cost</b>				PKR 22,600,000.00	PKR 3,390,000.00	PKR 25,990,000.00
<b>GRAND TOTAL (Archiving Solution)</b>				PKR 33,316,000.00	PKR 5,318,880.00	PKR 38,634,880.00

**Pakistan Telecommunication Company Limited**

📍 PTCL Zonal Office South Hatim Alvi Road, Block-4 Clifton Karachi.

🌐 [www.ptcl.com.pk/business](http://www.ptcl.com.pk/business) 🐦 PTCLBusiness 📺 PTCLBusinessSolutions



## MINUTES OF THE OPENING OF THE TENDER (TECHNICAL /FINANCIAL PHASE)

TYPE OF PROCUREMENT

ADMIN / IT / CONSULTANT / MEDIA

TENDER NAME

SUPPLY & INSTALLATION OF E-MAIL Arch  
Slot

TYPE OF TENDER

SINGLE STAGE-ONE ENVELOPE / SINGLE STAGE-TWO ENVELOPE / TWO STAGE / TWO STAGE-TWO ENVELOPE

OPENING DATE

29.06.2023

OPENING TIME

10:50 AM

ATTENDANCE (MEMBER PC)

Chief Financial Officer

Head of Administration

Director Works & Service

Sindh Madressatul Islam University

Head of Information Technology

ATTENDANCE (REPS. OF BIDDERS)

NAME

MUSTAFA

FIRM

SIHVAATZ

BID OFFERED

R. 36,203,  
R. 15,136,428

TOTAL BIDS ACCEPTED FOR EVALUATION

01

AL BIDS REJECTED

REMARKS

SIGNATURE PC MEMBERS-SINDH BANK LTD	
CFO/Head of Finance	<u>[Signature]</u>
Head of Administration	<u>[Signature]</u>
Director Works & Services SMIU	<u>[Signature]</u>

Head of IT [Signature]



ATTENDANCE SHEET  
BID OPENING -

FOR SELECTION OF Spray 8 Installation of E-MAIL ARCHIVE

Date: 12/9/2023 Saturday

S.No	Company Name	Name of Company Representative	Contact No.	Company Address	Signature
01	SIAIIVANZ				

Signature –Procurement Committee Member

Chief Financial Officer

Head of Administration

Director Works & Service  
Sindh Madressatul Islam University

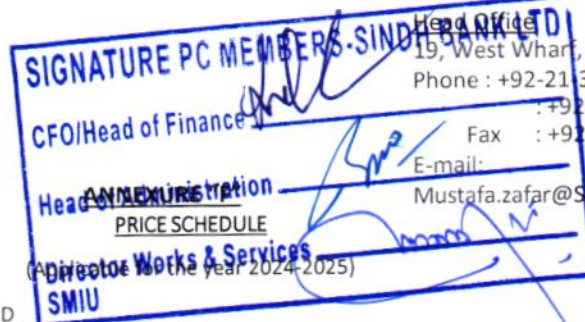
Head of IT



June 04, 2025

# FINANCIAL BID FORM/PRICE SCHEDULE

**Shahnawaz (Pvt.) Ltd.**  
NTN.: 0712081-8 (LTU)  
SALES TAX #: 11-20-9999-335-73



Head Office  
19, West Wharf, Karachi-74000  
Phone : +92-21-32313934-8  
: +92-21-32310316  
Fax : +92-21-32310623  
E-mail:  
Mustafa.zafar@Shahnawazltd.com

Name of Bidder: SHAHNAWAZ (PVT) LIMITED

S. No	Item	Unit Cost	Quantity	Total amount with all taxes
01	Archiving Storage	PKR 5,477,512.50	02	PKR 10,955,025/- ✓
02	Archiving Solution First year	-----	01	PKR 4,181,400/- ✓
03	Archiving Solution second year	-----		PKR 5,400,975/-
03	Archiving Solution third year	-----		PKR 6,620,550/-
	*Total Amount			PKR 27,157,950/-

*\*This Total Amount will be taken as price offered by the vendor.*

- The company will be considered disqualified from the very outset, if not GST registered.
- The cost must include all taxes, stamp duty (as applicable under Stamp Act 1989) duly stamped on the contract agreement, installation, commissioning, transportation and labour charges.
- No advance payment for the supply of equipment will be made, bills are only be processed for necessary payment on receipt of certificate of delivery/satisfaction from the concerned officer.
- Calculation of bid security. 5% of the \*Total Amount will be submitted with the tender document as bid security in shape of Pay Order /Bank Guarantee in favour of Sindh Bank Ltd.
- In case it is reviled at any stage after installation of the equipment that the asked specification of the tender have not been met, the amount of the total installation of that specific equipment will be fined to the vendor with appropriate action as deemed necessary by the procurement committee
- The successful bidder will be the one whose total sum of cost is the lowest. As it is package tender, so no partial lowest cost will be considered for award of any work.
- Qualified company will also be bound to sign a bond/undertaking that in case of any observation arising in respect of quality of the equipment within the warranty period, the company will be liable to address it at his own cost, non-compliance of the same will result into initiation of a case against the company for non-commitment.
- All conditions in the contract agreement attached as Annexure G are part of this tender document.
- The tender will be considered cancelled if the contract agreement after due signature is not submitted with Admin Office after 5 days of completion of bid evaluation report hoisting period (7 days) on SPPRA website.
- The tender will stand cancelled if any of the given condition of the tender in not met in strictly as per the requisite of the tender document.
- 2<sup>nd</sup> and 3<sup>rd</sup> Year prices for Archiving software (Enterprise Vault) are based on current pricing and may vary (on lower or higher side) in upcoming years. Final prices will be shared when customer will place the order.
- In case the financial bids are the same, the successful bidder will be the one who has the highest turnover of the two bidders.
- Pre Bid Meeting: Within one week (For Any Clarification)
- Note: There can be subsequent modification or amendment to this specific tender for which it is advised to keep yourself abreast with the notification being hoisted on Sindh Bank Ltd. & SPPRA website regularly.



Signature & Stamp of Bidder

## LAHORE

Phone: 042-35772991  
Fax: 042-35772999-3002  
Address: 100-B/3, Gulberg III, M.M.  
Alam Road, Lahore.

## ISLAMABAD/ RAWLPINDI

Phone: 051-5166825-31  
Fax: 051-5166830  
Address: 326-B, Peshawar Road,  
Rawalpindi.

## PESHAWAR

Phone: 091-5275684  
Fax: 091-5273176  
Address: 1-A Saddar Road Cant  
Peshawar.

## FAISALABAD

Phone: 041-8555780  
Fax: 041-8532700  
Address: 135-C/III, Peoples  
Colony, Faisalabad.