Date:

Bid Evaluation Report		
Supply & Installation of Network Monitoring System (NMS).		
1	Name of Procuring Agency	Sindh Bank Ltd.
2	Tender Reference No.	SNDB/COK/ADMIN/TD/1459/2025
3	Tender Description	**Supply & Installation of Network Monitoring System (NMS).**
4	Method of Procurement	Single Stage One Envelop Bidding Procedure
5	Tender Published	SPPRA NIT EPADS-S S-250703344/S-250703346/S-250703346/S-2507033SS Express Tribune, Sindh Express, Daily Express (21/07//2025)
6	Total Bids Received	02
8	Technical / Financial Bid Opening Date	06/08/2025 Time: 1130 Hours
9	No of Bid Technically Qualified	02
10	Bid(s) Rejected	0

S. No.	Name of Company	Cost Offered by Bidder	Ranking in Terms of Cost	Comparison with Estimated Cost Rs. 14,421,000/- US$ 50,600 x 285	Reason for Acceptance/ Rejection	Remarks
0	1	2	3	4	5	6
1	M/s Go Live.	Rs. 12,043,616/-	1st Lowest Qualified Bidder.	Rs.2,377,384/- Below with the estimated cost	Accepted Being the Most Advantageous Bid	
2	M/s Inbox	Rs. 24,932,455/-	2nd Bidder.	Rs. 10,511,455/- Above with the estimated cost	2nd Bidder	

Note: Accordingly, going through the Technical/Financial evaluation criteria laid down in the tender document, M/s Go Live is the most advantageous bid and hence recommended for Supply & Installation of Network Monitoring System (NMS).

Members – Procurement Committee **Signature**

(Mr. Dilshad Hussain Khan) Chief Financial Officer – EVP – Chairperson

(Mr. Arshad Abbas Soomro) Head of Administration-SVP-Member

(Mr. Parvez Ali Bhutto) Director Works & Service (Sindh Madressatul University) Member

SINDH BANK

ATTENDANCE SHEET

BID OPENING -

FOR SELECTION OF Supply & Installation of Backup Network Monitoring System (NMS)

Date: 06/08/25

S.No	Company Name	Name of Company Representative	Contact No.	Company Address	Signature
	Shahnang Pvt Ltd	Mustafa Zafar	0335 9221096	19, West Wharf Karachi	[signature]
01	Index Business Technologies Ltd	Farhan Khokhar	0321-2428841	5th Floor Dawood Center M.Tilak Rd. Karachi	[signature]
02	GoLive Pvt Ltd	Azam Khan/ Haider Ali	0304-366 1101	B-136-B SMCHS, Block B Sharahaekisal, Khi	[signature]
03					
04					
05					

Signature –Procurement Committee Member

Chief Financial Officer [signature]

Head of Administration [signature]

Director Works & Service
Sindh Madressatul Islam University [signature]

SINDH BANK
سندھ بینک

Date: _____

Supply & Installation of [redacted] Network Monitoring System (NMS)

Serial No: 01

Bidder Name: Go Live

S. No.	Requisite	Total Marks	Marks Obtained	Remarks	Attachment of relevant evidence in each case is mandatory. In case of non-compliance, no mark will be awarded	Attach evidence as Annexure
1	Firm's Status	20	20	Public / Private Ltd.	NTN Certificate / Letter of Incorporation / Company Registration Letter is required to be enclosed	A
		10		Partnership Firm/ Sole Proprietorship		
2	Banks presently on the Client List The Bidder/OEM proposed solution must have been deployed during the last three years.	20		4 and above	Letters to be attached, duly issued from each concerned Bank	B
		10	10	2 and above		
3	Years in the IT Business in the relevant field	20		05 Years and above	NTN Certificate / Letter of Incorporation / Company Registration Letter is required to be enclosed	C
		10	10	03 years and above		
4	Average Yearly Turnover in the Last 3 Years	20	20	On average of 7 million and above per year	Audit Report / Tax Return for last 3 years	D
		10		On average of 5 million and above per year		
5	Service and support office in major cities of Pakistan including Karachi	20	20	3 Cities and above	List of Address in cities with PTCL number ✓	E
		10		1 Cities and above		
Total Marks		100	80	QUALIFIED / DISQUALIFIED		

Ather Iqbal
Admin Division

Members Signatures- Evaluation Team

Hasan Raza
Finance Division

M. Rashid Memon
I.T Division

Zeeshan ul Haq
IT Division

Members Procurement Committee	**Signature**
1 CHIEF FINANCIAL OFFICER	
2 HEAD OF ADMINISTRATION	
3 DIRECTOR WORKS & SERVICES	

SINDH BANK
سندھ بینک

Date: _____

Supply & Installation of [redacted] Network Monitoring System (NMS)

Serial No: 02

Bidder Name: In box

S. No.	Requisite	Total Marks	Marks Obtained	Remarks	Attachment of relevant evidence in each case is mandatory. In case of non-compliance, no mark will be awarded	Attach evidence as Annexure
1	Firm's Status	20	20	Public / Private Ltd.	NTN Certificate / Letter of Incorporation / Company Registration Letter is required to be enclosed	A
		10		Partnership Firm/ Sole Proprietorship		
2	Banks presently on the Client List The Bidder/OEM proposed solution must have been deployed during the last three years.	20		4 and above	Letters to be attached, duly issued from each concerned Bank	B
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3	Years in the IT Business in the relevant field	20	20	05 Years and above	NTN Certificate / Letter of Incorporation / Company Registration Letter is required to be enclosed	C
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		10	10	On average of 5 million and above per year		
5	Service and support office in major cities of Pakistan including Karachi	20	20	3 Cities and above	List of Address in cities with PTCL number	E
		10		1 Cities and above		
Total Marks		100	80	QUALIFIED / DISQUALIFIED		

Ather Iqbal
Admin Division

Members Signatures- Evaluation Team

Hasan Raza
Finance Division

M. Rashid Memon
I.T Division

Zeeshan ul Haq
IT Division

Members Procurement Committee	Signature
1 CHIEF FINANCIAL OFFICER	
2 HEAD OF ADMINISTRATION	
3 DIRECTOR WORKS & SERVICES	

M/s Go Live

TECHNICAL SPECIFICATIONS/SCOPE OF WORK

Sindh Bank Limited requires Supply & Installation of Network Monitoring System (NMS) Solution for 750 nodes. The requirement will be issued on need basis. Therefore, quantity may vary depends on the requirement of the bank, accordingly bank will not be responsible if the quantity asked is not as per scope of work below and in this context no claim will be entertained. Payment will be done on supply of actual numbers of items. The purchase of item will be spread over the year as needed.
Required items should strictly be original/genuine and in accordance with the specifications below

	Network Monitoring System (NMS)	Comply	Remarks
S#	Features	Yes/No	
1	The solution should offer a unified platform that integrates both monitoring and observability capabilities, providing seamless visibility	Y	
2	The solution must support advanced data analytics, enabling proactive monitoring alongside in-depth observability for tracing, logging, and metrics collection to enhance troubleshooting and system optimization.	Y	
	Core Monitoring Capabilities		
3	The proposed monitoring solution should be able to monitor: (a) Routers (b) Switches (c) Firewalls (d) Wireless devices (e) Servers (e) Other SNMP-enabled devices	Y	
4	The proposed monitoring solution should be able to monitor network traffic by capturing flow data from network devices, including Cisco NetFlow v5 or v9, Juniper J-Flow, IPFIX, sFlow, NetStream data, sampled NetFlow data and Cisco ASA NetFlow	Y	
5	The proposed monitoring solution should be able to monitor: (a) Application status (b) Application performance statistics (c) Services and processes (d) OS performance (e) Hardware	Y	
6	The proposed management solution should be able to automatically backup configuration (text-based, XML and binary configuration files) for routers, switches, firewalls, access points and other network devices	Y	
7	Should allow use of custom scripts with various scripting engine options like VBscript, Perl, PowerShell etc.	Y	
8	Should automatically provide real-time, in-depth VoIP performance statistics, including MOS, jitter, network latency and packet loss	Y	
9	Should provide real-time, in-depth performance statistics after discovery/configuration of devices, including but not limited to, (a) Array performance (b) Controller Performance (c) LUN performance (d) Disk performance	Y	
10	Should do real-time VoIP PRI Trunk utilization monitoring on Cisco PRI gateways providing detailed data distribution UI, trunk utilization charts and historical VoIP & data utilization statistics for gateways	Y	
11	Should be able to monitor any website on private and public cloud for availability and response time/latency	Y	
12	Should be able to make bulk configuration changes. For example, change community strings, update ACLs etc. across multiple devices	Y	
13	Should send real-time alerts when network configuration changes happen, with the comparison of which configuration lines were added, deleted and modified	Y	

SIGNATURE PC MEMBERS-SINDH BANK LTD
CFO/Head of Finance
Head of Administration
Director Works & Services SMIU

14	Should allow comparison of startup and running configuration files to troubleshoot device configuration issues	Y	
15	Should detect configuration policy violations to ensure compliance with federal regulations and corporate standards	Y	
16	Should automatically provide real-time, in-depth network performance statistics after discovery/configuration of devices, including but not limited to, (a) CPU load (b) Memory utilization (c) Interface utilization (d) packet loss	Y	
17	Should show statistics like interface bandwidth, current traffic in bps, total bytes received/transmitted etc.	Y	
18	Should be able to discover and troubleshoot network paths hop-by-hop for both on premises and cloud environment for specific TCP connections	Y	
19	Should display information including alerting for major routing protocols (BGP, OSPF , RIP, EIGRP) with options to view and search routing tables including VRFs, changes in default routes and flapping routes, router topology and neighbor statuses	Y	
20	Should monitor Type of Service (ToS), Differentiated Services Codepoint (DSCP), and Per-Hop Behavior (PHB)	Y	
21	Should detect and display changes for the following items: (1) Application configuration file (2) Hardware inventory (3) Software inventory (4) Windows registry (5) Text-based file (6) Binary file	Y	
22	Should be able to accept Syslog, SNMP traps and Windows events from servers and network devices.	Y	
23	Should show which subnets are nearing full capacity and how they are allocated	Y	
24	Should have active IP address conflict detection in both static and DHCP environments	Y	
25	Should support BIND DNS management and monitoring by allowing creation, modification and deletion of DNS zones and DNS records for BIND DNS v8.x, v9.x and v9.11+	Y	
26	Should do performance monitoring of VMware environments, including VMware ESX, vSphere, ESXi, vCenter Server	Y	
27	Should also support Cisco NBAR2 classification	Y	
28	Should identify which users, applications, and protocols are consuming the most bandwidth	Y	
	Network Discovery		
29	Should allow interface filtering on discovery results to exclude virtual interfaces and access ports, and select interfaces based on pattern matching	Y	
30	The proposed monitoring solution should be able to automatically add flow sources which are already being monitored for performance	Y	
31	Should have option to automate and schedule discovery process	Y	
	Operations		

Director Works & Services
SMU

Head of Administration

M/s Inbox

TECHNICAL SPECIFICATIONS/SCOPE OF WORK

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CFO/Head of Finance
Head of Administration
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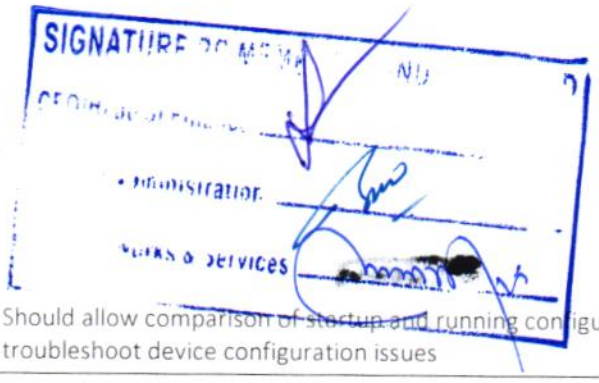

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30	The proposed monitoring solution should be able to automatically add flow sources which are already being monitored for performance	Y	
31	Should have option to automate and schedule discovery process	Y	
	Operations		

32	The proposed monitoring solution should support popular IP SLA operations, including: HTTP, FTP, DNS, DHCP, TCP Connect, UDP Jitter, VoIP UDP Jitter, ICMP Echo, UDP Echo, ICMP Path Echo, ICMP Path Jitter	Y	
	Graphical User Interface and Customization		
33	It Should provide a unified view of alerts, traps, events, syslog messages in a single page	Y	
34	It should quickly highlight devices with issues, based on different properties like response time, cpu load, memory usage, high interface usage etc.	Y	
35	It should be easy to use and intuitive with drill-down features	Y	
	Advanced Reporting		
36	The proposed monitoring solution Should provide current and historical out-of-the-box reports for various statistics monitored	Y	
37	Should be able to generate / create the report via the web console	Y	
38	Should have policy reports designed for regulations specified in HIPAA, SOX, CISCP, Cisco Security Audit etc.	Y	
	Advanced Alerting		
40	The alerting mechanism should allow complex conditions and condition groups to be specified for narrowing down the alert condition	Y	
41	It should allow custom queries to be entered to create rules against the database	Y	
42	It should allow creation of new alerts from scratch, and also customizable threshold limits	Y	
	Grouping		
43	Should be able to define dependencies and relationships between connected devices and interfaces to avoid false-positive email alerts in case of an outage.	Y	
44	Should be able to calculate group availability by averaging the availability of the group members.	Y	
	Network Maps		
45	Should be able to automatically connect devices by means of topology information gathered during discovery, like Cisco Discovery Protocol or Link Layer Discovery Protocol	Y	
	Multi-vendor Support		
46	The proposed monitoring solution should not be vendor-specific	Y	
47	The discovered devices should be detected as that of a specific vendor and categorized automatically	Y	
48	It should be able to provide a unified summary view taking into account all the monitored devices from different vendors	Y	
49	The proposed management solution should not be vendor-specific and Should provide built-in configuration management support for network devices from Cisco Systems, Nortel Networks, Extreme Networks, Dell, HP, Adtran, Riverbed, 3Com, Aruba Networks, Juniper Networks, Foundry Networks etc.	Y	
	Extensibility		
50	The proposed monitoring solution should allow gathering of custom properties from SNMP-enabled devices by specifying the OID of the properties	Y	

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CFO/Head of Finance

Head of Administration

Director Works & Services
SMIU

51	Should have APIs available to programmatically import/export nodes and do similar functionality	Y	
52	The proposed management solution should allow the creation of device command templates for devices not supported out-of-the-box	Y	
53	Should be able to create custom policy reports by specifying what content should/should not be present in configuration. The content could be specified either as a string or as a regular expression	Y	
	Enterprise Scalability		
54	The proposed management solution should be able to manage even 10,000 devices and accommodate network growth through addition of load-balancing applications	Y	
55	Should support multiple deployment options: (a) Centralized deployment (b) Distributed deployment (c) Hybrid deployment With a centralized operations console view, alert acknowledgement and reporting interface	Y	
	Security		
56	Should be fully compatible with TLS 1.3, 1.2, without any dependency on TLS 1.1 or 1.0	Y	
57	Should support Microsoft Device Guard with all binary signed to ensure code integrity	Y	

Faraz Ahmed
Admin Div

M. Rashid Memon
IT Div

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Head of Finance
Director Works & Services
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CFO/Head of Finance

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Director Works & Services SMIU

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57	Should support Microsoft Device Guard with all binary signed to ensure code integrity	Y	

Faraz Ahmed
Admin Div

M. Rashid Memon
IT Div

SIGNATURE PC MEMBERS-SINDH BANK LTD
CFO/Head of Finance
Head of Administration
Director Works & Services
SMU

MINUTES OF THE OPENING OF THE TENDER (TECHNICAL /FINANCIAL PHASE)

TYPE OF PROCUREMENT: ADMIN / IT / CONSULTANT / MEDIA

TENDER NAME: Supply and Installation of Backup Network Monitoring System (NMS)

TYPE OF TENDER: SINGLE STAGE-ONE ENVELOPE / SINGLE STAGE-TWO ENVELOPE / TWO STAGE /TWO STAGE-TWO ENVELOPE

OPENING DATE: 05/08/25

OPENING TIME: 11:30 hrs.

ATTENDANCE (MEMBER PC)

Chief Financial Officer

Head of Administration

Director Works & Service
Sindh Madressatul Islam University

ATTENDANCE (REPS. OF BIDDERS)

NAME	FIRM	BID OFFERED
Azam Haider	Go Live	Rs. 39,758,598
Farhan Khokha	Inbox	Rs. 79,475,981/-

TOTAL BIDS ACCEPTED FOR EVALUATION

TOTAL BIDS REJECTED

REMARKS

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CFO/Head of Finance

Head of Administration

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INBOX BUSINESS TECHNOLOGIES LIMITED

FINANCIAL BID FORM/PRICE SCHEDULE

PRICE SCHEDULE

(Applicable for the year 2025-2026)

Name of Bidder Inbox Business Technologies Limited

Main Solution Offering - NMS with 3 Years Support TCO

S.NO	Item	Unit Price per Annum	Qty.	Price without GST/SST (PKR)	15% SST (PKR)	Total Price with SST (PKR)
1	Network Monitoring System (NMS) (750 nodes) license /Warranty/Support	21,680,396	1	21,680,396	3,252,059	24,932,455
	2nd year subscription and/or Support Cost (750 nodes)	22,585,311	1	22,585,311	3,387,797	25,973,108
	3rd year subscription and/or Support Cost (750 nodes)	24,843,842	1	24,843,842	3,726,576	28,570,418
	*Total Amount (In PKR)			69,109,549	10,366,432	79,475,981

Total Bid Price for 3 Years Subscription/Warranty Support TCO – PKR 79,475,981/- with 15% SST in Sindh

Inbox Business Technologies Limited

SIGNATURE PC MEMBERS SINDH BAR LTD

CFO/Head of Finance

Head of Administration

Director Works & Services
SMIU

Head Office: 5th Floor, Dawood Center, M.T. Khan Road, Karachi.
Islamabad: 16th Floor, 55-B, ISE Towers Blue Area, Islamabad.
Lahore: Office No.4010 Delta 4, Arena Area, NASTP,
69 Abid Majeed Road, Lahore Cantt.
UAN: 111-551-551, Website: www.inboxbiz.com

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Head of Administration
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ANNEXURE "F"

8.6 FINANCIAL BID FORM/PRICE SCHEDULE

(Applicable for the year 2025-2026)

Name of Bidder

S.NO	Item	Unit Price	Quantity	Amount (PKR)
1	Network Monitoring System (NMS) (750 nodes) license /Warranty/Support	PKR 12,043,616.50	1	PKR 12,043,616.50
	2nd year subscription and/or Support Cost (750 nodes)	PKR 13,215,746.50	1	PKR 13,215,746.50
	3rd year subscription and/or Support Cost (750 nodes)	PKR 14,499,235.50	1	PKR 14,499,235.50
	*Total Amount (In PKR)			39,758,598.50

* To secure a fixed rate, Sindh Bank need to know the pricing for the second and third years.

* **Total Amount;**

This amount will be considered as only the "Bid Offered". Whereas be apprised that the successful bidder will be the one w hose "Evaluated Bid" is the lowest. (For further clarification refer Note 7. below)

1. The company will be considered disqualified from the very outset, if not GST registered.
2. The cost must include all taxes, stamp duty (as applicable under Stamp Act 1989) duly stamped on the contract agreement, installation, commissioning, transportation and labour charges.
3. No advance payment for the supply of equipment will be made, bills are only be processed for necessary payment on receipt of a certificate of delivery/satisfaction from the concerned officer.
4. Calculation of bid security. 5% of the *Total Amount will be submitted with the tender document as bid security in shape of Pay Order /Bank Guarantee in favour of Sindh Bank Ltd.
5. In case it is reviled at any stage after installation of the equipment that the asked specification of the tender have not been met, the amount of the total installation of that specific equipment will be fined to the vendor with appropriate action as deemed necessary by the procurement committee
6. Qualified company will also be bound to sign a bond/undertaking that in case of any observation arising in respect of quality of the equipment within the warranty period, the company will be liable to address it at his own cost, non-compliance of the same will result into initiation of a case against the company for non-commitment.
7. Most Advantageous Bid is going to be the criteria for award of contract rather than considering the lowest bid offered, encompassing the lowest whole sum cost which the Procuring Agency has to pay for the services/items during contract period. SPPRA Rule 49 may please be referred. The successful bidder will be the one whose total sum of cost is the lowest. As it is package tender, so no partial lowest cost will be considered for award of any work.
8. All conditions in the contract agreement attached as Annexure G are part of this tender document.
9. The tender will be considered cancelled if the contract agreement after due signature is not submitted with Admin Office after 5 days of completion of bid evaluation report hoisting period (7 days) on SPPRA website.
10. The tender will stand cancelled if any of the given conditions of the tender in not met in strictly as per the requisite of the tender document.
11. In case the financial bids are the same, the successful bidder will be the one who has the highest turnover of the two bidders.
12. Pre Bid Meeting: Within one week (For Any Clarification)
13. Note. There can be subsequent modification or amendment to this specific tender for which it is advised to keep yourself abreast with the notification being hoisted on Sindh Bank Ltd. & SPPRA website regularly.
14. Signing of Integrity Pact is must at the time of signing of contract of award.

*Signature & Stamp of Bidder*_____

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