

Date: 25-04-2025

Bid Evaluation Report		
Supply & Installation of Parameter Firewall Solution.		
1	Name of Procuring Agency	Sindh Bank Ltd.
2	Tender Reference No.	SNDB/COK/ADMIN/TD/1425/2025
3	Tender Description	Supply & Installation of Perimeter Firewall Solution.
4	Method of Procurement	Single Stage One Envelop Bidding Procedure
5	Tender Published	SPPRA BILL HOISTING: EPADS-S- Express Tribune, Sindh Express, Daily Express (28/03/2025)
6	Total Bid Documents Received	02
7	Technical / Financial Bid Opening Date	15/04/2025 Time: 1030 Hours
8	No of Bid Technically Qualified	02
9	Bid(s) Rejected	0

S. No.	Name of Company	Cost Offered by Bidder	Ranking in Terms of Cost	Comparison with Estimated Cost 40,000 US \$ Rs 11,250,000/- Exchange Rate 281.25	Reason for Acceptance/ Rejection	Remarks
0	1	2	3	4	5	6
1	M/s Redtone	Rs 11,743,594/-	1st Lowest Qualified Bidder.	Rs 493,594/- Above with the estimated cost	Accepted Being the Most Advantageous Bid	
2	M/s Super Secure.	Rs 18,039,603/-	2 nd Lowest Bidder.	Rs 6,789,603/- Above with the estimated cost	2 nd Lowest Bidder.	

Note: Accordingly, going through the Technical/Financial evaluation criteria laid down in the tender document, M/s Redtone is the most advantageous bid and hence recommended for Supply & Installation of Parameter Firewall Solution.

Members – Procurement Committee

(Mr. Dilshad Hussain Khan) Chief Financial Officer – EVP – Chairperson

(Mr. Arshad Abbas Soomro) Head of Administration-SVP-Member

(Mr. Syed Muhammad Aqeel) Chief Manager, IDBL, KHI –AVP – Member

Signature

MINUTES OF THE OPENING OF THE TENDER (TECHNICAL /FINANCIAL PHASE)

TYPE OF PROCUREMENT

ADMIN / IT / CONSULTANT / MEDIA

TENDER NAME

Supply and Installation of Perimeter Fencing Solution

TYPE OF TENDER

SINGLE STAGE-ONE ENVELOPE / SINGLE STAGE-TWO ENVELOPE / TWO STAGE / TWO STAGE-TWO ENVELOPE

OPENING DATE

17-04-2025

OPENING TIME

1100 Hours

ATTENDANCE (MEMBER PC)

ATTENDANCE (REPS. OF BIDDERS)

NAME

FIRM

BID OFFERED

Asad

Postman

Nareed

Super Nct.

TOTAL BIDS ACCEPTED FOR EVALUATION

TOTAL BIDS REJECTED

REMARKS

SIGNATURE MEMBERS PC-ADMIN

Head - Fin Div. _____

Head - Admin Div. _____

Member-IDBL. _____

Date: _____

ATTENDANCE SHEET
 BID OPENING -

FOR SELECTION OF Supply and Installation of Perimeter Firewall Solutions

Date: 18-04-2025

S.No	Company Name	Name of Company Representative	Contact No.	Company Address	Signature
1	REDON Digital Services (RDS)	ASAD AUSSAIN	0332 8273834	Clifton Block, 2	ASAD
2	Super Net	30y Deep Box / E-Submission			

Signature –Procurement Committee Members

Head of Administration

Chief Financial Officer

Chief Manager (IDBL)

[Handwritten signatures and initials over the signature lines]

SIGNATURE MEMBERS PC-ADMIN

Head - Fin Div.



supersecure
A SUPERNET COMPANY

Head - Admin Div.
Member-IDBL.

ANNEXURE "F"

Date: _____

8.6 FINANCIAL BID FORM/PRICE SCHEDULE

[To be signed & stamped by the Bidder and reproduced on the letter head]

PRICE SCHEDULE

(Applicable for the year 2025-2026)

Name of Bidder: Supernet Secure Solutions Private Limited.

S.NO	Item	Unit Price	Quantity	Amount (PKR)
1	Perimeter firewall 3 unit appliance with license /Warranty/Support	3,961,831	3	11,885,493
	2 nd year subscription and/or Support Cost firewall 3 unit	1,025,685	3	3,077,055
	3 rd year subscription and/or Support Cost firewall 3 unit	1,025,685	3	3,077,055
	*Total Amount (In PKR)			18,039,603

**This Total Amount will be taken as price offered by the vendor.*

* To secure a fixed rate, Sindh Bank need to know the pricing for the second and third years.

* This amount will be considered as only the "Bid Offered". Whereas be apprised that the successful bidder will be the one whose "Evaluated Bid" is the lowest. (For further clarification refer Note. 6 below).

1. The company will be considered disqualified from the very outset, if not GST registered.
2. The cost must include all taxes, stamp duty (as applicable under Stamp Act 1989) duly stamped on the contract agreement, installation, commissioning, transportation and labour charges.
3. No advance payment for the supply of equipment will be made, bills are only be processed for necessary payment on receipt of certificate of delivery/satisfaction from the concerned officer.
4. Calculation of bid security. 5% of the *Total Amount will be submitted with the tender document as bid security in shape of Pay Order /Bank Guarantee in favour of Sindh Bank Ltd.
5. In case it is reviled at any stage after installation of the equipment that the asked specification of the tender have not been met, the amount of the total installation of that specific equipment will be fined to the vendor with appropriate action as deemed necessary by the procurement committee
6. The successful bidder will be the one whose total sum of cost is the lowest. As it is package tender, so no partial lowest cost will be considered for award of any work.
7. Qualified company will also be bound to sign a bond/undertaking that in case of any observation arising in respect of quality of the equipment within the warranty period, the company will be liable to address it at his own cost, non-compliance of the same will result into initiation of a case against the company for non-commitment.
8. All conditions in the contract agreement attached as Annexure G are part of this tender document.
9. The tender will be considered cancelled if the contract agreement after due signature is not submitted with Admin Office after 5 days of completion of bid evaluation report hoisting period (7 days) on SPPRA website.
10. The tender will stand cancelled if any of the given condition of the tender in not met in strictly as per the requisite of the tender document.
11. In case the financial bids are the same, the successful bidder will be the one who has the highest turnover of the two bidders.
12. Pre Bid Meeting: Within one week (For Any Clarification)
13. Note. There can be subsequent modification or amendment to this specific tender for which it is advised to keep yourself abreast with the notification being hoisted on Sindh Bank Ltd. & SPPRA website regularly.

Note: Any increase in the exchange rate above 1% will be reflected in the quoted price as per the actual increase.

Signature & Stamp of Bidder _____



SUPERNET SECURE SOLUTIONS

Karachi: 9th Floor, World Trade Center, 10 Khayaban-e-Roomi, Block 5, Clifton. Tel: (+92-21) 35871864-7, (+92-21) 3855 000, Fax: (+92-21) 3587 1869

Lahore: 2nd Floor, Block 2, Awami Complex, New Garden Town, Tel: (+92-42) 3583 1254, (+92-42) 3586 5637, Fax: (+92-42) 35866184

Islamabad: 75 East, Blue Area, Fazal-e-Haq Road. Tel: (+92-51) 2344 131-2, Fax: (+92-51) 2344134

www.supernetsecure.pk

Financial Proposal

SKU	Description	Quantity
PAN-PA-455	Palo Alto Networks PA-455	03
PAN-SVC-BKLN-455	PA-455, Partner enabled premium support, 1 year (12 months) term.	
PAN-PA-455-BND-CORESEC	PA-455, Precision AI Network Security Subscription Bundle (Advanced Threat Prevention, Advanced URL Filtering, Advanced Wildfire, Advanced DNS Security and Advanced SD-WAN), 1 years (12 months) term	
PAN-PWR-150W-AC	150W Power Adaptor for PA-455	

FINANCIAL BID FORM/PRICE SCHEDULE

(Applicable for the year 2025-2026)

Name of Bidder **REDtone Telecommunications Pakistan Pvt Ltd**

S.NO	Item	Unit Price	Quantity	Amount (PKR)
1	Perimeter firewall 3-unit appliance with license /Warranty/Support	2,372,179	3	7,116,536
2	2 nd year subscription and/or Support Cost firewall 3 unit	771,176	3	2,313,529
3	3 rd year subscription and/or Support Cost firewall 3 unit	771,176	3	2,313,529
*Total Amount (In PKR)				11,743,594

Eleven Million Seven Lac Forty-Three Thousand Five Hundred Ninety-Four Only.

SIGNATURE MEMBERS PC-ADMIN

Head - Fin Div. _____

Head - Admin Div. _____

Member-IDBL. _____

Date: _____




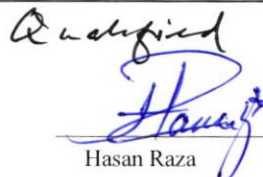
M/S Syed Secure


F. Bid Evaluation Criteria	
2.5.8	Criteria to Bid evaluation is presented below:

The contract will be awarded to the successful Bidder whose bid will be found technically compliant and has offered the lowest cost and emerged as most advantageous bid. Proposed Bidder must qualify following criteria:

S. No.	Requisite	Compliance / Proof	
1	Bidder must be registered with the Income Tax and Sales Tax Department and must appear on the Active Taxpayer List of FBR.	✓ Yes	No
2	The bidder must either be a Manufacturer (OEM) or an authorised Partner of the OEM in Pakistan.	✓ Yes	No
3	Bidder must have an Annual Turnover of at least PKR 200 Million in the last Three (03) financial years. Audited Financial reports or Tax Statements are to be submitted with the proposal.	✓ Yes	No
4	The bidder/OEM proposed or a similar solution must be deployed in at least Three (03) commercial Banks during the last three years.	✓ Yes	No
5	OEM must have successfully done Three (03) deployments of solutions in commercial Banks.	✓ Yes	No
6	Bidder must have a service and support office in at least two (03) major cities of Pakistan including Karachi.	✓ Yes	No
7	The bidder must have a sufficient staff of at least 2 to 3 service and support specialists in the Karachi office. Relevant certifications are required.	✓ Yes	No
8	Bidder must not be blacklisted by any government, semi-government, or private organisation.	✓ Yes	No
9	The bidder must submit an OEM authorisation letter for this specific procurement.	✓ Yes	No
10	The quoted solution must have an end of life beyond three (03) years at the time of submission.	✓ Yes	No
11	Bidder must be in relevant IT business for the last Five (05) years.	✓ Yes	No


M. Rashid Memon
VP-I / IT Div


Hasan Raza
Finance Div

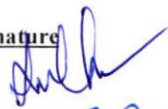
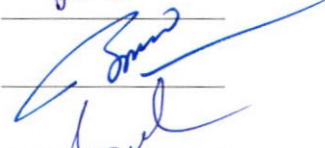
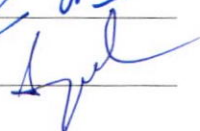

S. Zeeshan Haq
IT Div

Member – Procurement Committee.

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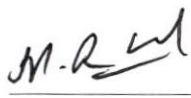
Signature




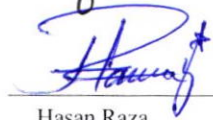
M/s Redstone

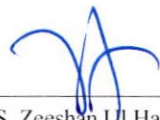
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VP-I / IT Div

Qualified.

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(Mr Syed Muhammad Aqeel) Chief Manager, IDBL, KHI, AVP- Member

Signature




License /Warranty / Support /

It would be mandatory for the Bidder to provide a hardware / license /Warranty/Support for (01) year for the product and provide on-site comprehensive support, extendable at the Bank's discretion. The hardware / license /Warranty/Support period of one year would commence from the date of issue of the Completion Certificate by the Bank. During the Warranty period, the Bidder would be required to undertake all necessary modifications not falling under the purview of 'Change Management' such as updates, bug fixes, changes in the application, or any other support as and when required at no extra cost.

In case SFP required vendor will be provided the SFP without any cost.

*The licenses of the required other associate / supporting tools should be provided by the bidder

Annual Maintenance Contract (AMC)

The Bank shall enter an AMC agreement with the successful bidder initially for the period of (03) years on a per-year basis to provide complete utility of maintenance & and support services (i.e., on-site & and off-site) after the expiry of the warranty period. The agreement would also capture the responsibilities and obligations of the selected bidder and SBL. Any major changes in the application which will fall under the 'Change Management', the vendor will be paid separately.

Quoted hardware solution must have end of life beyond (05) years at the time of submission.

Delivery Time: Within 06 to 08 Weeks

PRE BID MEETING:

In case of any clarification required regarding Bidding Document, a pre-bid meeting can be held at Sindh Bank Limited Head Office 3rd floor, federation House Abdullah Shah Ghazi Road Karachi with prior notice for appointment.



Faraz Ahmed
Admin Div



Danish Shaukat
I.T Div



M. Rashid Memon
IT. Div.

M/S Super Secure

1. SECTION –III TECHNICAL SPECIFICATIONS/SCOPE OF WORK

Sindh Bank Limited requires Supply and Installation of a Perimeter firewall. The requirement will be issued on need basis. Therefore, quantity may vary depends on the requirement of the bank, accordingly bank will not be responsible if the quantity asked is not as per scope of work below and in this context no claim will be entertained. Payment will be done on supply of actual numbers of items. The purchase of item will be spread over the year as needed.

Required items should strictly be original/genuine and in accordance with the below specifications

S no.	Compliance	Status	
1	The proposed NGFW must be an enterprise-grade product, recognized as a leader by Gartner in the Magic Quadrant/ Forrester for enterprise Firewall Category for at least 5 years in a row.	✓ YES	NO
2	OEM should have at least three deployments in Pakistani commercial Banks	✓ YES	NO
3	The proposed NGFW should not be based on a UTM technology, which means that the performance should not degrade when different security functions are enabled	✓ YES	NO
4	The proposed NGFW should have NGFW separate management (control) plane and data plane to avoid any disruption to traffic processing while managing the box or generating logs reports; This physical separation must be with a dedicated (and not shared with the forwarding plane) CPU (not cores), memory, interfaces and storage (onboard SSD Disk)	✓ YES	NO
5	The proposed NGFW should deliver 3.5 Gbps of documented firewall throughput with Application-ID enabled utilizing appmix transactions	✓ YES	NO
6	The proposed NGFW should deliver 2.2 Gbps of documented threat prevention throughput with the mentioned features enabled	✓ YES	NO
7	Threat Prevention throughput is measured with App-ID, IPS, antivirus, anti-spyware, Zero-Day Malware Protection, DNS Security, file blocking, and logging enabled,	✓ YES	NO
8	attack surface security, utilizing appmix transactions)	✓ YES	NO
9	The proposed NGFW should not be based on a UTM technology, which means that the performance should not degrade when different security functions are enabled	✓ YES	NO
10	The proposed NGFW should be a natively engineered appliance with a single-pass parallel processing architecture for traffic processing	✓ YES	NO
11	The proposed NGFW should support enabling any new security offering without impacting the performance of the traffic flowing through it	✓ YES	NO
12	The proposed NGFW should support 55000 new connections per second (measured with application-override utilizing 1byte HTTP transactions)	✓ YES	NO
13		✓ YES	NO
14	The proposed NGFW should have multiple certificate support for SSL inbound inspection	✓ YES	NO
15	The proposed NGFW should simplify software upgrades by validating these software upgrades before installing them	✓ YES	NO
16	The proposed NGFW should enforce inline deep learning for real-time enforcement for new and unknown command and control	✓ YES	NO
17	The proposed NGFW should have an enhanced HTTP header insertion supporting header values up to 16K bytes	✓ YES	NO

Qualified


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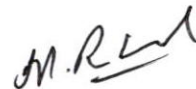
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